

FY2020 - Key Performance Indicators

Procurement Efficiency & Vendor Related Information									
Competitive Solicitations - Procurement Type	Total	Average Days*	Average Number of Suppliers Responding	Number of SBE Suppliers Responding	Number of SDV Suppliers Responding	Number of MBE Suppliers Responding	Number of WBE Suppliers Responding		
RFPs	37	261	2	8	0	1	5		
ITBs	60	117	2	22	0	2	7		
Professional Services (A&E)	2	355	5	3	0	0	1		

*Requisition Received by Procurement to Intent to Award

Non-Solicited Procurement Type	Received	Approved	Denied
Emergencies	59	58	1
Cooperative Purchases	14	13	1
Sole Sources DPA	13	13	0
Sole Sources Exempt	8	8	0
Sole Sources <\$250K	45	43	2
Sole Sources >\$250K	12	9	1
Percentage of Sole Source	97%		

Transactional Efficiency & Vendor Related Information

Transactional Type	Total	Average Days**	Value
Contracts	113	108	\$ 647,811,804.13
Contract Amendments	70	60	\$ 119,188,996.17
Completed Contracts			
Greater than \$1 Million	86		
Active Suppliers with			
Contracts Greater than \$1			
Million	1901		
Purchase Orders from			
Solicited Procurements	19	18	\$ 11,205,679.50
Delegated Purchasing		NI/A	
Authority Purchase Orders	1200	N/A	\$ 2,541,372.48
Number of Purchase Orders	16087		

Reporting Metro Departments include: General Services, Library and Planning (Fire and Health have reported previously, but not this quarter.)

** Intent to award to Completion

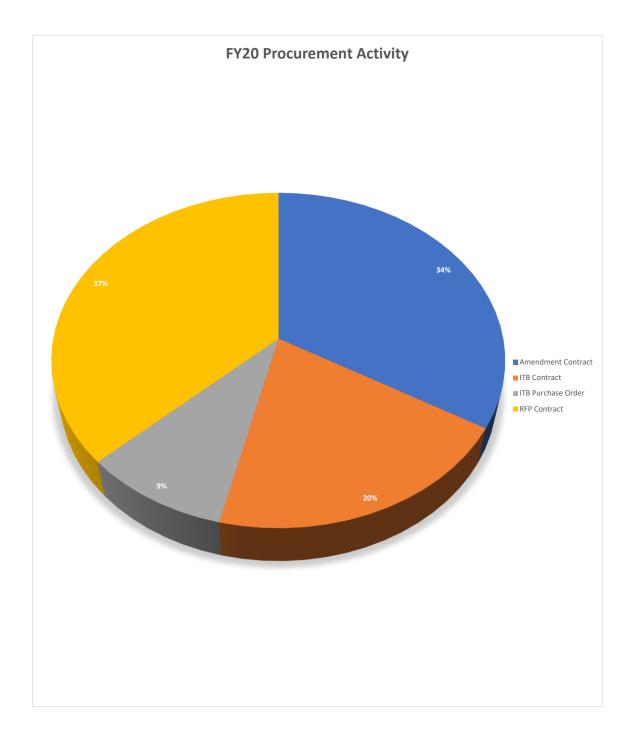
Cost Savings/Avoidance							
Organizational Budget	\$ 2,411,600	Negotiated Cost Reductions	\$	37,375			
Actual Amount	\$ 2,124,731						
Percentage of Spend Through							
Cooperative Purchasing	TBD	Total Procurement Spend	\$	803,944,660			

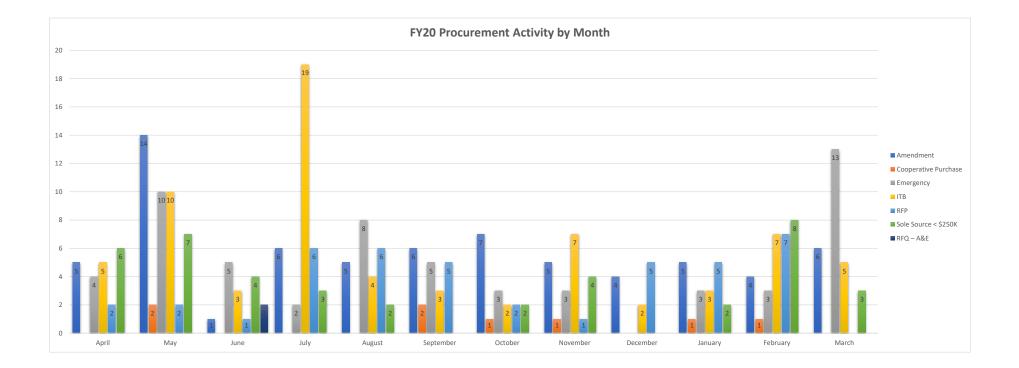
Professional Development		_
Employees with		
Certifications	3	
Spend per Employee on		
PD/Training	\$ 2,800	
Professional Training Hours	128	

