

DES Advisory Board Meeting First Quarter FY13 November 15, 2012



Agenda

- 1. Call to Order
- 2. Review & Approval of Previous Meeting Minutes
- 3. Customer Sales
- 4. Review of DES Contractor Performance
- 5. Natural Gas Purchasing Status
- 6. FY13 Costs to Date
- 7. FY13 Budget Update
- 8. Capital Projects Review & Status Report Update
- 9. Other Board Member Items
- 10. Adjourn



1. Call to Order

2. Review and Approval of Previous Meeting Minutes



3. Customer Sales

* Table 3: Customer Cost Comparison

Figure 3A: CHW Sales & CDD

❖ Figure 3B: Steam Sales & HDD

Metro Nashville



DISTRICT ENERGY SYSTEM

Summary Table 3: Customer Cost Comparison for the Previous 12 Months

		Steam - Rolling 12 Month		Chilled Water - Rolling 12 Month			
		Oct 2010 - Sept 2011	Oct 2011 - Sept 2012	% Diff.	Oct 2010 - Sept 2011	Oct 2011 - Sept 2012	% Diff.
Private	Cost	\$ 1,611,911	\$ 1,375,223	-14.68%	\$ 3,318,769	\$ 3,358,928	1.21%
	Usage (lbs or tonhrs)	78,781,426	77,661,948	-1.42%	17,099,377	17,886,987	4.61%
	Unit Cost	\$ 20.46	\$ 17.71	-13.5%	\$ 0.194	\$ 0.188	-3.2%
State	Cost	\$ 2,074,244	\$ 1,821,194	-12.20%	\$ 3,426,692	\$ 3,445,843	0.56%
	Usage (lbs or tonhrs)	92,631,933	88,566,614	-4.39%	16,804,270	17,219,018	2.47%
	Unit Cost	\$ 22.39	\$ 20.56	-8.2%	\$ 0.204	\$ 0.200	-1.9%
Metro	Cost	\$ 1,898,623	\$ 1,635,618	-13.85%	\$ 3,290,498	\$ 3,259,572	-0.94%
	Usage (lbs or tonhrs)	89,651,041	84,834,001	-5.37%	19,003,327	18,905,054	-0.52%
	Unit Cost	\$ 21.18	\$ 19.28	-9.0%	\$ 0.173	\$ 0.172	-0.4%
Aggregate	Cost	\$ 5,640,798	\$ 4,930,021	-12.60%	\$ 10,633,431	\$11,002,590	3.47%
	Usage (lbs or tonhrs)	261,111,548	257,640,772	-1.33%	55,191,768	59,484,054	7.78%
	Unit Cost	\$ 21.60	\$ 19.14	-11.4%	\$ 0.193	\$ 0.185	-3.99%

*FY11 MFA = \$2,444,100; FY12 MFA=\$2,363,000 post-True-up; MFA not included in values shown



