

# **Metro** Procurement Nashville



## **Council Report for Monthly Contract Abstracts**

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**February 2019**

GP

## Contract Information

Contract & Solicitation Title: Software Maintenance and Support of AFIS System

Contract Summary: Contractor shall provide annual AFIS system software maintenance and support as set forth in the AFIS Support and Maintenance Contract to the Metropolitan Nashville Police Department.

Contract Number: 431882 Solicitation Number: N/A Requisition Number: N/A

Replaces Expiring Contract? (Enter "No" or Expiring Contract No.): No

Type of Contract/PO: Select from the Following: **Requires Council Legislation:** Yes

Estimated Start Date: 01/17/2019 Estimated Expiration Date: 01/16/2024 Contract Term: 60 months

Estimated Contract Life Value: \$2,665,554.13 Fund: 10101 BU: 31160110

Payment Terms: Net 30 Selection Method: Sole Source

Procurement Staff: Terri Troup BAO Staff: Tina Burt

Department(s) Served: Police

## Prime Contractor Information

Prime Contracting Firm: NEC Corporation of America, a Nevada corporation

Address: 3929 W. John Carpenter Frwy

City: Irving State: TX Zip: 75063

Prime Contractor is (Check Applicable): SBE  SDV  MBE  WBE

Prime Company Contact: Ashanti Jones Email Address: ashanti.jones@necam.com

Phone #: 214-262-3752 E1#: 182990

Prime Contractor Signatory: Greg Uher Email Address: Greg.Uher@necam.com

## Disadvantaged Business Participation for Entire Contract

Small Business and Service Disabled

Veteran Business Program: N/A Amount: 0  
 Percent, if applicable: 0

Procurement Nondiscrimination Program: Program Not Applicable Amount: 0  
 Percent: 0

Federal Disadvantaged Business Enterprise: No Amount: 0  
 Percent: 0

\* Amounts and/or percentages are not exclusive.

## Summary of Offers

	Score (RFQ Only)	Evaluated Cost	Result
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<u>Approved Sole Source Form</u>
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<u>No Other Offers</u>
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<u>No Other Offers</u>
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<u>No Other Offers</u>
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<u>No Other Offers</u>

# Contract Abstract

## Contract Information

Contract & Solicitation Title: Service Corps for Opportunity NOWContract Summary: To recruit and support young people in participating in ServiceCorps opportunities as well as to develop, host, and support such projects themselves.Contract Number: 443546 Solicitation Number: 1044671 Requisition Number: 147734Replaces Expiring Contract? (Enter "No" or Expiring Contract No.): NoType of Contract/PO: Multi-Year Contract **Requires Council Legislation:** NoEstimated Start Date: 1/14/2019 Estimated Expiration Date: 1/12/2024 Contract Term: 60 mos.Estimated Contract Life Value: \$150,000 Fund: 31000BU: 76342000Payment Terms: Net 30 Selection Method: RFPProcurement Staff: Scott Ghee BAO Staff: Jeremy FryeDepartment(s) Served: NCAC

## Prime Contractor Information

Prime Contracting Firm: Southern Word, Inc. (aka Youth Speaks Nashville)Address: 1704 Charlotte Ave., Suite 200City: NashvilleState: TNZip: 37203Prime Contractor is (Check Applicable): SBE  SDV  MBE  WBE Prime Company Contact: Benjamin SmithEmail Address: info@youthspeaksnashville.orgPhone #: 615-686-5456E1#: 695329Prime Contractor Signatory: Benjamin SmithEmail Address: benjamin@southernword.org

## Disadvantaged Business Participation for Entire Contract

Small Business and Service Disabled

Veteran Business Program: No SBE/SDV participation Amount: 0Percent, if applicable: 0Procurement Nondiscrimination Program: No M/WBE Participation Amount: 0Percent: 0Federal Disadvantaged Business Enterprise: No Amount: 0Percent: 0

\* Amounts and/or percentages are not exclusive.