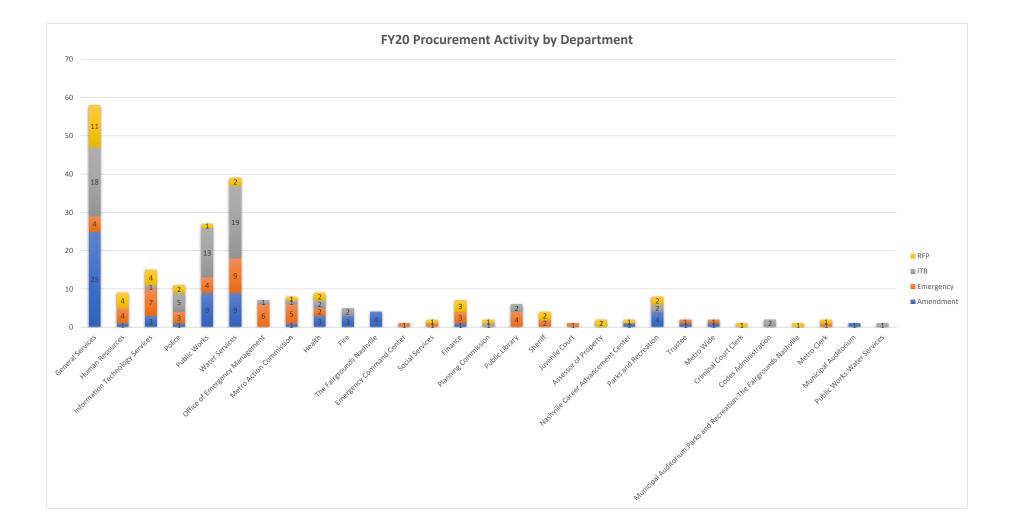
Training & Professional Development

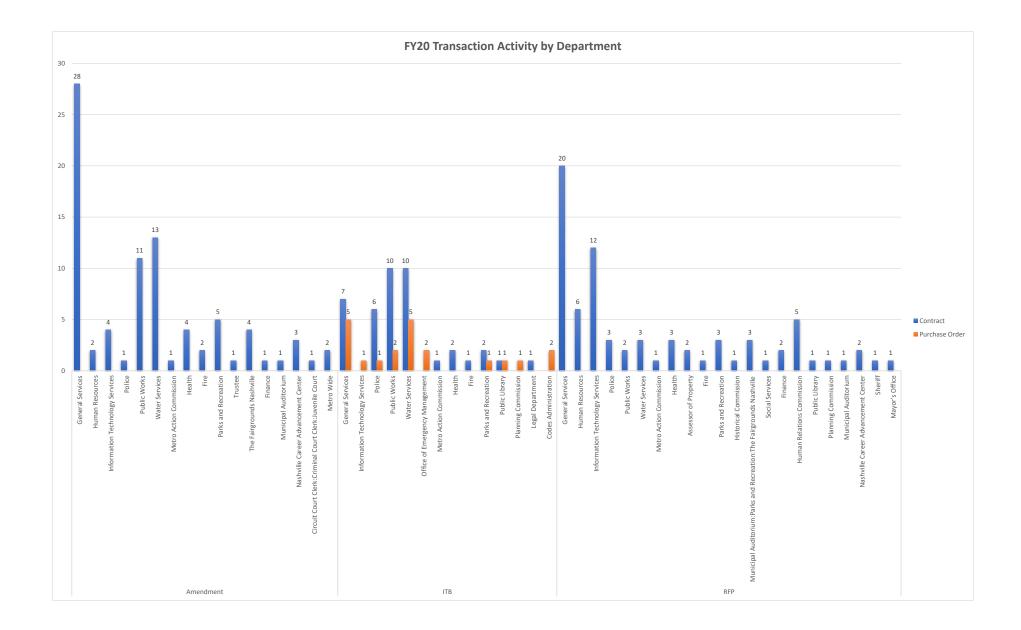
Training	Number of Attendees	Hours Completed
iProcurement Requisition Entry Training	83	24
iSupplier Training	22	11
iProcurement Buyer Training	102	24
iProcurement Approver Training	72	12
Procurement Office Training	0	0

		Paper Consumption		
Reams of Virgin Paper		Reams of Recycled		
Reallis of Virgin Paper	43,190	Paper		5,400
Virgin Paper Cost	\$ 127,395.50	Recycled Paper Cost		\$ 17,291.90