Figure 3A: Historic 1st Quarter CHW Sales

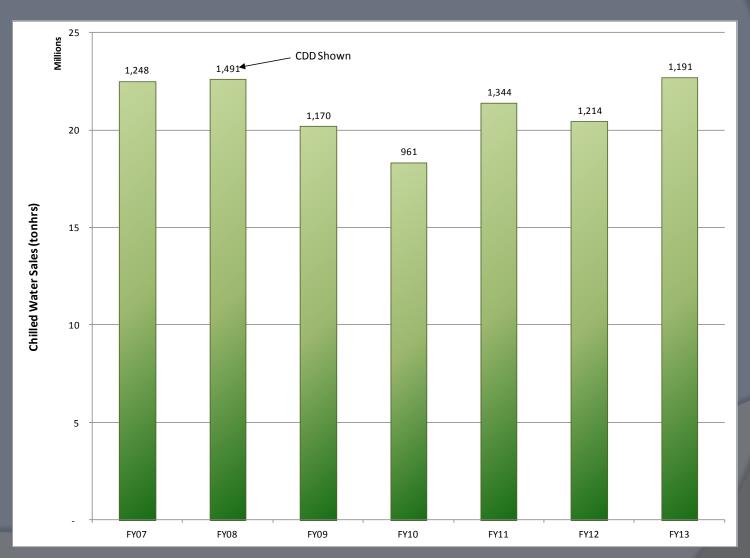
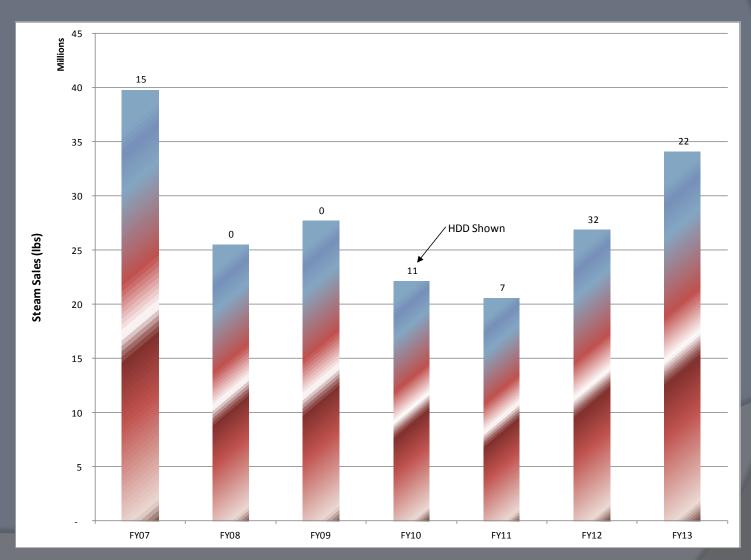




Figure 3B: Historic 1st Quarter Steam Sales





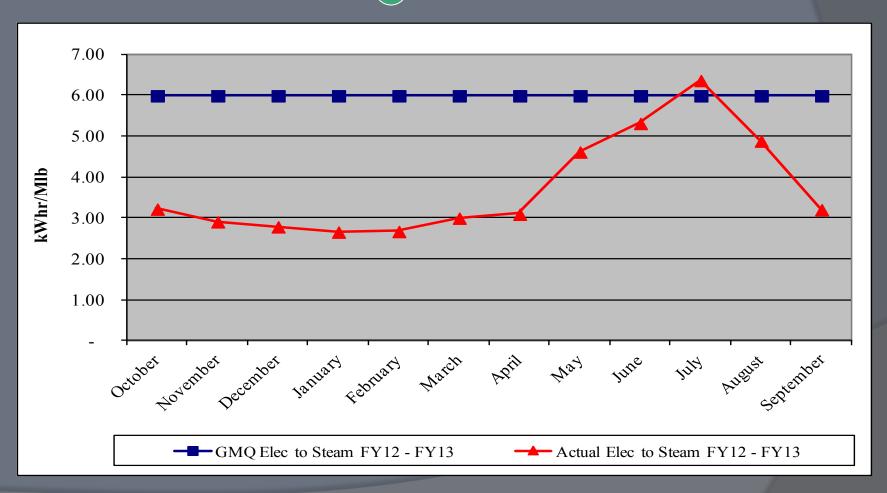
4. Review of DES Contractor Performance

Contractor (CNE) is in compliance with their contractual obligations for FY13.

- Excellent Performance No Improvement Necessary
- Satisfactory Performance Some Improvement Could Be Made
- Poor Performance Much Improvement Necessary

