

DEPARTMENT OF FINANCE | division of purchases

# Council Report for monthly contract abstracts

December 2019

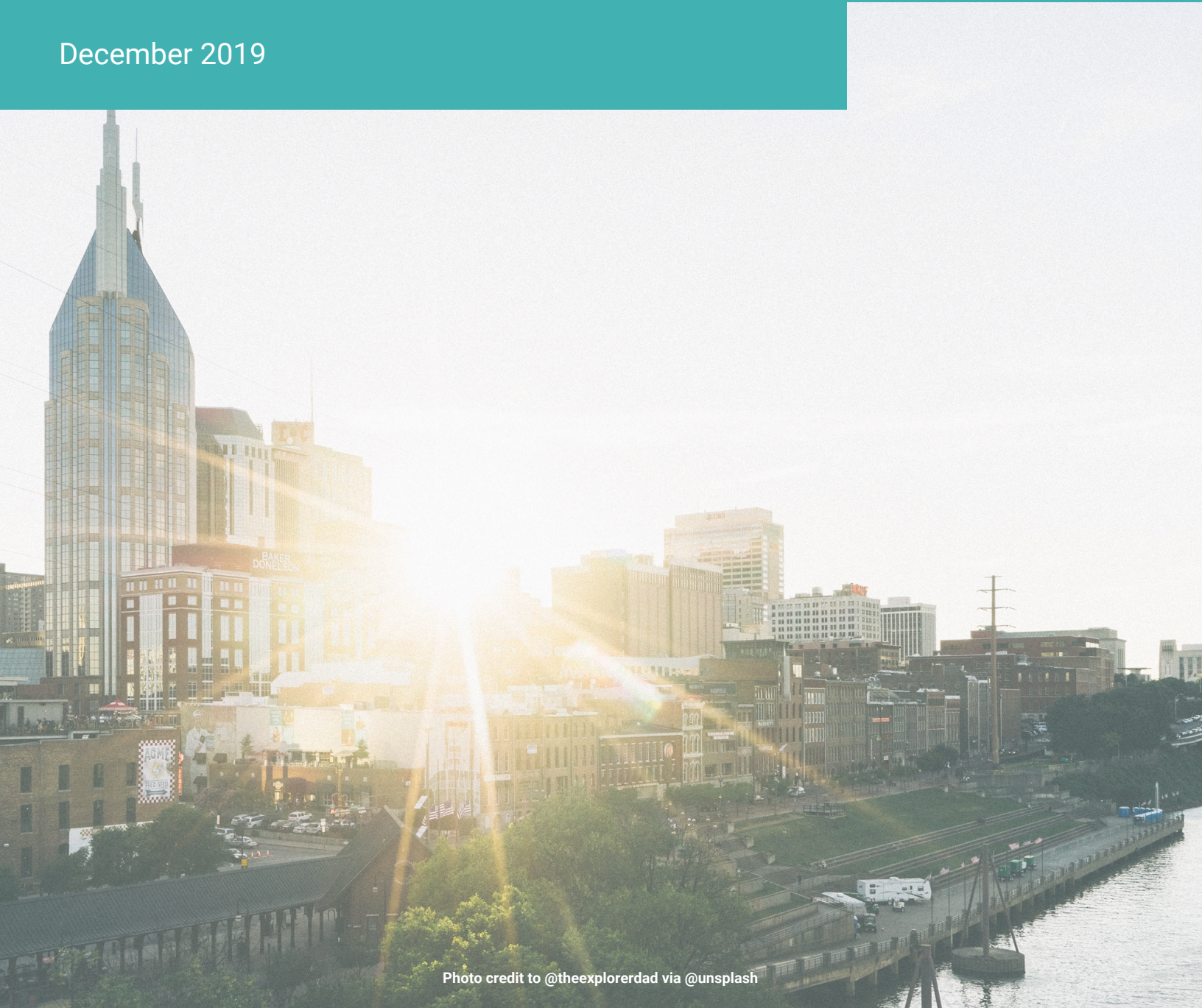


Photo credit to @theexplorerdad via @unsplash



# REPORT SUMMARY

## DECEMBER 2019



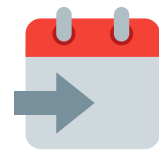
07

contracts awarded



\$28.7 M

total value of contracts



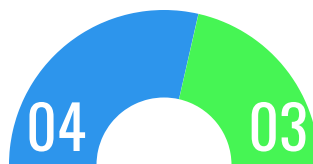
4.4 yrs

average contract length



02

average number of bidders



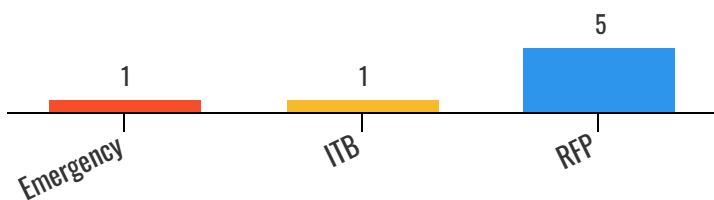
● Replacement ● New

replacement vs. new contracts

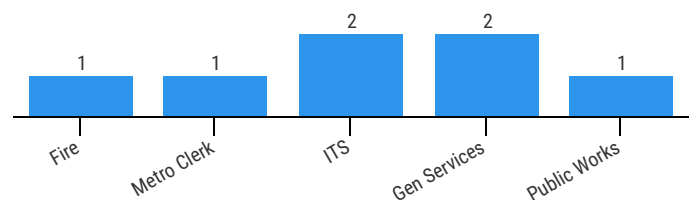


29%

contracts with DBE participation



contracts by selection method



contracts by department

**Contract Information**

Contract & Solicitation Title: Energy Management System Install

Contract Summary: CONTRACTOR agrees to provide an Energy Management System (EMS) product, which includes installation, setup and associated training and support in accordance with Exhibit A.

Contract Number: 6460949 Solicitation Number: 1043778 Requisition Number: 139686

Replaces Expiring Contract? (Enter "No" or Expiring Contract No.): No

Type of Contract/PO: IDIQ Contract **Requires Council Legislation:** No

**High Risk Contract** (Per Finance Department Contract Risk Management Policy): No

**Sexual Harassment Training Required** (per BL2018-1281): Yes

Estimated Start Date: 11-11-2019 - Estimated Expiration Date: 11-10-2024 Contract Term: 5 Years

Estimated Contract Life Value: \$1,000,000.00 Fund: 40015 BU: 10402015

