

Metro Nashville DISTRICT ENERGY SYSTEM

DES Advisory Board Meeting Third Quarter FY15 May 21, 2015

Agenda



- 1. Call to Order
- 2. Review & Approval of Previous Meeting Minutes
- 3. Customer Sales
- 4. TIFS Update
- 5. Review of DES Contractor Performance
- 6. Natural Gas Purchasing Status
- 7. FY15 Costs to Date
- 8. Capital Projects Review & Status
- 9. Other Board Member Items
- 10. Adjourn



1. Call to Order

2. Review and Approval of Previous Meeting Minutes



3. Customer Sales

Table 3A: Customer Cost Comparison



Summary Table 3A: Customer Cost Comparison for the Previous 12 Months

| | | Steam - Rolling 12 Month | | Chilled Water - Rolling 12 Month | | | |
|-----------|-----------------------|--------------------------|------------------------|----------------------------------|------------------------|------------------------|---------|
| | | Apr 2013 - Mar 2014 | Apr 2014 - Mar 2015 | % Diff. | Apr 2013 - Mar 2014 | Apr 2014 - Mar 2015 | % Diff. |
| Private | Cost | \$ 1,483,949 | \$ 1,515,809 | 2.15% | \$ 3,280,829 | \$ 3,455,202 | 5.31% |
| | Usage (lbs or tonhrs) | 92,899,687 | 96,247,402 | 3.60% | 17,085,057 | 16,957,135 | -0.75% |
| | Unit Cost | \$ 15.97 | \$ 15.75 | -1.4% | \$ 0.192 | \$ 0.204 | 6.1% |
| State | Cost | \$ 2,114,416 | \$ 2,100,201 | -0.67% | \$ 3,280,775 | \$ 3,316,303 | 1.08% |
| | Usage (lbs or tonhrs) | 121,369,414 | 119,743,240 | -1.34% | 15,422,519 | 13,916,501 | -9.77% |
| | Unit Cost | \$ 17.42 | \$ 17.54 | 0.7% | \$ 0.213 | \$ 0.238 | 12.0% |
| Metro | Cost | \$ 2,797,364 | \$ 2,581,398 | -7.72% | \$ 5,277,441 | \$ 5,550,143 | 5.17% |
| | Usage (lbs or tonhrs) | 198,953,156 | 170,815,595 | -14.14% | 29,794,610 | 28,295,720 | -5.03% |
| | Unit Cost | \$ 14.06 | \$ 15.11 | 7.5% | \$ 0.177 | \$ 0.196 | 10.7% |
| Aggregate | Cost | \$ 6,469,935 | \$ 6,326,148 | -2.22% | \$11,839,045 | \$12,431,041 | 5.00% |
| | Usage (lbs or tonhrs) | 416,787,726 | 392,641,651 | -5.79% | 62,302,186 | 59,743,570 | -4.11% |
| | Unit Cost | \$ 15.52 | \$ 16.11 | 3.8% | \$ 0.190 | \$ 0.208 | 9.50% |