Description Des		Procurements			FY20 Key Performance Indicators (KPI) Data		Transactions				
	Count of Procurement Outcome	Solo Source	rea Sola Source	Connection		Amendment	ITB		RFP	Total # Total Amount	Total Avg.
		RFP ITB RFQ - A&E <\$250K	>\$250K Sole Brand Emergen	cooperative cy Purchase Grand Total		Contract	Purchase Order C	ontract	Contract		
Sharp	January	5 3	2	3 1 14	bentes	# Amount Avg. Da	ays II Amount Avg. Days II	Amount Avg. Days	# Amount Avg. Day	4 16 6 26 070 221	1.19
Sharp	Information Technology Condens	1		3 4	General Services	4 \$ 1,282,106.79	37	1 \$ 4,500,000.00 69	2 \$ 12,500,000.00 16	3 7 \$ 18,282,106	16.79
Sintername I	Police	1 1	1	3					1 \$ 7,000,000.00 10	18 1 \$ 7,000,000	.0.00
	Public Works Water Services	1 1		1 1	Police Public Works	1 \$ 5,400,000.00	42 63			1 5 5,400,000	
	Parks and Recreation	1		1	Water Services			3 \$ 5,250,000.00 56		3 \$ 5,250,000	.0.00
	February	7 7	8 2	3 1 28	Parks and Recreation Nashville Career Advancement Center	1 \$ 95,200.00	83			1 \$ 95,200	00.00
Image: Problem Image: Probl		3		3	February	4 \$ 5,611,031.09 1	21		7 \$ 70,130,000.00 11	3 14 \$ 79,991,031	.1.09
	Human Resources Information Technology Services	1	1	1	Police			1 \$ 2,000,000.00 42 1 \$ 250,000.00 39	5 5 50,000,000.00 13	1 S 250.000	0.00
Subset Subset </td <td>Police</td> <td></td> <td>1</td> <td>1</td> <td>Public Works</td> <td>1 \$ 3,250,000.00</td> <td>57</td> <td></td> <td></td> <td>1 \$ 3,250,000</td> <td>00.00</td>	Police		1	1	Public Works	1 \$ 3,250,000.00	57			1 \$ 3,250,000	00.00
Subsection Subsection </td <td>Winter Convicor</td> <td>4 2</td> <td>1</td> <td>1 4</td> <td>Health</td> <td></td> <td></td> <td>1 5 2,000,000.00 34</td> <td>1 \$ 20,000,000.00 4</td> <td>6 2 5 22,000,000 6 1 \$ 130,000</td> <td>10.00</td>	Winter Convicor	4 2	1	1 4	Health			1 5 2,000,000.00 34	1 \$ 20,000,000.00 4	6 2 5 22,000,000 6 1 \$ 130,000	10.00
Subsection Subsection </td <td>Health</td> <td>1</td> <td>1</td> <td>2</td> <td>Parks and Recreation</td> <td>2 \$ 2,261,031.09 1</td> <td>145</td> <td></td> <td></td> <td>2 \$ 2,261,031</td> <td>.1.09</td>	Health	1	1	2	Parks and Recreation	2 \$ 2,261,031.09 1	145			2 \$ 2,261,031	.1.09
Subsection Subsection </td <td>Planning Commission Assessor of Property</td> <td>1</td> <td>1</td> <td>1</td> <td>Municipal Auditorium March</td> <td>1 \$ 100,000.00 1 5 \$ 12,694,403.79</td> <td>30 1 \$ 178,207.00 14</td> <td>3 \$ 62,000,000.00 46</td> <td>9 \$ 70,818,555.00 11</td> <td>1 5 100,000 4 18 \$ 145,691,165</td> <td>1.00 35.79</td>	Planning Commission Assessor of Property	1	1	1	Municipal Auditorium March	1 \$ 100,000.00 1 5 \$ 12,694,403.79	30 1 \$ 178,207.00 14	3 \$ 62,000,000.00 46	9 \$ 70,818,555.00 11	1 5 100,000 4 18 \$ 145,691,165	1.00 35.79
Subsection Subsection </td <td></td> <td>1</td> <td></td> <td>1</td> <td>General Services</td> <td>2 \$ 5,194,403.79</td> <td>20</td> <td></td> <td>3 \$ 17,500,000,00 20</td> <td></td> <td></td>		1		1	General Services	2 \$ 5,194,403.79	20		3 \$ 17,500,000,00 20		
Substrate Subs	Public Defender		3	1 1	Information Technology Services		52		3 S 3.000.000.00 7 1 S 50.000.000.00 4	1 3 5 3.000.000 8 3 5 57.500.000	0.00
				1 1					1 \$ 75,000.00 5	6 1 \$ 75,000	00.00
	Internal Audit Metro Nashville Public Schools		1	1 1	Public Works Water Services	15 -	7 1 \$ 178,207.00 14	2 5 60,000,000.00 52 1 \$ 2,000,000.00 35		2 5 2 1 28 20 2	17.00
with a standard	March	5	3	13 21	Parks and Recreation	4				1 1 \$ 243,555	55.00
Manny I Manny	to for each of the Arabia states. For a data	2		3 5	April General Services		4	2 \$ 2,066,459.58 156	4 \$ 13,507,500.00 5		10.00
March Image March	Police		2	1 3	Human Resources	1 \$ 60,000.00	50		1 \$ 6,200,000.00 11	0 2 \$ 6,260,000	.0.00
March Image March	Public Works Water Services	2		1 3	Public Works Water Services	3 \$ 2,000,000,00	38	2 \$ 2,066,459.58 156		2 \$ 2,066,459 3 \$ 2,000,000	9.58
	Health		1	1	Metro Action Commission				1 \$ 732.500.00 11	7 1 5 732.500	30.00
	hinance Public Library			2 2 3 3	May	11 \$ 11,819,398.08	53 2 \$ 205,000.00 10	5 \$ 62,950,000.00 66	8 \$ 113,804,289.00 10	b 1 \$ 1,575,000 7 26 \$ 188,778.687	37.08
	Trustee	<u> </u>		1 1	General Services	6 \$ 11,749,248.08	19 1 \$ 50,000.00 10	1 \$ 2,000,000.00 74	4 \$ 11,775,000.00 E	6 12 \$ 25,574,248	48.08
	April Information Technology Services	2 5	1	4 17	Information Technology Services Public Works	15 - 7	139	2 \$ 60.000.000.00 76	1 \$ 6,500,000.00 £	5 1 \$ 6,500,000 3 \$ 60,000 000	0.00
Second Second </td <td>Police</td> <td></td> <td>1</td> <td>1</td> <td>Water Services</td> <td>1</td> <td></td> <td>1 \$ 700.000.00 34</td> <td></td> <td></td> <td>30.00</td>	Police		1	1	Water Services	1		1 \$ 700.000.00 34			30.00
	Public Works Water Services	2	1	1 3	Health Assessor of Property	1 \$ 25,000.00	62	1 \$ 250,000.00 70	1 \$ 93,500,000.00 26 1 \$ 1,940,000.00	9 3 \$ 93,775,000 3 1 \$ 1940.000	0.00
	Office of Emergency Management	-	1	2 3	Parks and Recreation	1 \$ 45,150.00	71		1 \$ 89,289.00 7	9 2 5 134,439	9.00
Product	Health Fire	<u> </u>		1 1	The Fairgrounds Nashville	1 \$ - 5 \$ 1079.865.04	20 28 1 \$ 27 200 000 00 13	6 \$ 7,437 #77 #1 **		15	-
Product	Social Services	1		1		2 \$ 354,865.04	20	1 5 360,313.76 76	3 3 2,000,004.00	3 \$ 715,178	78.80
Image: stand and and and and and and and and and		1	1	1			42	3 \$ 2.887.559.05 90 2 \$ 4.190.000.00 e4		3 \$ 2.887.559	59.05
Image: Problem in the second of the seco	Sheriff		1	1	Office of Emergency Management		1 \$ 22,200,000,00 12	1 3 4,150,000.00 04		1 \$ 22,200,000	0.00