Payment Terms: Net 30 Selection Method: RFP

Procurement Staff: Sandra Walker BAO Staff: Christopher Wood

Procuring Department: General Services Department(s) Served: General Services

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**Prime Contractor Information**

Prime Contracting Firm: Ameresco, Inc ISN#:

Address: 111 Speen Street Suite 410 City: Framingham State: MA Zip: 01701

Prime Contractor is (Check Applicable): SBE  SDV  MBE  WBE

Prime Company Contact: Amy Masterton Email Address: amasterton@ameresco.com

Phone #: 704-608-4551

Prime Contractor Signatory: Tim Dettlaff Email Address: tdettlaff@ameresco.com

**Disadvantaged Business Participation for Entire Contract**

*Small Business and Service Disabled Veteran Business Program:*

N/A Amount:  Percent, if applicable:

*Equal Business Opportunity (EBO) Program:*

No M/WBE Participation Amount:  Percent, if applicable:

*Federal Disadvantaged Business Enterprise:*

No Amount:  Percent, if applicable:

\* Amounts and/or percentages are not exclusive.

**Summary of Offer**

Offeror Name	Disadv. Bus. (Check if applicable)	Score (RFQ Only)	Evaluated Cost	Result
<u>Ameresco</u>	<input type="checkbox"/>	<u>170.61</u>	<u>141950.00</u>	<u>Awarded</u>
<u>EnergyCAP, Inc.</u>	<input type="checkbox"/>	<u>162.38</u>	<u>197415.35</u>	<u>Evaluated but not selected</u>
<u>WegoWise, Inc.</u>	<input type="checkbox"/>	<u>80.00</u>	<u>82568.52</u>	<u>Evaluated but not selected</u>