MFA not included in values shown

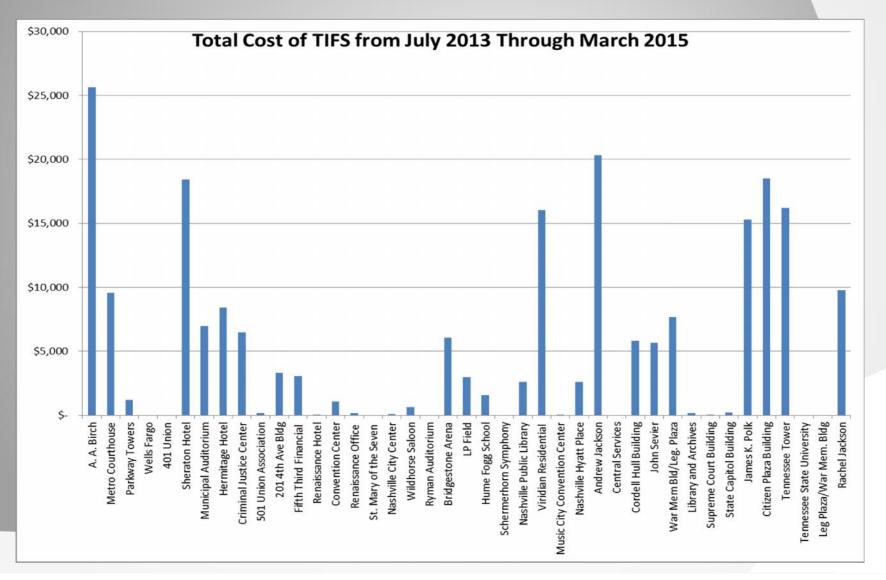


4. TIFS Update

- Figure 4A: FY14-FY15 Customer TIFS
- Table 4A: Lowest Performing Buildings
- Table 4B: Best Performing Buildings
- Caveats for following data:
 401 Union Bldg has no CHW service
 St Mary's Church has no CHW meter
 Central Services is metered from John Sevier
 TSU has no CHW service
 - Legislative Plaza is metered from War Memorial



Figure 4A: FY14-FY15 Customer TIFS





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Table 4A: Lowest Performing Buildings

| Top Ten Worse TIFS Customers | | | | | |
|------------------------------|----------------------|--------------------------|---------------------|------------------------------------|--------------------|
| Rank | Most Dollars Paid | Highest Delta T Variance | Contract Delta T | Average Variance 7/13 - 3/15 | Average Delta T |
| 1 | AA Birch (M) | AA Birch (M) | 14 | 7.8 | 6.2 |
| 2 | Andrew Jackson (S) | Viridian (P) | 14 | 7.4 | 6.6 |
| 3 | Citizen's Plaza (S) | Sheraton Hotel (P) | 12 | 6.5 | 5.5 |
| 4 | Sheraton Hotel (P) | Hermitage (P) | 12 | 6.5 | 5.5 |
| 5 | TN Tower (S) | Metro Courthouse (M) | 14 | 6.5 | 7.5 |
| 6 | Viridian (P) | Citizen's Plaza (S) | 14 | 5.9 | 8.1 |
| 7 | James K Polk (S) | Rachel Jackson (S) | 9.5 | 5.6 | 3.9 |
| 8 | Rachel Jackson (S) | Andrew Jackson (S) | 9.5 | 4.5 | 5 |
| 9 | Metro Courthouse (M) | Municipal Auditorium (M) | 10 | 4.4 | 5.6 |
| 10 | Hermitage (P) | Criminal Justice Ctr (M) | 12 | 3.5 | 8.5 |

"Top 10 Most Dollars Paid Customers" account for 73% of total TIFS paid over period.



Table 4B: Best Performing Buildings

| Top Ten Best TIFS Customers | | | | | |
|------------------------------------|-----------------------------|---------------------|------------------------------------|--------------------|--|
| Rank | Lowest Delta T Variance | Contract Delta T | Average Variance 7/13 - 3/15 | Average Delta T | |
| 1 | Well's Fargo (P) | 8 | -4.5 | 12.5 | |
| 2 | Ryman Auditorium (P) | 8 | -2.7 | 10.7 | |
| 3 | State Library and Arch (S) | 6 | -2.1 | 8.1 | |
| 4 | State Supreme Court (S) | 8 | -1.9 | 9.9 | |
| 5 | Music City Center (M) | 12 | -1.8 | 13.8 | |
| 6 | Renaissance Office (P) | 9 | -1.6 | 10.6 | |
| 7 | Renaissance Hotel (P) | 7 | -1.3 | 8.3 | |
| 8 | State Capitol (S) | 7 | -1 | 8 | |
| 9 | Nashville City Center (P) | 9 | -0.8 | 9.8 | |
| 10 | Metro Convention Center (M) | 7.2 | -0.5 | 7.7 | |

9

TIFS Calculation

$$\underbrace{(\Delta \tau^{con})}_{tract} - \Delta T_{c} + Ca}_{100} + Ca}_{racitych} = TIFS$$

If
$$(\Delta T_{contract} - \Delta T_{average}) < 0, TIFS =$$

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5. Review of DES Contractor Performance

Contractor (CNE) is in compliance with their contractual obligations for FY15.