Non-marked Non-marked	May General General	2 10	7	10 2 31	The Fairgrounds Nashville Municipal Audioacom Darks and Reception The Ex	1 \$ 500,000.00	45		~	1 \$ 500,000	
Non-marked Non-marked	Human Resources	•		4 4	Social Services				1 \$ 2,000,000.00 8	4 1 \$ 2,000,000	00.00
Non-marked Non-marked	Information Technology Services		1	1 1		1 \$ 175,000.00	16		1 \$ 60,664.00 3	5 2 5 235,664	4.00
Max 1	Miner for fore	4		4	General Services	4	71 75 8,425,420.00 10		1 \$ 500,000.00 13	12 25 5 17,649,654 13 5 \$ 500,000	00.00
Marconstand 1	Office of Emergency Management	1		4 1 6	Human Resources				1 \$ 47.348.00 3	5 1 5 47.348	.8.00
Image	Health	1	2	3	Public Works	3 \$ 41,507.00	45 1 \$ 2,170,700.00 14		1 \$ 2,082,958.16 6	0 5 \$ 4,295,165	i5.16
	Historical Commission Emergency Command Center		1	1 1	Water Services Fire	2	49 2 \$ 5,600,000.00 0 60			4 \$ 5,600,000 2	0.00
	Finance	1		1	Parks and Recreation	-	1 \$ 505,920.00 19			1 \$ 505,920	:0.00
	Sheriff Isonella Court	1		1 1	Public Library Blancing Commission		1 2		1 \$ 352,625.47 8	6 2 \$ 352,625	5.47
	Legal Department		2	2	Nashville Career Advancement Center	1 \$ 5,000,000.00	42		1 9 1,100,700.00	1 \$ 5,000,000	10.00
John State John State </td <td>June General Services</td> <td>1 3 2</td> <td>4</td> <td>5 15</td> <td>Circuit Court Clerk:Criminal Court Clerk:Juvenile Court Autust</td> <td>1 11 \$ 19.933.071.09</td> <td>43 66 2 \$ 605.079.00 37</td> <td>4 5 2,499,462,05 84</td> <td>5 \$ 34.175.000.00</td> <td></td> <td></td>	June General Services	1 3 2	4	5 15	Circuit Court Clerk:Criminal Court Clerk:Juvenile Court Autust	1 11 \$ 19.933.071.09	43 66 2 \$ 605.079.00 37	4 5 2,499,462,05 84	5 \$ 34.175.000.00		
Notice Notic	Human Resources	1	-	1	General Services	4 \$ 5,641,052,37	20			4 \$ 5,641,052	2.37
Notice Notic	Police Public Works	1 1	2	2	Human Resources Information Technology Services	1 \$ -	56		1 5 10 000 000 00 11	4 2 5 10,000,000	-
	Water Services			2 2	Police				2 \$ 19,150,000.00 E	7 3 \$ 19,700,000	.0.00
Internation Int	Office of Emergency Management Health		1	1	Public Works Water Services	3 5 14,292,018,72 1	132 1 5 155.079.00 21	1 \$ 1,499,462.05 165		1 \$ 1,499,462 4 \$ 14.447,097	2.05
InstantaIndex of the stantaIndex of the stanta	Social Services			1 1	Office of Emergency Management		1 \$ 450,000.00 53			1 \$ 450.000	00.00
Ab Ab <	Finance Public Library			1 1	Fire Parks and Recreation	15 -	48	2 \$ 450.000.00 74		6 1 S 5.000.000 3 S 450.000	0.00
Def Term Def	Parks and Recreation	1		1	Historical Commission				1 \$ 25,000.00 5	0 1 \$ 25,000	.0.00
minm	Public Works:Water Services July	1 6 19	3 1 1	2 32	September	7 \$ 1,340,892.53	85 82 3 \$ 100,138.14 21	2 \$ 90,520.00 79	9 \$ 21,474,900.00 15	1 5 6 21 \$ 23,006,450	10.67
Index CanadianIII		2 4		6	General Services	1 \$ 420,000.00	48 1 \$ 63,192.00 27			2 \$ 483,192	/2.00
Index CanadianIII	Information Technoloev Services Police	3	1	1	Information Technology Services Public Works	1 \$ 172,879.36	50			4 2 S 18.000.000 1 S 172.879	0.00 /9.36
Index CanadianIII	Public Works	2		2	Water Services	2 \$ 342,720.17	90		1 \$ 69,900.00 13	1 3 \$ 412,620	.0.17
IndiaIndiaIII	Water Services Metro Action Commission	1	1 1	2 8	Health Assessor of Property				1 \$ 2,000,000,00 8	1 5 255,293 9 1 5 2,000,000	3.00
Image Image <t< td=""><td>Health</td><td>1</td><td>1</td><td>1</td><td>Trustee Numpa Relations Commission</td><td>1 \$ 150,000.00</td><td>54</td><td></td><td></td><td>1 \$ 150,000</td><td>0.00</td></t<>	Health	1	1	1	Trustee Numpa Relations Commission	1 \$ 150,000.00	54			1 \$ 150,000	0.00
Alex of Propring 1 <th1< th=""> 1<td>Finance</td><td>1</td><td></td><td>1</td><td>Public Library</td><td>1</td><td></td><td>1 \$ 22.000.00 64</td><td>5 5 1,405,000.00 15</td><td>- 5 5 1,405,000 1 S 22.000</td><td>0.00</td></th1<>	Finance	1		1	Public Library	1		1 \$ 22.000.00 64	5 5 1,405,000.00 15	- 5 5 1,405,000 1 S 22.000	0.00
Alex of Propring 1 <th1< th=""> 1<td>Planning Commission</td><td>1</td><td></td><td>1</td><td>Legal Department</td><td>1</td><td></td><td>1 \$ 68,520.00 93</td><td></td><td>1 \$ 68,520</td><td>.0.00</td></th1<>	Planning Commission	1		1	Legal Department	1		1 \$ 68,520.00 93		1 \$ 68,520	.0.00
Alex of Propring 1 <th1< th=""> 1<td>Sheriff</td><td>1</td><td>•</td><td>3</td><td>Metro Wide</td><td>1\$ - 1</td><td>103</td><td></td><td></td><td>1.5 .</td><td></td></th1<>	Sheriff	1	•	3	Metro Wide	1\$ - 1	103			1.5 .	
And Hard And<		1		1	October	1 \$ 13,574,750.71	92 1 \$ 56,846.00 81	6 \$ 1,735,000.00 118	11 \$ 98,285,234.82 12	7 19 \$ 113,651,831	1.53
add solution for the solut	Parks and Recreation	1		1	oemerar services Human Resources	1	1 5 56,846,00 81		a 5 46.524.342.59 5 1 \$ 38,807,568.00 13	o 4 5 46.381.188 6 1 \$ 38,807,568	58.00
nerve 1 <td>August General Services</td> <td>6 4</td> <td>2 1</td> <td>8 21</td> <td>Information Technology Services Police</td> <td>1</td> <td></td> <td>2 \$ 1050.000.00 ***</td> <td>4 \$ 12,000,000.00 12</td> <td>3 4 \$ 12,000,000 2 \$ 1,000,000</td> <td>0.00</td>	August General Services	6 4	2 1	8 21	Information Technology Services Police	1		2 \$ 1050.000.00 ***	4 \$ 12,000,000.00 12	3 4 \$ 12,000,000 2 \$ 1,000,000	0.00
nerve 1 <td>Information Technology Services</td> <td>1</td> <td>1</td> <td>1 2</td> <td>Water Services</td> <td>1</td> <td></td> <td>1 \$ - 91</td> <td></td> <td>1 \$</td> <td></td>	Information Technology Services	1	1	1 2	Water Services	1		1 \$ - 91		1 \$	