## Summary of Offers

	Score (RFQ Only)	Evaluated Cost	Result
<u>Cumberland River Compact, Inc.</u>	<u>80</u>	<input type="text"/>	<u>Awarded</u>
<u>Southern Word, Inc.</u>	<u>100</u>	<input type="text"/>	<u>Awarded</u>
<u>Ifathom Inc.</u>	<u>95</u>	<input type="text"/>	<u>Awarded</u>
<u>Ejo Ventures</u>	<u>55</u>	<input type="text"/>	<u>Evaluated but not selected</u>

50

# Contract Abstract

## Contract Information

Contract & Solicitation Title: Contract Summary: Contract Number:  Solicitation Number:  Requisition Number: Replaces Expiring Contract? (Enter "No" or Expiring Contract No.): Type of Contract/PO:  **Requires Council Legislation:** Estimated Start Date:  Estimated Expiration Date:  Contract Term: Estimated Contract Life Value:  Fund:  BU: Payment Terms:  Selection Method: Procurement Staff:  BAO Staff: Department(s) Served: 

MLL

## Prime Contractor Information

Prime Contracting Firm: Address: City:  State:  Zip: Prime Contractor is (Check Applicable): SBE  SDV  MBE  WBE Prime Company Contact: 

Email Address:

Phone #: E1#: Prime Contractor Signatory: Email Address: 

## Disadvantaged Business Participation for Entire Contract

Small Business and Service Disabled

Veteran Business Program:  Amount: Percent, if applicable: Procurement Nondiscrimination Program:  Amount: Percent: Federal Disadvantaged Business Enterprise:  Amount: Percent: 

\* Amounts and/or percentages are not exclusive.

## Summary of Offers

	Score (RFQ Only)	Evaluated Cost	Result
<input type="text" value="Blueprint Creative Group"/>	<input type="text" value="59.73"/>	<input type="text" value="67,200.00"/>	<input type="text" value="Awarded"/>
<input type="text" value="Communications Strategies"/>	<input type="text" value="52.40"/>	<input type="text" value="98,820.00"/>	<input type="text" value="Awarded"/>
<input type="text" value="Hall Strategies"/>	<input type="text" value="62.47"/>	<input type="text" value="172,000.00"/>	<input type="text" value="Awarded"/>

# Contract/PO Lifecycle Report

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Crayons & Marketers, LLC	39.37	195,330.00	Evaluated but not selected
McNeely Brockman Public Relations	23.51	139,100.00	Evaluated but not selected
Pomeroy Marketing Communications	26.55	278,940.00	Evaluated but not selected
ISI	43.00	2,550.00	Evaluated but not selected

# Contract Abstract

## Contract Information

Contract & Solicitation Title: **Public Relations Services**Contract Summary: **CONTRACTOR agrees to provide Public Relations Services as defined in the solicitation.**Contract Number: **443761** Solicitation Number: **1039699** Requisition Number: **n/a**Replaces Expiring Contract? (Enter "No" or Expiring Contract No.): **No**Type of Contract/PO: **IDIQ Contract** **Requires Council Legislation: No**Estimated Start Date: **1/28/2019** Estimated Expiration Date: **1/27/2024** Contract Term: **5 years**Estimated Contract Life Value: **\$500,000.00** Fund: **Various Departments** BU: **Various Departments**Payment Terms: **Net 15** Selection Method: **RFP**Procurement Staff: **Sandra Walker** BAO Staff: **Jerval Watson**Department(s) Served: **Metrowide**

MLL

## Prime Contractor Information

Prime Contracting Firm: **Hall Strategies**Address: **217 5th Avenue North, Suite 200**City: **Nashville**State: **TN**Zip: **37219**Prime Contractor is (Check Applicable): SBE  SDV  MBE  WBE Prime Company Contact: **Joe Hall**Email Address: **joe@hallstrategies.com**Phone #: **615 242 8856+11**E1#: **142313**Prime Contractor Signatory: **Joe Hall**Email Address: **joe@hallstrategies.com**

## Disadvantaged Business Participation for Entire Contract

Small Business and Service Disabled

Veteran Business Program: **SBE/SDV Participation** Amount: **0**Percent, if applicable: **%**Procurement Nondiscrimination Program: **No M/WBE Participation** Amount: **0**Percent: **0**Federal Disadvantaged Business Enterprise: **No** Amount: **0**Percent: **0**

\* Amounts and/or percentages are not exclusive.