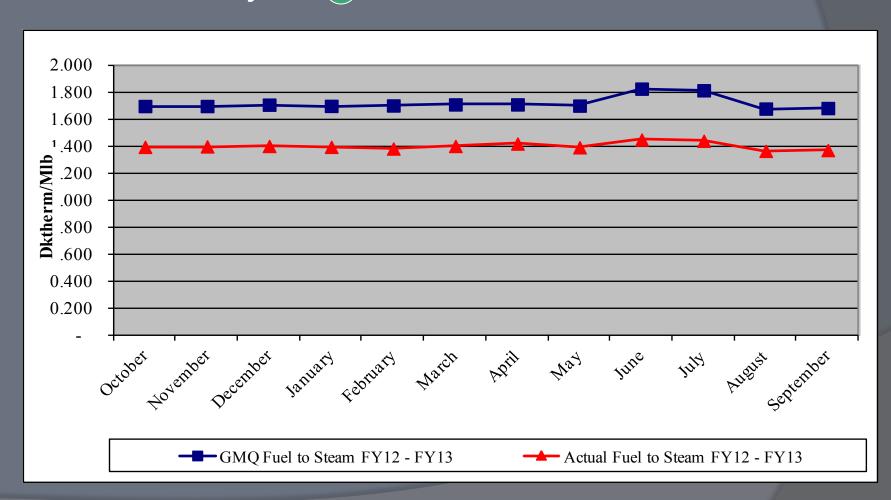


Performance Measurement FY13: Steam Electric Conversion



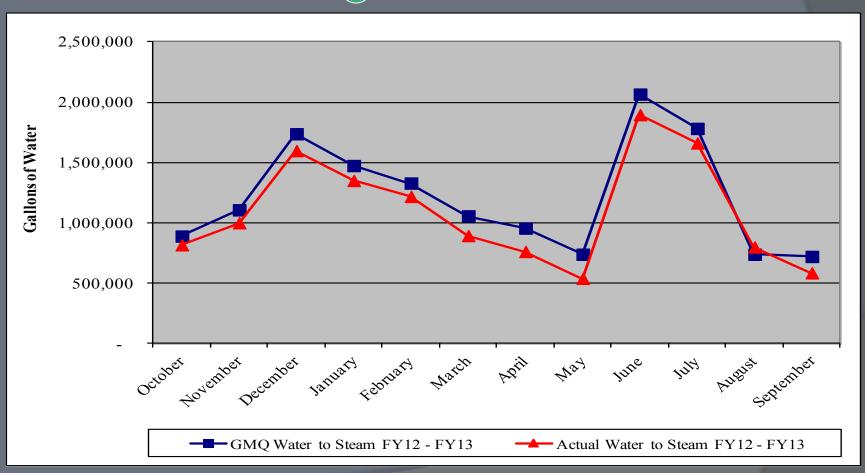


Performance Measurement FY13: Steam Plant Efficiency



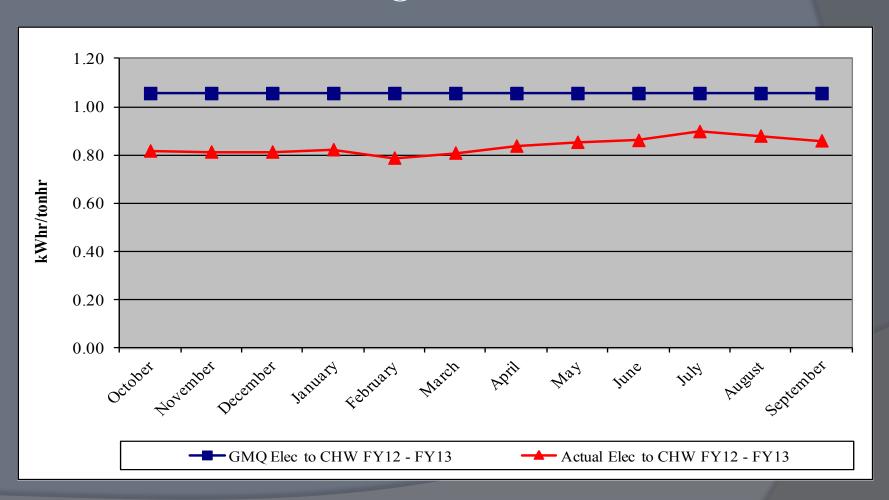


Performance Measurement FY13: Steam Water Conversion



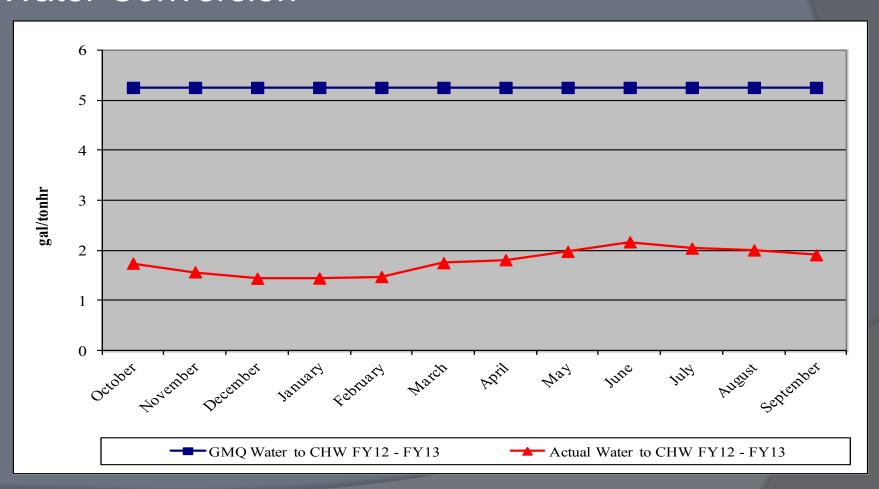


Performance Measurement FY13: CHW Electric Conversion





Performance Measurement FY13: CHW Water Conversion





Water Treatment

- Steam and Condensate
 - Corrosion
 - ❖ Iron
 - Hardness
 - ❖ Chlorine/Sulfite
- Condensing Water
 - Conductivity
 - ❖ Biologicals
- Chilled Water
 - Hardness
 - Corrosion
 - ❖ Biologicals



EGF Walkthrough

- ✓ Equipment Maintenance ●
- ✓ Operations
- ✓ Electrical
- ✓ Housekeeping
- ✓ Building Structure
- Building Exterior and Grounds



EDS Walkthrough