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And Norzán 1 Nanován 1 1 5 100,000 4 5 5 500,000 4 5 500,000 6 5 500,000 6 5 500,000 6 5 500,000 6 5 500,000 6 5 500,000 6 5 500,000 6 5 500,000 6 5 500,000 6 5 500,000 6 5 500,000 6 5 500,000 6 5 500,000 6 5 500,000 6 5 500,000 6 5 500,000 6 5 500,000 6 5 500,000 6 1 5 500,000 6 1 5 500,000 6 1 5 500,000 6 1 5 500,000 6 1 5 500,000 6 1 5 500,000 6 1 5 500,000 6 1 5 500,000 6 1 5 500,000 6 1 5 500,000 6 1 5 500,000 6 1 5 500,000 6 1 5 500,000 6 1 5 500,000	Health	1	1	1 2	Municipal Auditorium Nachville Career Arkannement Control	1			1 \$ 403.324.23 21	5 1 5 750.000	10.00
Odd 1 - 1 5	Parks and Recreation			1	Metro Wide	1 \$ 13,574,750.71	92				0.71
game 1 2 3 3 0 3 0 0 1 1 0 1 1 0	Criminal Court Clerk Codes Administration	1 2		1	Mayor's Office		78 2 5 526 652 00 *	5 5 5 659 033 64 74	1 \$ - 16	3 1 \$.	
addression 2	Codes Administration	5 3		5 2 15	General Services	3 \$ 3,000,000.00	44 1 \$ 76,652.00 0	2 \$ 962,725.00 52		6 7 \$ 7,039,377	77.00
Net 1 1 1 2 0.42 <td></td> <td>2</td> <td></td> <td>1 1 2</td> <td>Police</td> <td></td> <td></td> <td>2 \$ 4,000 000 00 ***</td> <td>1 \$ 3,000,000.00 13</td> <td></td> <td>0.00</td>		2		1 1 2	Police			2 \$ 4,000 000 00 ***	1 \$ 3,000,000.00 13		0.00
near 1	Information Technology Services			1 1	Public Works	1 \$ 261,031.09	76			1 \$ 261,031	11.09
near 1	Information Technology Services Police			2 4	Water Services Metro Action Commission	1 \$ - 1 \$ 2000,000,00	70	1 \$ 106,308.64 59	1 \$ 10,000,000.00 \$	0 3 \$ 10,106,308	8.64
Solid Solid <th< td=""><td>Palice Public Works</td><td>1 1</td><td></td><td>1 2</td><td></td><td></td><td></td><td></td><td></td><td>1 5 150.000</td><td>00.00</td></th<>	Palice Public Works	1 1		1 2						1 5 150.000	00.00
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General brands 1 <th1< th=""> 1 <th1< th=""> <!--</td--><td>Police Public Works Water Services Fire Finance</td><td>1 1 1 1 1</td><td></td><td>1 2</td><td>Health Broke and Reception</td><td>1 \$ 150.000.00 1</td><td>197</td><td></td><td>1 \$ 599,016.00 23 1 \$ 400,000.00 4</td><td>8 1 \$ 400 000</td><td>00.00</td></th1<></th1<>	Police Public Works Water Services Fire Finance	1 1 1 1 1		1 2	Health Broke and Reception	1 \$ 150.000.00 1	197		1 \$ 599,016.00 23 1 \$ 400,000.00 4	8 1 \$ 400 000	00.00
Information Tochange services 1 <th1< td=""><td>Police Public Works Water Services Fire Finance</td><td>1 1 1 1</td><td></td><td>1 2 1 1 1 1 1 1 1 1 1</td><td>Health Broke and Reception</td><td>1 \$ 150,000,00 1</td><td>97</td><td></td><td></td><td></td><td>0.00</td></th1<>	Police Public Works Water Services Fire Finance	1 1 1 1		1 2 1 1 1 1 1 1 1 1 1	Health Broke and Reception	1 \$ 150,000,00 1	97				0.00
Water foreiks 1 <	Police Public Works Water Services Fire Finance	1 1 1 1 1 2 2 1	2	1 2 1 1 1 1 3 1 1 0 1 2	Health Broke and Reception	1 5 150.000.00 1		1 \$ 5,200.000.00 44			0.00
Water foreiks 1 <	Police Nuclic Works Water Services Finance Swrite Municipal Auchtorium Parts and Recreation The Fargmounds Kashville Cotabler Indonesistic Finances Information Finances	1 1 1 2 2 1	2	1 2 1 1 1 3 1 1 1 3 1 3 3 3 3 3 3	Health Parks and Recreation Fisiance Nashville Career Advancement Center Shareff December General Services	1 \$ 150,000,00 1 7 \$ 3,680,060,00 1 \$ 80,000,00	64 2 \$ 25,150,000.00 63 54 1 \$ 150,000.00 14	1 \$ 5,200,000.00 54 1 \$ 5,200,000.00 54	1 \$ - 14 2 \$ 541,029.00 4	1 1 5 9 12 \$ 34,571,029 3 5 5430.000	20.00 - 29.00 20.00
Medic Gurin 1 1 Justicia Gurino Lingui Garriani 1 7 4 2 1 Monther Control 4 2 1 5 6 5 6 Manual Gurino Lingui Garriani 1 1 1 5 6 5 6 6 1 1 5 Information Technique Garrianics 1 1 1 5 5 6	Police Rodit Works Foreign France Board Board Costear General Services Information Parks and Recreation-The Fairground: Nativitie Costear Board Services	1 1 1 2 2 1	2	1 2 1 1 1 3 1 10 1 2 3 1 1 1	Health Parks and Necreation Finance Nashvills Career Advancement Center Shertiff December General Services information Technology Services	1 5 150.000.00 1 7 5 3,680,000.00 1 5 80,000.00 1 2 3	64 2 \$ 25,150,000.00 63 54 1 \$ 150,000.00 14 14	1 \$ 5,200,000.00 54 1 \$ 5,200,000.00 54	1 \$ - 14 2 \$ 541,029.00 4	1 1 5 9 12 \$ 34,571,029 3 5 5430.000	20.00 - 29.00 29.00 29.00
Medic Gurin 1 1 Justicia Gurino Lingui Garriani 1 7 4 2 1 Monther Control 4 2 1 5 6 5 6 Manual Gurino Lingui Garriani 1 1 1 5 6 5 6 6 1 1 5 Information Technique Garrianics 1 1 1 5 5 6	Police Police Notific Services Finance Board Board Costear General Services Information Theology Services	1 1 1 2 2 1	2 1 1	1 2 1 1 1 3 1 10 1 2 3 1 1 1 1 1 1	Health Parks and Necreation Finance Nashvills Career Advancement Center Shertiff December General Services information Technology Services	7 5 150.000.00 2 7 5 1,680,000.00 1 5 80,000.00 2 5 500,000.00 1 5	64 2 \$ 25,150,000.00 63 54 1 \$ 150,000.00 14 14	1 \$ 5,200,000.00 54 1 \$ 5,200,000.00 54	1 \$ - 14 2 \$ 541,029.00 4	11 1 \$ 12 \$ 34,571,029 3 \$ 5,430,000 15 2 \$ 41,029 13 4 \$ 26,000,000 1 \$	20.00 20.00 29.00 29.00 29.00