## Summary of Offers

	Score (RFQ Only)	Evaluated Cost	Result
<b>Blueprint Creative Group</b>	<b>59.73</b>	<b>67,200.00</b>	<b>Awarded</b>
<b>Communications Strategies</b>	<b>52.40</b>	<b>98,820.00</b>	<b>Awarded</b>
<b>Hall Strategies</b>	<b>62.47</b>	<b>172,000.00</b>	<b>Awarded</b>
<b>Crayons &amp; Marketers, LLC</b>	<b>39.37</b>	<b>195,330.00</b>	<b>Evaluated but not selected</b>

# Contract/PO Lifecycle Report

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McNeely Brockman Public Relations	23.51	139,100.00	Evaluated but not selected
Pomeroy Marketing Communications	26.55	278,940.00	Evaluated but not selected
ISI	43.00	2,550.00	Evaluated but not selected

**Contract Information**Contract & Solicitation Title: Contract Summary: Contract Number:  Solicitation Number:  Requisition Number: Replaces Expiring Contract? (Enter "No" or Expiring Contract No.): Type of Contract/PO:  **Requires Council Legislation:** Estimated Start Date:  Estimated Expiration Date:  Contract Term: Estimated Contract Life Value:  Fund:  BU: Payment Terms:  Selection Method: Procurement Staff:  BAO Staff: Department(s) Served: **Prime Contractor Information**Prime Contracting Firm: Address: City:  State:  Zip: Prime Contractor is (Check Applicable): SBE  SDV  MBE  WBE Prime Company Contact:  Email Address: Phone #:  E1#: Prime Contractor Signatory:  Email Address: **Disadvantaged Business Participation for Entire Contract**

Small Business and Service Disabled

Veteran Business Program:  Amount: Percent, if applicable: Procurement Nondiscrimination Program:  Amount: Percent: Federal Disadvantaged Business Enterprise:  Amount: Percent: 

\* Amounts and/or percentages are not exclusive.

**Summary of Offers**

	Score (RFQ Only)	Evaluated Cost	Result
<input type="text" value="Creative Communications, LLC"/>	<input type="text" value="N/A"/>	<input type="text" value="N/A"/>	<input type="text" value="Approved Sole Source Form"/>
<input type="text" value=""/>	<input type="text" value=""/>	<input type="text" value=""/>	<input type="text" value="No Other Offers"/>



# Contract Abstract

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## Contract Information

Contract & Solicitation Title: **Forcemains Condition Assessment and Inspection**

Contract Summary: **Contract for a pipe line inspection service team to investigate carious sized pressurized pipers (cast, ductile and concrete) and provide an assessment related to corrosion losses/condition of the pipe.**

Contract Number: **446562** Solicitation Number: **1043780** Requisition Number: **142907**

Replaces Expiring Contract? (Enter "No" or Expiring Contract No.): **No**

Type of Contract/PO: **IDIQ Contract** **Requires Council Legislation: No**

Estimated Start Date: **1/30/2019** Estimated Expiration Date: **1/30/2024** Contract Term: **60 mos.**

Estimated Contract Life Value: **\$5,000,000** Fund: **67331** BU: **65556530**

Payment Terms: **Net 30** Selection Method: **RFP**

Procurement Staff: **Scott Ghee** BAO Staff: **Jerval Watson**

Department(s) Served: **Metro Water Services**

## Prime Contractor Information

Prime Contracting Firm: **Pipeline Inspection & Condition Analysis Corporation (USA)**