- ✓ Vault/Tunnel Housekeeping
- Maintenance Items
 - ✓Insulation Repair/Replacement
 - ✓Water Infiltration (MH B2 being sealed)
 - ✓ Corrosion of Structural Metal Components
- ✓ Safety Items (DES 080 under construction additional items added to scope)



5. Natural Gas Purchasing

- Natural Gas Purchasing Review
 - ❖Table 5: FY13 Gas Spending & Budget Comparison
 - ❖Figure 5A: Actual and Projected Gas Cost Comparison
 - ❖Figure 5B: Historic Hedging



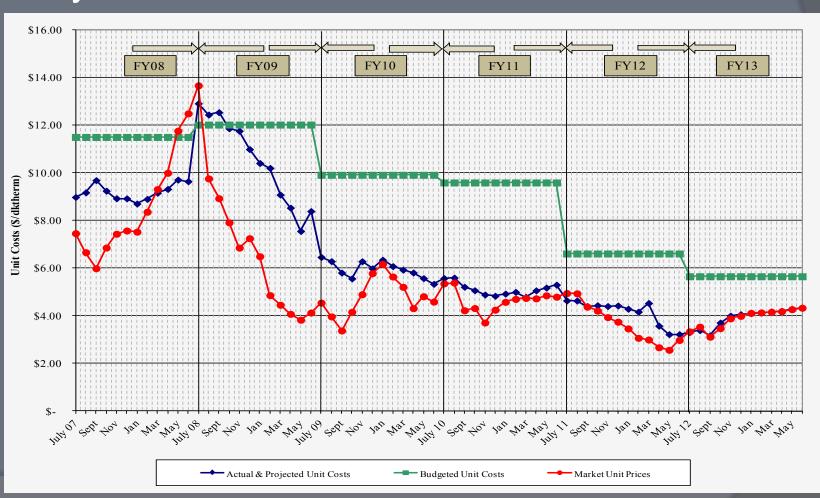
Table 5: FY13 Gas Spending & Budget Comparison

	Actual FY13 te (Sept 30)	Budget FY13	Percent Difference
Steam Sendout (Mlbs)	53,379	40,422	-32.1%
Fuel Use (Dth) (includes propane)	74,016	55,940	-32.3%
Plant Eff (Dth/Mlb)	1.387	1.384	-0.2%
Total Gas Cost (includes propane)	\$281,459	\$316,453	11.1%
Unit Cost of Fuel (\$/ Dth)	\$3.803	\$5.657	31.2%