NameNation 1 7 4 1 <th1< th=""> 1 1 <th1<< td=""><td>Police Rodit Works Foreign France Board Board Costear General Services Information Parks and Recreation-The Fairground: Nativitie Costear Board Services</td><td>1 1 1 2 2 1</td><td>2</td><td>1 2 1 1 1 1 3 1 1 1 1 1 1 1 1 1 1 1 1</td><td>Haalb Packs and Recreation Resolve Creer Antoncement Center Search Beerster International Information Information Information Packs Packs Packs Packs Packs Packs The Pacyprodick Rechards</td><td>1 5 150,000,00 2 7 5 1,640,000,00 1 5 40,000,00 1 5 500,000,00 1 5 500,000,00 2 5 3,100,000,00</td><td>64 2 5 25,150,000.00 63 54 1 5 150,000.00 14 44 77 1 5 25,000,000.00 111 30 30 30 30 30 30</td><td>1 \$ 5,200,000.00 54</td><td>1 \$ - 14 2 \$ 541,029.00 4 1 \$ 41,029.00 1 1 \$ 500,000.00 7</td><td>1 1 \$ 9 12 \$ 34,571,029 3 \$ 5,430,000 5 2 \$ 41,029 3 4 \$ 26,000,000 1 \$ 2 \$ 3,100,000</td><td>20.00 - - 29.00 29.00 29.00 - - 20.00 - - -</td></th1<<></th1<>	Police Rodit Works Foreign France Board Board Costear General Services Information Parks and Recreation-The Fairground: Nativitie Costear Board Services	1 1 1 2 2 1	2	1 2 1 1 1 1 3 1 1 1 1 1 1 1 1 1 1 1 1	Haalb Packs and Recreation Resolve Creer Antoncement Center Search Beerster International Information Information Information Packs Packs Packs Packs Packs Packs The Pacyprodick Rechards	1 5 150,000,00 2 7 5 1,640,000,00 1 5 40,000,00 1 5 500,000,00 1 5 500,000,00 2 5 3,100,000,00	64 2 5 25,150,000.00 63 54 1 5 150,000.00 14 44 77 1 5 25,000,000.00 111 30 30 30 30 30 30	1 \$ 5,200,000.00 54	1 \$ - 14 2 \$ 541,029.00 4 1 \$ 41,029.00 1 1 \$ 500,000.00 7	1 1 \$ 9 12 \$ 34,571,029 3 \$ 5,430,000 5 2 \$ 41,029 3 4 \$ 26,000,000 1 \$ 2 \$ 3,100,000	20.00 - - 29.00 29.00 29.00 - - 20.00 - - -
Pole 1 2 New Work 1 1 2	Note Note Note Note Note Note Note Note	1 1 1 2 2 1	3 1 1	1 2 1 1 1 1 1 3 1 100 1 2 1 2 1 1 1 1 1 1 1 1 1 1 1 1	Haalb Packs and Recreation Resolve Creer Antoncement Center Search Beerster International Information Information Information Packs Packs Packs Packs Packs Packs The Pacyprodick Rechards	1 5 150,000,00 2 7 5 1,640,000,00 1 5 40,000,00 1 5 500,000,00 1 5 500,000,00 2 5 3,100,000,00	64 2 5 25,150,000.00 63 54 1 5 150,000.00 14 44 77 1 5 25,000,000.00 111 30 30 30 30 30 30	1 \$ 5,200,000.00 54	1 \$ - 14 2 \$ 541,029.00 4 1 \$ 41,029.00 1 1 \$ 500,000.00 7	1 1 \$ 9 12 \$ 34,571,029 3 \$ 5,430,000 5 2 \$ 41,029 3 4 \$ 26,000,000 1 \$ 2 \$ 3,100,000	20.00 - - 29.00 29.00 29.00 - - 20.00 - - -
Pole 1 2 New Work 1 1 2	Note Service Water Foreires For A Search Search Manual And Search The Faregrounds Nacholae Manual And Search The Faregrounds Nacholae Manual Search Nacholae Manual Search Manual Search	1 1 1 2 2 1	2		Haalb Packs and Recreation Resolve Creer Antoncement Center Search Beerster International Information Information Information Packs Packs Packs Packs Packs Packs The Pacyprodick Rechards	1 5 150,000,00 2 7 5 1,640,000,00 1 5 40,000,00 1 5 500,000,00 1 5 500,000,00 2 5 3,100,000,00	64 2 5 25,150,000.00 63 54 1 5 150,000.00 14 44 77 1 5 25,000,000.00 111 30 30 30 30 30 30	1 \$ 5,200,000.00 54	1 \$ - 14 2 \$ 541,029.00 4 1 \$ 41,029.00 1 1 \$ 500,000.00 7	1 1 \$ 9 12 \$ 34,571,029 3 \$ 5,430,000 5 2 \$ 41,029 3 4 \$ 26,000,000 1 \$ 2 \$ 3,100,000	20.00 - - 29.00 29.00 29.00 - - - - - - - -
Nation 1 1 2 Wate Service 2 2 name 2 2 Name 1 2	Note Service Water Foreires For A Search Search Manual And Search The Faregrounds Nacholae Manual And Search The Faregrounds Nacholae Manual Search Nacholae Manual Search Manual Search	1 1 1 2 2 1	1 1 1	1 2 1 1 1 1 1 1 1 1 1 1 1 1 1	Haalb Packs and Recreation Resolve Creer Antoncement Center Search Beerster International Information Information Information Packs Packs Packs Packs Packs Packs The Pacyprodick Rechards	1 5 150,000,00 2 7 5 1,640,000,00 1 5 40,000,00 1 5 500,000,00 1 5 500,000,00 2 5 3,100,000,00	64 2 5 25,150,000.00 63 54 1 5 150,000.00 14 44 77 1 5 25,000,000.00 111 30 30 30 30 30 30	1 \$ 5,200,000.00 54	1 \$ - 14 2 \$ 541,029.00 4 1 \$ 41,029.00 1 1 \$ 500,000.00 7	1 1 \$ 9 12 \$ 34,571,029 3 \$ 5,430,000 5 2 \$ 41,029 3 4 \$ 26,000,000 1 \$ 2 \$ 3,100,000	20.00 - - 29.00 29.00 29.00 - - - - - - - -
Wate Streets 2 2 Health 1 1 Shortf 2 2	Note Note Note Note Note Note Note Note	1 1 1 1 2 2 1 1 1 1 1 1 1 1 1 1 1 1 1	2 1 1 1	1 2 2 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	Haalb Packs and Recreation Resolve Creer Antoncement Center Search Beerster International Information Information Information Packs Packs Packs Packs Packs Packs The Pacyprodick Rechards	1 5 150,000,00 2 7 5 1,640,000,00 1 5 40,000,00 1 5 500,000,00 1 5 500,000,00 2 5 3,100,000,00	64 2 5 25,150,000.00 63 54 1 5 150,000.00 14 44 77 1 5 25,000,000.00 111 30 30 30 30 30 30	1 \$ 5,200,000.00 54	1 \$ - 14 2 \$ 541,029.00 4 1 \$ 41,029.00 1 1 \$ 500,000.00 7	1 1 \$ 9 12 \$ 34,571,029 3 \$ 5,430,000 5 2 \$ 41,029 3 4 \$ 26,000,000 1 \$ 2 \$ 3,100,000	20.00 - - 29.00 29.00 29.00 - - - - - - - -
Sperific 2 2 Resultation 6 2 2	Pairs	1 1 2 2 2 1 1 1 1 1 1 1 1 1 1 1 1 1	2 1 1 1 1 1		Haalb Packs and Recreation Resolve Creer Antoncement Center Search Beerster International Information Information Information Packs Packs Packs Packs Packs Packs The Pacyprodick Rechards	1 5 150,000,00 2 7 5 1,640,000,00 1 5 40,000,00 1 5 500,000,00 1 5 500,000,00 2 5 3,100,000,00	64 2 5 25,150,000.00 63 54 1 5 150,000.00 14 44 77 1 5 25,000,000.00 111 30 30 30 30 30 30	1 \$ 5,200,000.00 54	1 \$ - 14 2 \$ 541,029.00 4 1 \$ 41,029.00 1 1 \$ 500,000.00 7	1 1 \$ 9 12 \$ 34,571,029 3 \$ 5,430,000 5 2 \$ 41,029 3 4 \$ 26,000,000 1 \$ 2 \$ 3,100,000	20.00 - - 29.00 29.00 29.00 - - - - - - - -
	Note Note Note Note Note Note Note Note	1 1 1 1 2 2 1 1 1 1 1 1 1 1 1 1 1 1 1	1	1 2 2 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	Haalb Packs and Recreation Resolve Creer Antoncement Center Search Beerster International Information Information Information Packs Packs Packs Packs Packs Packs The Pacyprodick Rechards	1 5 150,000,00 2 7 5 1,640,000,00 1 5 40,000,00 1 5 500,000,00 1 5 500,000,00 2 5 3,100,000,00	64 2 5 25,150,000.00 63 54 1 5 150,000.00 14 44 77 1 5 25,000,000.00 111 30 30 30 30 30 30	1 \$ 5,200,000.00 54	1 \$ - 14 2 \$ 541,029.00 4 1 \$ 41,029.00 1 1 \$ 500,000.00 7	1 1 \$ 9 12 \$ 34,571,029 3 \$ 5,430,000 5 2 \$ 41,029 3 4 \$ 26,000,000 1 \$ 2 \$ 3,100,000	20.00 - - 29.00 29.00 29.00 - - - - - -