**Contract Information**Contract & Solicitation Title: Parking Equipment for the Library GarageContract Summary: Contractor agrees to provide services for the installation of a new solution that includes parking access and a revenue control system (PARCS) at the parking facility located at 151 6th Avenue North Nashville, TN 37219 Metro Library Garage Parking Facility.Contract Number: 6462880 Solicitation Number: 1049680 Requisition Number: 136944Replaces Expiring Contract? (Enter "No" or Expiring Contract No.): NoType of Contract/PO: Multi-Year Contract **Requires Council Legislation:** No**High Risk Contract** (Per Finance Department Contract Risk Management Policy): No**Sexual Harassment Training Required** (per BL2018-1281): YesEstimated Start Date: 11/11/2019 Estimated Expiration Date: 11/10/2024 Contract Term: 60  
monthsEstimated Contract Life Value: \$500,000.00 Fund: 30509 BU: 42341400Payment Terms: Net 30 Selection Method: RFPProcurement Staff: Genario Pittman BAO Staff: Christopher WoodProcuring Department: Public Works Department(s) Served: Nashville Public Library**Prime Contractor Information**Prime Contracting Firm: Access Control Systems, LLC ISN#: 1778Address: 2617 Grissom Drive City: Nashville State: TN Zip: 37204Prime Contractor is (Check Applicable): SBE  SDV  MBE  WBE Prime Company Contact: Dewayne Clayton Email Address: dclayton@acs-llc.com Phone #:  
(615) 255-4466Prime Contractor Signatory: Allison Clayton Email Address: aclayton@acs-llc.com**Disadvantaged Business Participation for Entire Contract***Small Business and Service Disabled Veteran Business Program:*SBE/SDV Participation Amount:  Percent, if applicable: 1.29%*Procurement Nondiscrimination Program:*M/WBE Participation Amount:  Percent, if applicable: .66%*Federal Disadvantaged Business Enterprise:*No Amount:  Percent, if applicable: 

\* Amounts and/or percentages are not exclusive.

**Summary of Offer**

Offeror Name	Disadv. Bus. (Check if applicable)	Score (RFQ Only)	Evaluated Cost	Result
<u>Access Control Systems LLC</u>	<input type="checkbox"/>	<u>100</u>	<u>\$402,396.00</u>	<u>Awarded</u>

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## Contract Information

SW

Contract & Solicitation Title:

Contract Summary:

Contract Number:  Solicitation Number:  Requisition Number:

Replaces Expiring Contract? (Enter "No" or Expiring Contract No.):

Type of Contract/PO:  **Requires Council Legislation:**

**High Risk Contract** (Per Finance Department Contract Risk Management Policy):

**Sexual Harassment Training Required** (per BL2018-1281):

Estimated Start Date:  Estimated Expiration Date:  Contract Term:

Estimated Contract Life Value:  Fund:  BU:

Payment Terms:  Selection Method:

Procurement Staff:  BAO Staff:

Procuring Department:  Department(s) Served:

## Prime Contractor Information

Prime Contracting Firm:  ISN#:

Address:  City:  State:  Zip:

Prime Contractor is (Check Applicable): SBE  SDV  MBE  WBE

Prime Company Contact:  Email Address:

Phone #:

Prime Contractor Signatory:  Email Address:

## Disadvantaged Business Participation for Entire Contract

*Small Business and Service Disabled Veteran Business Program:*

Amount:  Percent, if applicable:

*Equal Business Opportunity (EBO) Program:*

Amount:  Percent, if applicable:

*Federal Disadvantaged Business Enterprise:*

Amount:  Percent, if applicable:

\* Amounts and/or percentages are not exclusive.

## Summary of Offer

Offeror Name	Disadv. Bus. (Check if applicable)	Score (RFQ Only)	Evaluated Cost	Result
<input type="text" value="Mitchell's West Nashville"/>	<input type="checkbox"/>	<input type="text"/>	<input type="text" value="\$157,900.00"/>	<input type="text" value="Awarded"/>
<input type="text"/>	<input type="checkbox"/>	<input type="text"/>	<input type="text"/>	<input type="text" value="Select from the Following:"/>
<input type="text"/>	<input type="checkbox"/>	<input type="text"/>	<input type="text"/>	<input type="text" value="Select from the Following:"/>
<input type="text"/>	<input type="checkbox"/>	<input type="text"/>	<input type="text"/>	<input type="text" value="Select from the Following:"/>

**Contract Information**

Contract & Solicitation Title: Secure Document Destruction Services

Contract Summary: Contractor agrees to provide secure document destruction services.