Excludes consultant fees and FEA; MCC Budget = 738,551 lbs; Actual = 2,629,997 lbs



Figure 5A. Actual and Projected Gas Cost Comparison History





6. FY13 Costs to Date

Item				Percent
	FY12 Actual	FY13 Budget	FY13 Actual	of
			to date	FY13 Budget
FOC's	\$ 4,303,100	\$ 4,303,100	\$ 1,097,747	25.51%
Pass Throughs				
Non-Energy	\$ 842,241	\$ 1,031,400	\$ 178,712	17.33%
Water/Sewer	\$ 433,255	\$ 597,700	\$ 200,346	33.52%
Natural Gas	\$ 2,025,943	\$ 3,939,300	\$ 283,559	7.20%
Electricity	\$ 4,737,502	\$ 5,192,900	\$ 2,193,683	42.24%
Debt Service	\$ 4,928,191	\$ 5,021,600	\$ 1,126,463	22.43%
Total Expenses	\$17,270,232	\$20,086,000	\$ 5,080,511	25.29%
Total Revenues	\$ 15,644,921	\$17,723,000	\$ 4,781,761	26.98%
Metro Funding Amount	\$ 2,363,000	\$ 2,363,000	\$ 298,749	12.64%



7. FY13 Submitted Budget

Item	FY12 Actual	FY12 Budget	FY13 Budget	Percent Change (Budgets)
FOC's	\$ 4,303,100	\$ 4,303,100	\$ 4,401,100	2.28%
Pass Throughs Non-Energy Water/Sewer	ŕ	\$ 1,031,400 \$ 597,700	\$ 1,098,400 \$ 616,500	6.50% 3.15%
Natural Gas Electricity	\$ 2,025,943	\$ 3,939,300 \$ 5,192,900	\$ 3,185,100 \$ 5,673,500	-19.15% 9.25%
Debt Service Total Expenses	\$ 4,928,191 \$17,270,232	\$ 5,021,600 \$ 20,086,000	\$ 4,163,555 \$ 19,138,155	-17.09% - 4.72%
Total Revenues	\$ 15,644,921	\$ 17,723,000	\$ 16,822,500	-5.08%
Metro Funding Amount	\$ 2,363,000	\$ 2,363,000	\$ 2,315,655	-2.00%



8. Capital Expenditure Update

	Spent to End of FY12	FY13 Spending	Balance to Date (09/30/12)
R&I Projects	\$1,543,008	\$273,503	\$242,656
2005B Bond	\$8,186,500	\$0	\$0
2010 Bond	\$1,876,222	\$1,243	\$532,535
MCCC Fund	\$5,264,022	\$63,641	\$3,172,338
Total	\$16,869,752	\$338,387	\$3,947,529



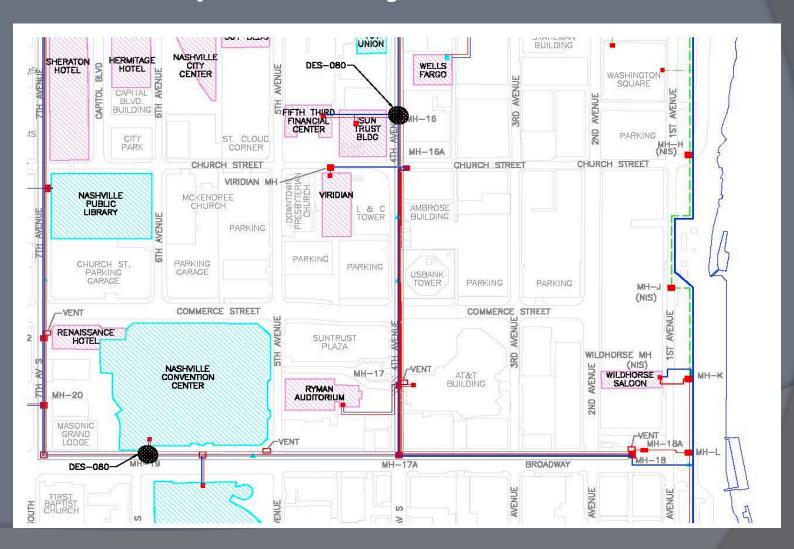
Capital Projects Review

Active Capital Projects

- DES 061: MH & Tunnel Steel Corrosion Repair & Prevention ongoing
- DES 080: Misc. MH & Tunnel Safety Repairs punch list items being addressed
- DES 094: Molloy Street Exploratory Dig in closeout
- DES 095: MH B2 Water Infiltration Remediation punch list items being addressed
- DES 098: Service Connection to Nashville Hyatt Place in construction
- DES 100: MH-10 Sump Pump in design

