

etro KPI Dec. Report

Business Assistance Office

| Performance Summary | Dollars | Percentage |
|--|--------------|------------|
| *Total Purchases for the Period | \$96,621,459 | |
| MBE | \$1,478,101 | 1.53% |
| WBE | \$660,737 | 0.68% |
| SBE | \$49,754,838 | 51.49% |
| DBE | \$697,126 | 0.72% |
| SDV | \$51,575 | 0.05% |
| *Includes Direct Pay Pos and Subcontractor | | |

payments.

| | | Dollars | |
|-----------------------|--------|--------------|-------------|
| SBE Business Activity | Number | Prime | Sub |
| SBE Firms | : 632 | \$47,787,642 | \$1,967,196 |
| Approve | 597 | \$47,787,642 | \$1,967,196 |
| Not-Approve | 35 | \$0 | \$0 |

| MWBE Business Activity (In Numbers) | Certified | Non-Certified | Total |
|-------------------------------------|-----------|---------------|-------|
| African American Male Owned: | 228 | 733 | 961 |
| African American Female Owned: | 114 | 544 | 658 |
| Asian American Male Owned: | 52 | 162 | 214 |
| Asian American Female Owned: | 24 | 104 | 128 |
| Hispanic American Male Owned: | 29 | 130 | 159 |
| Hispanic American Female Owned: | 17 | 105 | 122 |
| Native American Male Owned: | 11 | 54 | 65 |
| Native American Female Owned: | 11 | 41 | 52 |
| Other Female Owned: | 457 | 1,953 | 2,410 |

| Business Activity (In Dollars) | Prime | Subcontractor | Total |
|---------------------------------|-----------|---------------|-------------|
| African American Male Owned: | | | \$1,035,552 |
| Certified | \$849,572 | \$185,430 | \$1,035,002 |
| Non-Certified | \$0 | \$550 | \$550 |
| African American Female Owned: | | | \$178,780 |
| Certified | \$2,610 | \$170,565 | \$173,175 |
| Non-Certified | \$5,605 | \$0 | \$5,605 |
| Asian American Male Owned: | | | \$173,913 |
| Certified | \$171,121 | \$2,792 | \$173,913 |
| Non-Certified | \$0 | \$0 | \$0 |
| Asian American Female Owned: | | · · · · · | \$486 |
| Certified | \$139 | \$0 | \$139 |
| Non-Certified | \$347 | \$0 | \$347 |
| Hispanic American Male Owned: | | · · · · · | \$4,883 |
| Certified | \$4,883 | \$0 | \$4,883 |
| Non-Certified | \$0 | \$0 | \$0 |
| lispanic American Female Owned: | | | \$84,487 |
| Certified | \$81,877 | \$0 | \$81,877 |
| Non-Certified | \$2,610 | \$0 | \$2,610 |
| Native American Male Owned: | | | \$0 |
| Certified | \$0 | \$0 | \$0 |
| Non-Certified | \$0 | \$0 | \$0 |
| Native American Female Owned: | | | \$0 |
| Certified | \$0 | \$0 | \$0 |
| Non-Certified | \$0 | \$0 | \$0 |
| Other Female Owned: | | | \$660,737 |
| Certified | \$216,267 | \$294,060 | \$510,327 |
| Non-Certified | \$150,410 | \$0 | \$150,410 |