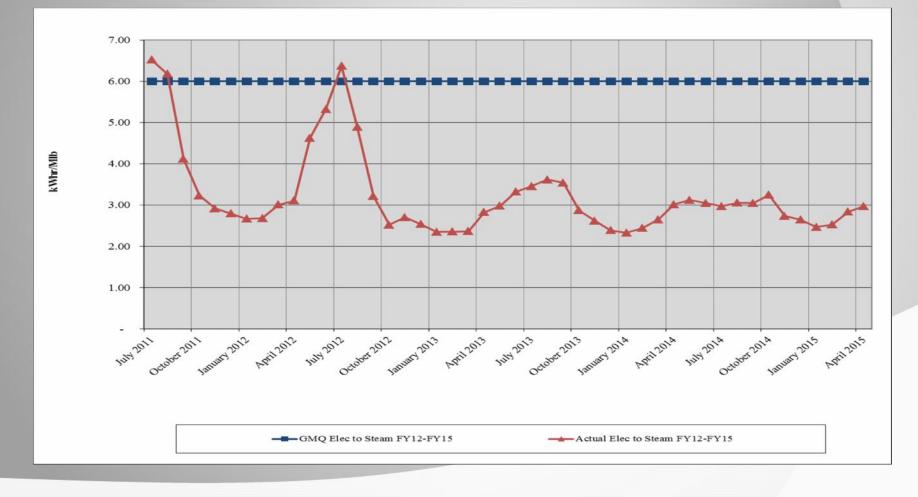
Excellent Performance – No Improvement Necessary

Satisfactory Performance – Some Improvement Could Be Made



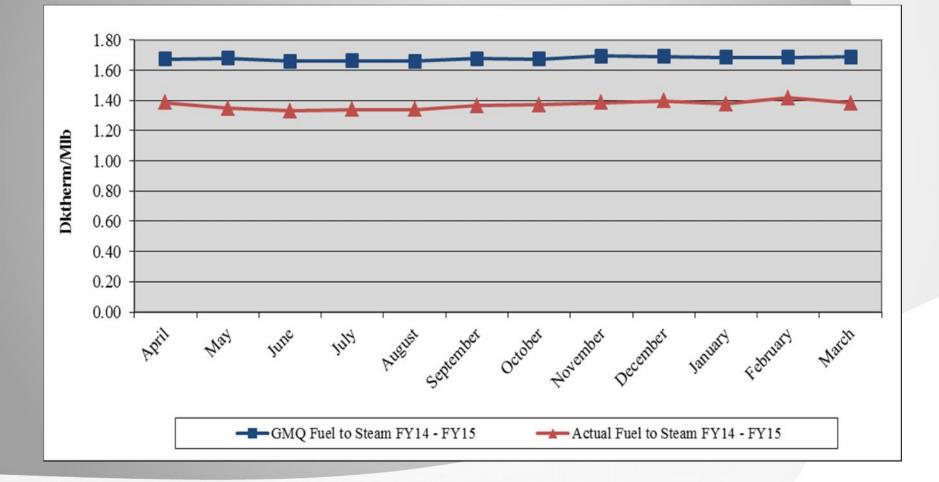
Poor Performance – Much Improvement Necessary

Performance Measurement FY12-FY15: Steam Electric Conversion



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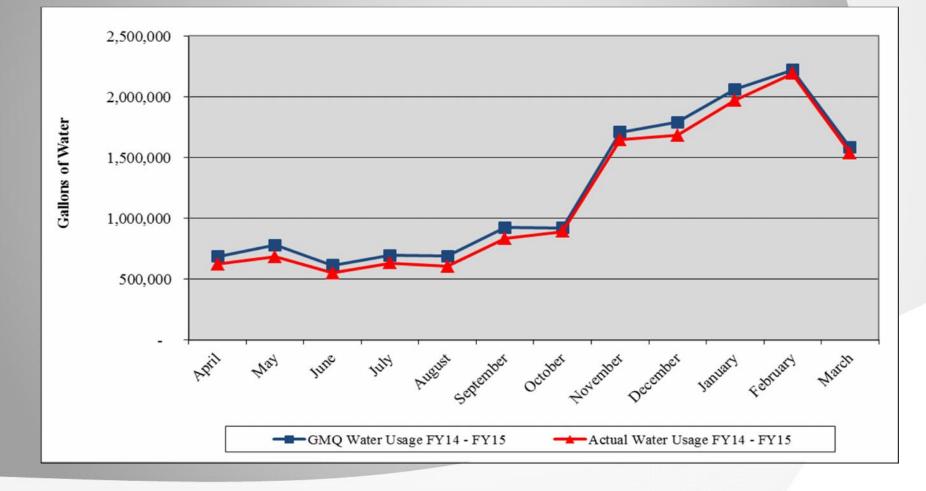
Performance Measurement FY15: Steam Plant Efficiency