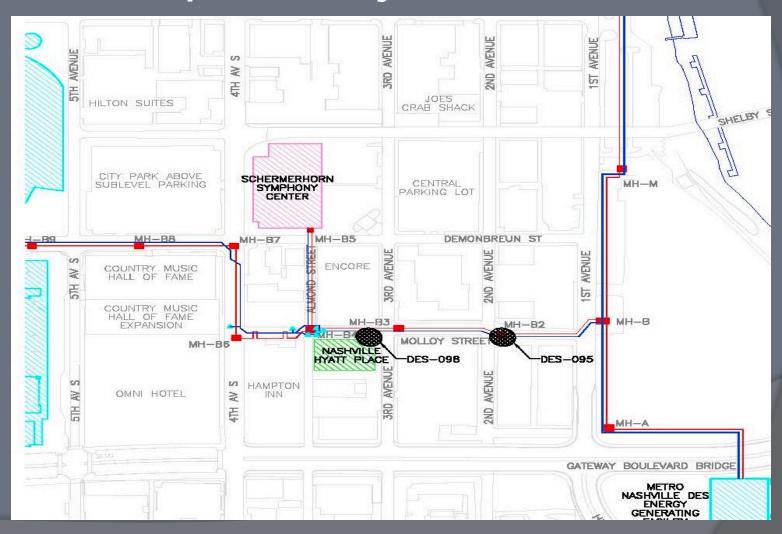


Active Capital Projects





Active Capital Projects





Capital Projects Review

Capital Projects in Close-out

- DES 048: Tunnel Lighting closed
- DES 076: Manhole S4A Repair closed
- DES 087: Exploratory Dig @ MH D/CJC (chilled water leak) closed
- DES 090: Manhole & Tunnel Insulation closed (ongoing)
- DES 091: TOU and Thermal Storage no further action
- DES 093: Manhole 6 Repair and Structural Rehabilitation closed
- DES 097: EGF Cooling Tower Re-Test completed
- DES 099: 2012 Steam Shut-down (MH-B Valve Removal) completed



9. Other Board Member Items

- Expansion of the EGF with Service Down Peabody
 - Requires additional equipment at EGF
- Equipment Options
 - Conventional Chillers and Boilers (No Operational Savings)
 - CHW Storage or Ice Storage (Electric Load Shedding and Shifting)
 - Cogeneration (Energy Savings Potential and Electric Load Shedding)