Metropolitan Government of Nashville & Davidson County Business Utilization Quarterly Report Highlights FY20 – (July 1, 2019 - June 30, 2020)

Important points to note about Metro's Prime and Subcontractor business utilization for the fourth quarter of Fiscal Year 2020, BAO KPI Report Data:

- 1. The Metro Government spent:
- \$ 48,989,217 with MWBE prime contractors
- <u>\$ 34,737,570</u> with MWBE subcontractors
- \$ 83,726,787 **TOTAL WITH MWBES**

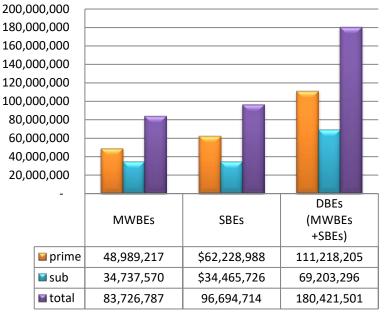
Which represents **6.34%** of the total of all procurement transaction values.

- 2. The Metro Government spent:
- \$ 62,228,988 with SBE prime contractors
- <u>\$ 34,465,726</u> with SBE subcontractors
- \$ 96,694,714 **TOTAL WITH SBES**

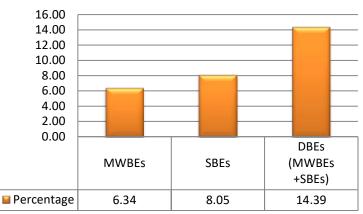
Which represents **8.05%** of the total of all procurement transaction values.

 The Metro Government achieved *DBE utilization of 14.39% at the prime and subcontract level.

Business Utilization (\$) FY20



Business Utilization (%) FY20



*DBE is defined as businesses having small, minority or woman ownership.



Fiscal Year 2020 Disadvantaged Business Quarterly Report FY20 (July 1, 2019 - June 30, 2020)

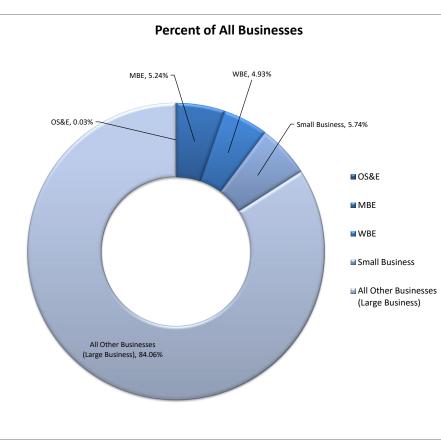
	African American	Hispanic	Asian	Native American	Non-Specific Minority	Non-Ethnic Female	Mi	Total Ethnic nority Male OR /oman Owned	OS&E*	Total Disadvantaged Business %	Total Disadvantaged Business \$	Small Business	Large Business	Total Business
Ethnic Minority Male Owned								5.2%	0.3%	42.1%		8.05%		56.94%
Metro General Government	\$ 15,456,491	\$ 592,256	\$ 1,014,619	\$ 42,170	\$ -	N/A	\$	17,105,536	\$ 378,925	6.39%	\$ 49,368,142	\$ 62,228,988	\$ 661,257,698	\$ 772,854,827
**Metro General Government (Subs)	\$ 6,963,713	\$ 19,680	\$ 7,498,254	\$ 20,417	\$-	N/A	\$	14,502,063	\$ 494,119	50.55%	\$ 35,231,689	\$ 34,465,726	\$ -	\$ 69,697,415
***Metropolitan Nashville Public Schools	\$ 1,341,878	\$ 17,481	\$ 8,625		\$-	N/A	\$	1,367,984	\$ -	0.00%	\$ 4,608,054	\$ 435,035	\$ 41,524,314	\$ 46,567,403
Nashville Electric Service	\$ 1,493,850	\$ 10,647,552	\$ 495,554	\$ -	\$ -	N/A	\$	12,636,956	\$ -	9.23%	\$ 20,430,891	\$ 4,981,567	\$ 195,916,465	\$ 221,328,923
Metro Development and Housing Agency	\$ 2,290,233	\$ 455,714	\$ -	\$-	\$ 15,895	N/A	\$	2,761,842	\$ 96,815	9.64%	\$ 4,827,281	\$ 3,545,261	\$ 41,704,336	\$ 50,076,878
WeGo Public Transit/Metro Transit Authority	\$ 213,667		\$ 373,875	\$ -	\$ 87,011		\$	675,416	\$ 44,383	6.55%	\$ 1,827,418	\$ 1,247,286	\$ 24,833,777	\$ 27,908,481
Metro Nashville Airport Authority	\$ 22,214,274	\$ 7,342,986	\$ 1,063,695	\$ 116,162	\$-	N/A	\$	30,737,117	\$-	0.00%	\$ 74,063,276	\$ 14,874,659	\$ 313,296,623	\$ 402,234,558
Totals	\$ 43,010,393	\$ 19,056,852	\$ 2,956,368	<u>\$ 158,332</u>	\$ 102,906	\$-	\$	65,284,851	\$ 520,123	10.20%	\$ 155,125,062	\$ 87,312,796	\$ 1,278,533,213	\$ 1,520,971,070
Woman Owned								4.9%	0.03%	44.5%		5.7%	84.1%	100.0%
Metro General Government	\$ 169,050	\$ 2,242,089	\$ 67,222	\$ -	\$-	\$ 29,405,320	0 \$	31,883,681	\$-					\$-
**Metro General Government (Subs)	\$ 1,653,923	\$ 364,209	\$ 61,183	\$ 2	\$-	\$ 18,156,188	8 \$	20,235,506	\$ -					\$ -
***Metropolitan Nashville Public Schools	\$ 45,616			\$ 41,843	\$-	\$ 2,906,708	8 \$	3,240,070	\$ -					\$-
Nashville Electric Service	\$ 2,271,529	\$ 4,563	\$ 65,655	\$ 480	\$-	\$ 5,451,708	8 \$	7,793,935	\$-					\$-
Metro Development and Housing Agency	\$ 89,432	\$ -	\$-	\$-	\$-	\$ 1,879,192	2 \$	1,968,624	\$-					\$-
WeGo Public Transit/Metro Transit Authority	\$ 44,957		\$-	\$-	\$-	\$ 1,062,662	2 \$	1,107,619	\$-					\$ -
Metro Nashville Airport Authority	\$ 9,000,468	\$ 69,680	\$ -	\$-	\$-	\$ 34,256,01	1 \$	43,326,159	\$ -					\$-
Totals	\$ 11,621,052	\$ 2,562,235	\$ 132,877	\$ 42,323	\$-	\$ 74,961,601	L \$	69,084,582	\$ -			\$-	\$-	\$-
Total Spend	\$ 54,631,445	\$ 21,619,087	\$ 3,089,245	\$ 200,655	\$ 102,906	\$ 74,961,601	L \$	134,369,433	\$ 520,123	10.20%	\$ 155,125,062	\$ 87,312,796	\$ 1,278,533,213	\$ 1,520,971,070