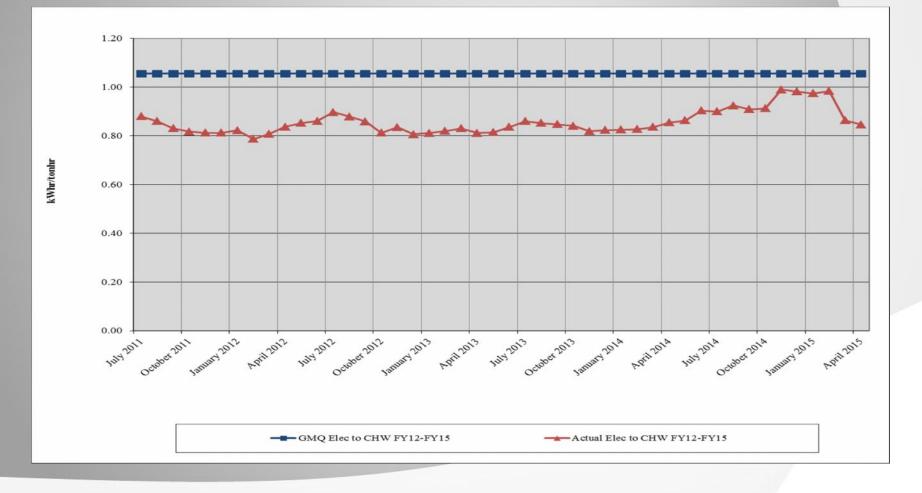
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Performance Measurement FY15: Steam Water Conversion



Performance Measurement FY12-FY15: CHW Electric Conversion



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Metro Nashville DISTRICT ENERGY SYSTEM Performance Measurement FY15: CHW Water Conversion 6 5 4 gal/tonhr 3 2 1 0 February March April October November August September June July May December January

Actual Water to CHW FY14 - FY15



Water Treatment

Steam and Condensate

- Corrosion
- ✤ Iron
- ✤ Hardness
- Chlorine/Sulfite

Condensing Water

- Conductivity
- ✤ Biologicals

✤ Chilled Water ○

- ✤ Hardness
- Corrosion
- ✤ Biologicals
- ✤ Delta T Issue

EGF Walkthrough

- Equipment Maintenance
- ✓ Operations
- ✓ Electrical
- Housekeeping
- Building Structure
- Building Exterior and Grounds



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EDS Walkthrough

- ✓ Vault/Tunnel Housekeeping
- Maintenance Items
 - Insulation Repair/Replacement
 - ✓ Water Infiltration
 - Corrosion of Structural Metal Components
- ✓ Safety Items



6. Natural Gas Purchasing

- Natural Gas Purchasing Review
 Table 6: FY15 Gas Spending & Budget Comparison
 - Figure 6: Actual and Projected Gas Cost Comparison



Table 6: FY15 Gas Spending & Budget Comparison

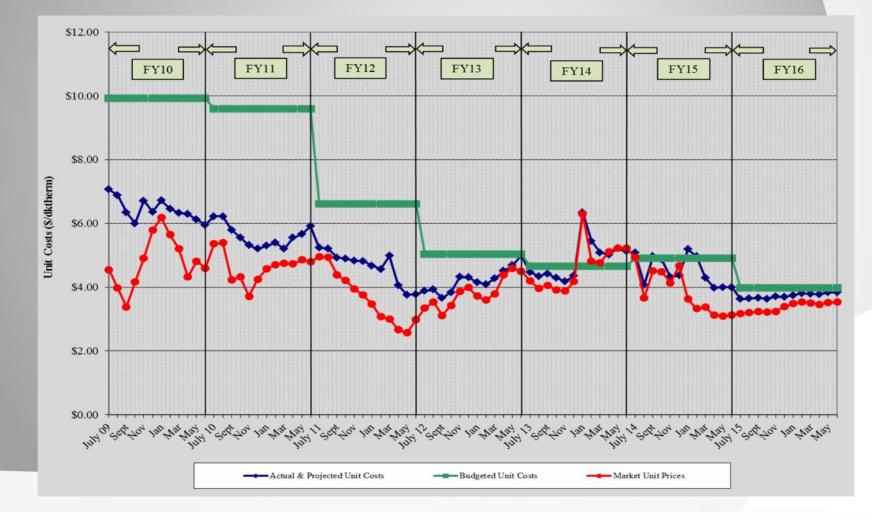
| | Actual FY15 To date (Mar 31) | Budget FY15 | Percent Difference |
|--------------------------------------|---------------------------------|----------------|-----------------------|
| Steam Sendout (Mlbs) | 370,822 | 366,120 | 1.3% |
| Fuel Use (Dth) (includes propane) | 512,675 | 508,540 | 0.8% |
| Plant Eff (Dth/Mlb) | 1.383 | 1.389 | -0.4% |
| Total Gas Cost (includes propane) | \$2,475,288 | \$2,492,357 | -0.7% |
| Unit Cost of Fuel (\$/Dth) | \$4.828 | \$4.901 | -1.5% |