Contract Number: 6464361 Solicitation Number: 1329657 Requisition Number: 157576

Replaces Expiring Contract? (Enter "No" or Expiring Contract No.): 336257

Type of Contract/PO: Multi-Year Contract **Requires Council Legislation:** No

**High Risk Contract** (Per Finance Department Contract Risk Management Policy): No

**Sexual Harassment Training Required** (per BL2018-1281): Yes

Estimated Start Date: 12/16/2019 Estimated Expiration Date: 12/15/2024 Contract Term: 60  
months

Estimated Contract Life Value: \$200,000.00 Fund: 10101 BU: 03103000

Payment Terms: Net 30 Selection Method: RFP

Procurement Staff: Brad Wall BAO Staff: Jerval Watson

Procuring Department: Metro Clerk's Office Department(s) Served: Metro Wide

**Prime Contractor Information**

Prime Contracting Firm: Richards & Richards, LLC. ISN#: 25822

Address: 1741 Elm Hill Pike City: Nashville State: TN Zip: 37217

Prime Contractor is (Check Applicable): SBE  SDV  MBE  WBE

Prime Company Contact: Bowman Richards Email Address: bowman@richardsandrichards.com

Phone #: (615) 242-9600

**Prime Contractor Signatory:** Bowman Richards **Email Address:** bowman@richardsandrichards.com

**Disadvantaged Business Participation for Entire Contract***Small Business and Service Disabled Veteran Business Program:*No SBE/SDV participation Amount: \$0.00 Percent, if applicable: 0.00*Equal Business Opportunity (EBO) Program:*Program Not Applicable Amount: \$0.00 Percent, if applicable: 0.00*Federal Disadvantaged Business Enterprise:*No Amount: \$0.00 Percent, if applicable: 0.00

\* Amounts and/or percentages are not exclusive.

**Summary of Offer**

Offeror Name	Disadv. Bus. (Check if applicable)	Score (RFQ Only)	Evaluated Cost	Result
<u>Richards &amp; Richards, LLC.</u>	<input type="checkbox"/>	<u>70.48</u>	<u>\$98,179.25</u>	<u>Awarded</u>
<u>River City Shredding, LLC.</u>	<input type="checkbox"/>	<u>65.00</u>	<u>\$57,785.00</u>	<u>Evaluated but not selected</u>
<input type="text"/>	<input type="checkbox"/>	<input type="text"/>	<input type="text"/>	<u>Select from the Following:</u>
<input type="text"/>	<input type="checkbox"/>	<input type="text"/>	<input type="text"/>	<u>Select from the Following:</u>

**Contract Information**

Contract & Solicitation Title: Network Video Systems

Contract Summary: Ongoing service and maintenance of the Network Video Systems.

Contract Number: 6464468 Solicitation Number: N/A Requisition Number: N/A

Replaces Expiring Contract? (Enter "No" or Expiring Contract No.): 349507

Type of Contract/PO: IDIQ Contract **Requires Council Legislation:** No

**High Risk Contract** (Per Finance Department Contract Risk Management Policy): No

**Sexual Harassment Training Required** (per BL2018-1281): Yes

Estimated Start Date: 12/2/2019 Estimated Expiration Date: 6/1/2019 Contract Term: 6 months

Estimated Contract Life Value: \$500,000.00 Fund: 51137 BU: 14521072

Payment Terms: Net 30 Selection Method: Emergency

Procurement Staff: Ryn Nicol BAO Staff: Christopher Wood

Procuring Department: ITS Department(s) Served: Metrowide

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**Prime Contractor Information**

Prime Contracting Firm: Eye in the Sky Video Surveillance, LLC ISN#: 8142

Address: 2950 Foster Creighton Drive City: Nashville State: TN Zip: 37204

Prime Contractor is (Check Applicable): SBE  SDV  MBE  WBE

Prime Company Contact: Kristy Anderson Email Address: kristy@eyeinthescycams.com

Phone #: 615-469-5688 ext. 300

Prime Contractor Signatory: John Touhy Email Address: john@eyeinthescycams.com

**Disadvantaged Business Participation for Entire Contract**

*Small Business and Service Disabled Veteran Business Program:*

N/A Amount: N/A Percent, if applicable: N/A

*Equal Business Opportunity (EBO) Program:*

Program Not Applicable Amount: N/A Percent, if applicable: N/A

*Federal Disadvantaged Business Enterprise:*

No Amount: N/A Percent, if applicable: N/A

\* Amounts and/or percentages are not exclusive.