NOTE:

* OS&E (Other Socially and Economically Disadvantaged Business) includes disabled, veteran, and LGBT owned businesses not owned by minorities or women. **Metro GG (Subs) not included in total spend amounts. ***MNPS did not report for Q4.

Percent of All Businesses						
OS&E	0.03%					
MBE	5.24%					
WBE	4.93%					
Small Business	5.74%					
All Other Businesses (Large Business)	84.06%					
Total	100.0%					

Percent of Disadvantaged Bu	isinesses
African American Male	27.73%
Hispanic American Male	12.28%
Asian American Male	1.91%
Native American Male	0.10%
Non-specific Minority Male	0.07%
African American Female	7.49%
Asian American Female	1.65%
Hispanic American Female	0.09%
Native American Female	0.00%
Non-specific Minority Female	0.00%
Caucasian/Non-Ethnic Female	48.32%
OS&E Owned	0.34%
Total	100.0%



Percent of Disadvantaged Businesses

African American Male, 27.73%			
	African American Fem	ale, 7.49%	
			OS Ow 0.3
Hispanic American Male, 12.28%	Asian American Male, 1.91%	Asian American Female, 1.65%	 No



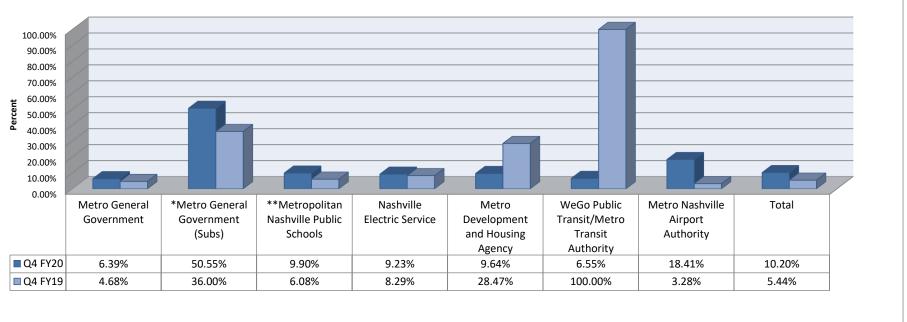
Fiscal Year 2020 Disadvantaged Business Quarterly Report FY20/FY19 Comparative Analysis By Agency (July 1, 2019 - June 30, 2020)

	FY20					FY19					
	Total		Total			Total		Total			
	Disadvantaged	Di	isadvantaged		Total Business	Disadvantaged	D	isadvantaged	1	otal Business	
	Business %		Business \$			Business %	Business \$				
Metro General Government	6.39%	\$	49,368,142	\$	772,854,827	4.68%	\$	32,898,188	\$	703,397,706	
*Metro General Government (Subs)	50.55%	\$	35,231,689	\$	69,697,415	36.00%	\$	32,094,579	\$	89,146,212	
**Metropolitan Nashville Public Schools	9.90%	\$	4,608,054	\$	46,567,403	6.08%	\$	10,285,844	\$	169,241,766	
Nashville Electric Service	9.23%	\$	20,430,891	\$	221,328,923	8.29%	\$	12,857,771	\$	155,031,619	
Metro Development and Housing Agency	9.64%	\$	4,827,281	\$	50,076,878	28.47%	\$	23,758,752	\$	83,445,591	
WeGo Public Transit/Metro Transit Authority	6.55%	\$	1,827,418	\$	27,908,481	-	\$	801,283	\$	801,283	
Metro Nashville Airport Authority	18.41%	\$	74,063,276	\$	402,234,558	3.28%	\$	30,632,255	\$	934,104,812	
Total Spend	10.20%	\$	155,125,062	\$	1,520,971,070	5.44%	\$	111,234,093	\$	2,046,022,777	

Comparison								
Agency	Q4 FY20	Q4 FY19						
Metro General Government	6.39%	4.68%						
*Metro General Government (Subs)	50.55%	36.00%						
**Metropolitan Nashville Public Schools	9.90%	6.08%						
Nashville Electric Service	9.23%	8.29%						
Metro Development and Housing Agency	9.64%	28.47%						
WeGo Public Transit/Metro Transit Authority	6.55%	100.00%						
Metro Nashville Airport Authority	18.41%	3.28%						
Total	10.20%	5.44%						

NOTE:

* To capture only direct spend to Primes, Metro Subs amounts are not included in the Total. **MNPS did not report for Q4.



Comparative Analysis



Metropolitan Government of Nashville & Davidson County EBO and Outreach Update Fiscal Year 2020– July 1, 2019 - June 30, 2020

Important points to note about the EBO Program which launched on July 5, 2019:

- 1. The Metro Government released **65** solicitations that had race and gender conscious goals.
- 2. **110 million** is the total estimated spend with minority or woman owned businesses;
 - a. **40 million** is the total estimated spend with minority owned businesses;
 - b. **70 million** is the total estimated spend with woman owned businesses;
- 3. **16%** is the combined goal for minority or woman owned business participation;
 - a. **7%** is the average goal for minority owned business participation;
 - b. **9%** is the average goal for woman owned business participation.
- By comparison, in the previous fiscal year, the total participation rate for minority and woman owned businesses was 6% combined.
- There have been several department trainings to build familiarity and support for the EBO Program.
 To date, 75 Metro personnel have participated in a training session to learn how MBE and WBE goals are established, and how they can help to ensure expediency in the procurement process.