Address: **2801 Youngfield Street, Suite**

City: **Goldon** State: **CO** Zip: **80401**

Prime Contractor is (Check Applicable): SBE  SDV  MBE  WBE

Prime Company Contact: **Noah Downs** Email Address: **ndowns@picacorp.com**

Phone #: **617-304-9539** E1#: **376524**

Prime Contractor Signatory: **Dave Russell** Email Address: **drussell@russelltech.com**

## Disadvantaged Business Participation for Entire Contract

Small Business and Service Disabled

Veteran Business Program: **No SBE/SDV participation** Amount: **0**  
 Percent, if applicable: **0**

Procurement Nondiscrimination Program: **No M/WBE Participation** Amount: **0**  
 Percent: **0**

Federal Disadvantaged Business Enterprise: **No** Amount: **0**  
 Percent: **0**

\* Amounts and/or percentages are not exclusive.

## Summary of Offers

Offeror	Score (RFQ Only)	Evaluated Cost	Result
PICA Corp.	90	\$3,309,500.00	Awarded
Pure Technologies US	N/A	N/A	Non-responsive to solicitation
			No Other Offers

## Contract Information

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Contract & Solicitation Title:

Contract Summary:

Solicitation Number:  Requisition Number:

Replaces Expiring Contract? (Enter "No" or Expiring Contract No.):

Type of Contract/PO:  **Requires Council Legislation:**

Estimated Start Date:  Estimated Expiration Date:  Contract Term:

Estimated Contract Life Value:  Fund:  BU:

Payment Terms:  Selection Method:

Procurement Staff:  BAO Staff:

Department(s) Served:

## Contractor Information

Contracting Firm:

Address:

City:  State:  Zip:

Contractor is (Enter Applicable %): SBE  SDV  MBE  WBE

Company Contact:  Email Address:

Phone #:  E1#:

**Contract Signatory:**  **Email Address:**

## Subcontractor Information

Small Business and Service Disabled

Veteran Business Program:  Amount:   
 Percent, if applicable:

Procurement Nondiscrimination Program:  Amount:   
 Percent:

Federal Disadvantaged Business Enterprise:  Amount:   
 Percent:

\* Amounts and/or percentages are not exclusive.

## Summary of Offers

Offeror	Score (RFQ Only)	Evaluated Cost	Result
<input type="text" value="Johnstone Supply"/>	<input type="text" value="86.85"/>	<input type="text" value="\$30,635.00"/>	<input type="text" value="Awarded"/>
<input type="text" value="Kenny Pipe &amp; Supply Inc."/>	<input type="text" value="28.00"/>	<input type="text" value="\$26,090.00"/>	<input type="text" value="Evaluated but not selected"/>
<input type="text" value=""/>	<input type="text" value=""/>	<input type="text" value=""/>	<input type="text" value="No Other Offers"/>
<input type="text" value=""/>	<input type="text" value=""/>	<input type="text" value=""/>	<input type="text" value="No Other Offers"/>
<input type="text" value=""/>	<input type="text" value=""/>	<input type="text" value=""/>	<input type="text" value="No Other Offers"/>

# Contract Abstract

## Contract Information

Contract & Solicitation Title: Experience Work for Opportunity NOWContract Summary: Experience Work is a component of Opportunity NOW that provides project-based work opportunities for young people ages 14-15. We are seeking community-based organization(s) to recruit and support young people in participating in Experience Work opportunities as well as to develop, host, and support such projects themselves.Contract Number: 447039 Solicitation Number: 1044660 Requisition Number: 146107Replaces Expiring Contract? (Enter "No" or Expiring Contract No.): NoType of Contract/PO: Multi-Year Contract **Requires Council Legislation:** No**High Risk Contract** (Per Finance Department Contract Risk Management Policy): NoEstimated Start Date: 2/8/2019 Estimated Expiration Date: 2/8/2024 Contract Term: 60 mos.Estimated Contract Life Value: \$800,000 Fund: 31000 BU: 76342000Payment Terms: Net 30 Selection Method: RFPProcurement Staff: Scott Ghee BAO Staff: Joe Ann CarrDepartment(s) Served: NCAC

