



February 1, 2019

Talia Lomax-O'dneal
Director of Finance
Metro Nashville Finance Department
100 Metropolitan Courthouse
Nashville, Tennessee 37201

Director Lomax-O'dneal,

The Nashville Area Chamber of Commerce offers the services of one of the top economic development operations in the county. The renewal of this contract for fiscal year 2020 for \$350,000 includes project management for relocation and expansion projects in Davidson County, expert research capabilities for RFPs and client requests, marketing and promotional services advancing Nashville as an ideal location for corporate investment, as well as educational guides, online resources, and other services and tools to foster small business growth in Nashville.

The Chamber's Partnership initiative leverages private dollars with public dollars (at a ten-to-one ratio) to create a workforce and business environment that serves and benefits all with economic growth, private investment, and increased tax revenue for public investment. Since January 2018, our efforts led to 60 business relocations and expansions, 9,606 announced new jobs, \$685.1M capital investment, and 2.2M square feet occupied.

We look forward to working with you on behalf of Nashville in the coming year.

Sincerely,

A handwritten signature in black ink, appearing to read 'R Schulz', is positioned above the printed name.

Ralph Schulz
President & CEO
Nashville Area Chamber of Commerce

cc: Dennise Meyers, Assistant to Director of Finance, Office of the Finance Director
Tony Neumaier, Assistant Finance Director, Budget Officer
Vaughn Wilson, Administrative Service Manager, Division of Grants and Accountability