Excludes consultant fees and FEA and budget contingency;

Includes transportation and propane costs



Figure 6. Actual and Projected Gas Cost Comparison History





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7. FY15 Costs to Date

| Item | | | | Percent |
|-------------------------|--------------|--------------|---------------|-------------|
| | FY14 Actual | FY15 Budget | FY15 Actual | of |
| | | | to date | FY15 Budget |
| | | | | |
| FOC's | \$ 4,459,927 | \$ 4,606,800 | \$ 3,399,057 | 73.78% |
| Pass Throughs | | | | |
| Non-Energy | \$ 1,082,270 | \$ 1,190,567 | \$ 971,962 | 81.64% |
| Water/Sewer | \$ 485,337 | \$ 724,600 | \$ 388,972 | 53.68% |
| Natural Gas Base | \$ 3,354,335 | \$ 2,972,673 | \$ 2,488,048 | 83.70% |
| Natural Gas Contingency | \$ - | \$ 635,260 | \$ - | 0.00% |
| Electricity | \$ 5,225,956 | \$ 6,574,600 | \$ 3,972,823 | 60.43% |
| | | | | |
| Debt Service | \$ 5,705,732 | \$ 5,470,700 | \$ 5,098,838 | 93.20% |
| Total Expenses | \$20,313,558 | \$22,175,200 | \$ 16,319,700 | 73.59% |
| | | | | |
| Total Revenues | \$18,396,977 | \$20,325,700 | \$ 14,097,148 | 69.36% |
| | | | | |
| Metro Funding Amount | \$ 1,916,581 | \$ 1,849,500 | \$ 1,387,125 | 75.00% |



8. Capital Expenditure Update

| | Spent to End of FY14 | FY15 Spending | Balance to Date (04/22/15) |
|-----------------------------------|-------------------------|------------------|-------------------------------|
| R&I Projects | \$2,293,259 | \$78,551 | \$368,148 |
| 49109-2010 Bond | \$1,891,257 | \$397,692 | \$336,967 |
| 49107-Customer Connection Fund | \$6,575,530 | \$81,380 | \$1,850,019 |
| Total | \$10,760,046 | \$557,623 | \$2,555,134 |



Capital Projects Review

Active Capital Projects

- DES 061: MH & Tunnel Steel Corrosion Repair & Prevention ongoing
- DES 104: TOU developing TOU invoicing changes
- DES 106: MCH Chilled Water Mods Phase II awarded; Completion in FY15Q4
- DES 107: West Riverfront Park Manhole Repairs
- DES 110: EGF Alternate Fuels Evaluation Awaiting Final Report from CNE
- DES 111: EGF Combined Heat and Power Development Phase
- DES 112: Condensate Repair at Cordell Hull Building (State)



Capital Projects Review

Capital Projects in Close-out

- DES 089: AA Birch Tunnel Repairs
- DES 105: Vertical Tunnel Shaft Repairs at Suntrust Building
- DES 108: 7th Avenue Tunnel Insulation Repairs
- DES 109: Indigo Hotel Sparge Tube



9. Other Board Member Items



10. Adjourn

- > Advisory Board Meeting Schedule
- FY15 4th Quarter Meeting August 20, 2015
- FY16 1st Quarter Meeting November 19, 2015
- FY16 2nd Quarter Meeting February 18, 2016
- FY16 3rd Quarter Meeting May 19, 2016