## Prime Contractor Information

Prime Contracting Firm: Martha O'Bryan Center, Inc.Address: 711 S 7<sup>th</sup> StreetCity: Nashville State: TN Zip: 37206Prime Contractor is (Check Applicable): SBE  SDV  MBE  WBE Prime Company Contact: Trey Adams Email Address: tadams@marthaobryan.orgPhone #: 615-254-1791 E1#: 220000Prime Contractor Signatory: Kent Miller Email Address: kmiller@marthaobryan.org

## Disadvantaged Business Participation for Entire Contract

Small Business and Service Disabled

Veteran Business Program: No SBE/SDV participation Amount: 0Percent, if applicable: 0Procurement Nondiscrimination Program: No M/WBE Participation Amount: 0Percent: 0Federal Disadvantaged Business Enterprise: No Amount: 0

\* Amounts and/or percentages are not exclusive.

Percent: 0

## Summary of Offers

	Score (RFQ Only)	Evaluated Cost	Result
<u>Martha O'Bryan Center</u>	<u>100</u>	<u>N/A</u>	<u>Awarded</u>

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# Contract/PO Lifecycle Report

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Fathom PBC	90	N/A	Awarded
Goodwill Industries of Middle TN, Inc	80	N/A	Awarded
100 Black Men of Middle Tennessee, Inc.	N/A	N/A	Non-responsive to solicitation
EJO Ventures	N/A	N/A	Non-responsive to solicitation

# Contract Abstract

## Contract Information

Contract & Solicitation Title: Experience Work for Opportunity NOW

Contract Summary: Experience Work is a component of Opportunity NOW that provides project-based work opportunities for young people ages 14-15. We are seeking community-based organization(s) to recruit and support young people in participating in Experience Work opportunities as well as to develop, host, and support such projects themselves.

Contract Number: 447040 Solicitation Number: 1044660 Requisition Number: 146107Replaces Expiring Contract? (Enter "No" or Expiring Contract No.): NoType of Contract/PO: Multi-Year Contract **Requires Council Legislation:** No**High Risk Contract** (Per Finance Department Contract Risk Management Policy): NoEstimated Start Date: 2/8/2019 Estimated Expiration Date: 2/8/2024 Contract Term: 60 mos.Estimated Contract Life Value: \$800,000 Fund: 31000 BU: 76342000Payment Terms: Net 30 Selection Method: RFPProcurement Staff: Scott Ghee BAO Staff: Joe Ann CarrDepartment(s) Served: NCAC

## Prime Contractor Information

Prime Contracting Firm: Fathom PBCAddress: 906 A Chicamauga Ave.City: Nashville State: TN Zip: 37206Prime Contractor is (Check Applicable): SBE  SDV  MBE  WBE Prime Company Contact: Joseph AdeolaEmail Address: joadel@fathompbc.orgPhone #: 615-836-9358E1#: 375908Prime Contractor Signatory: Joseph AdeolaEmail Address: joadel@fathompbc.org

## Disadvantaged Business Participation for Entire Contract

Small Business and Service Disabled

Veteran Business Program: No SBE/SDV participation Amount: 0Percent, if applicable: 0Procurement Nondiscrimination Program: No M/WBE Participation Amount: 0Percent: 0Federal Disadvantaged Business Enterprise: No Amount: 0Percent: 0

\* Amounts and/or percentages are not exclusive.

## Summary of Offers

Score (RFQ Only) Evaluated Cost Result

Summary of Offers	Score (RFQ Only)	Evaluated Cost	Result
<u>Martha O'Bryan Center</u>	<u>100</u>	<u>N/A</u>	<u>Awarded</u>

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# Contract/PO Lifecycle Report

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Fathom PBC	90	N/A	Awarded
Goodwill Industries of Middle TN, Inc	80	N/A	Awarded
100 Black Men of Middle Tennessee, Inc.	N/A	N/A	Non-responsive to solicitation
EJO Ventures	N/A	N/A	Non-responsive to solicitation