**Summary of Offer**

Offeror Name	Disadv. Bus. (Check if applicable)	Score (RFQ Only)	Evaluated Cost	Result
<u>Eye in the Sky Video Surveillance, LLC</u>	<input type="checkbox"/>	<u>N/A</u>	<u>N/A</u>	<u>Approved Emergency Justification</u>

## Contract Information

GP

Contract & Solicitation Title:

Contract Summary:

Contract Number:  Solicitation Number:  Requisition Number:

Replaces Expiring Contract? (Enter "No" or Expiring Contract No.):

Type of Contract/PO:  **Requires Council Legislation:**

**High Risk Contract** (Per Finance Department Contract Risk Management Policy):

**Sexual Harassment Training Required** (per BL2018-1281):

Estimated Start Date:  Estimated Expiration Date:  Contract Term:

Estimated Contract Life Value:  Fund:  BU:

Payment Terms:  Selection Method:

Procurement Staff:  BAO Staff:

Procuring Department:  Department(s) Served:

## Prime Contractor Information

Prime Contracting Firm:  ISN#:

Address:  City:  State:  Zip:

Prime Contractor is (Check Applicable): SBE  SDV  MBE  WBE

Prime Company Contact:  Email Address:  Phone #:

Prime Contractor Signatory:  Email Address:

## Disadvantaged Business Participation for Entire Contract

*Small Business and Service Disabled Veteran Business Program:*

Amount:  Percent, if applicable:

*Procurement Nondiscrimination Program:*

Amount:  Percent, if applicable:

*Federal Disadvantaged Business Enterprise:*

Amount:  Percent, if applicable:

\* Amounts and/or percentages are not exclusive.

## Summary of Offer

Offeror Name	Disadv. Bus. (Check if applicable)	Score (RFQ Only)	Evaluated Cost	Result
<input type="text" value="Air Vacuum Corporation"/>	<input type="checkbox"/>	<input type="text" value="82.00"/>	<input type="text" value="\$14,291.00"/>	<input type="text" value="Awarded"/>
<input type="text" value="Clean Air Concepts"/>	<input type="checkbox"/>	<input type="text" value="63.16"/>	<input type="text" value="\$17,279.00"/>	<input type="text" value="Evaluated but not selected"/>
<input type="text" value=""/>	<input type="checkbox"/>	<input type="text" value=""/>	<input type="text" value=""/>	<input type="text" value="Select from the Following:"/>



## Contract Information

GP

Contract & Solicitation Title:

Contract Summary:

Contract Number:  Solicitation Number:  Requisition Number:

Replaces Expiring Contract? (Enter "No" or Expiring Contract No.):

Type of Contract/PO:  **Requires Council Legislation:**

**High Risk Contract** (Per Finance Department Contract Risk Management Policy):

**Sexual Harassment Training Required** (per BL2018-1281):

Estimated Start Date:  Estimated Expiration Date:  Contract Term:

Estimated Contract Life Value:  Fund:  BU:

Payment Terms:  Selection Method:

Procurement Staff:  BAO Staff:

Procuring Department:  Department(s) Served:

## Prime Contractor Information

Prime Contracting Firm:  ISN#:

Address:  City:  State:  Zip:

Prime Contractor is (Check Applicable): SBE  SDV  MBE  WBE

Prime Company Contact:  Email Address:

Phone #:

Prime Contractor Signatory:  Email Address:

## Disadvantaged Business Participation for Entire Contract

*Small Business and Service Disabled Veteran Business Program:*

Amount:  Percent, if applicable:

*Equal Business Opportunity (EBO) Program:*

Amount:  Percent, if applicable:

*Federal Disadvantaged Business Enterprise:*

Amount:  Percent, if applicable:

\* Amounts and/or percentages are not exclusive.

## Summary of Offer

Offeror Name	Disadv. Bus. (Check if applicable)	Score (RFQ Only)	Evaluated Cost	Result
<input type="text" value="Data Blue"/>	<input type="checkbox"/>	<input type="text" value="93"/>	<input type="text" value="\$3,091.00"/>	<input type="text" value="Awarded"/>
<input type="text"/>	<input type="checkbox"/>	<input type="text"/>	<input type="text"/>	<input type="text" value="Select from the Following:"/>
<input type="text"/>	<input type="checkbox"/>	<input type="text"/>	<input type="text"/>	<input type="text" value="Select from the Following:"/>