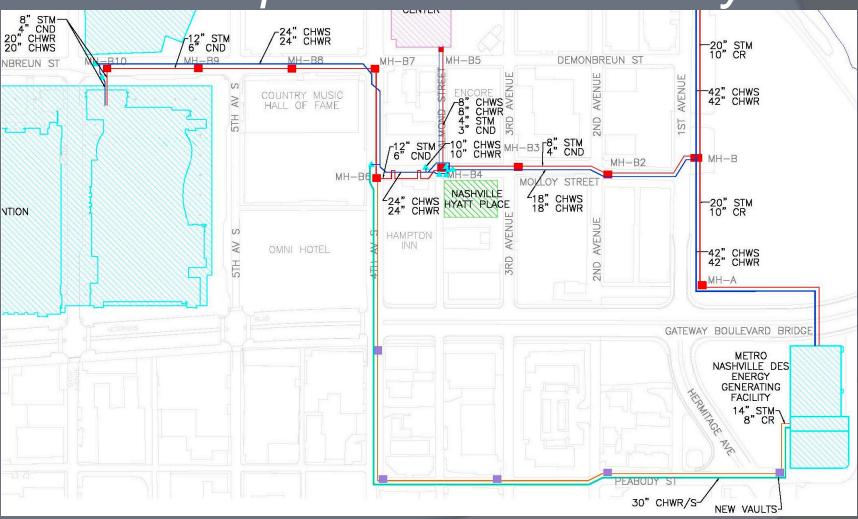


Equipment Expansion Options

- Conventional Equipment
 - ❖ 5,200 tons Chilled Water and 65,000 pph Steam
 - Service to Approximately 3,000,000 sq ft of New Customers
 - No Operational Savings
- CHW Storage or Ice Storage
 - ❖ Approximate 4,000 kW Electric Peak Load Shedding
 - Electric Load Shifting to Off-Peak
 - ❖ Increase Capacity by Approximately 4,700 tons Chilled Water
 - Electric Savings of Approximately \$250,000 per year
 - Potential Room for 65,000 pph Steam
- Cogeneration
 - ❖ Approximate 6,000 kW to 8,000 kW Electric Peak Load Shedding
 - 2,600 tons Chilled Water and up to 150,000 pph Steam
 - ❖ Potential of Approximately \$2,000,000 per year Fuel and Electric Savings

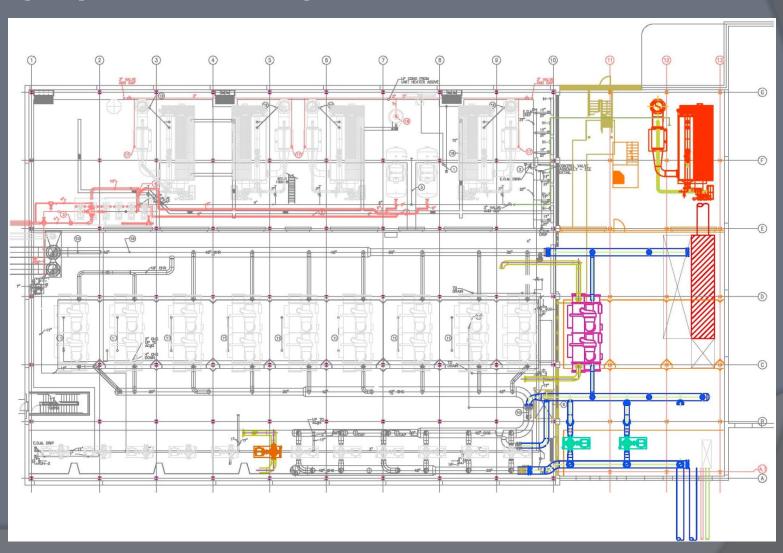


Service Expansion on Peabody



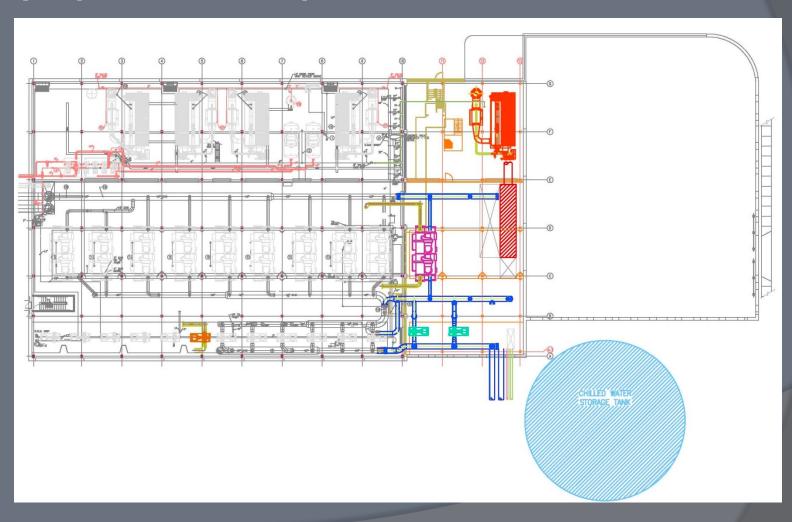


Equipment Expansion at EGF



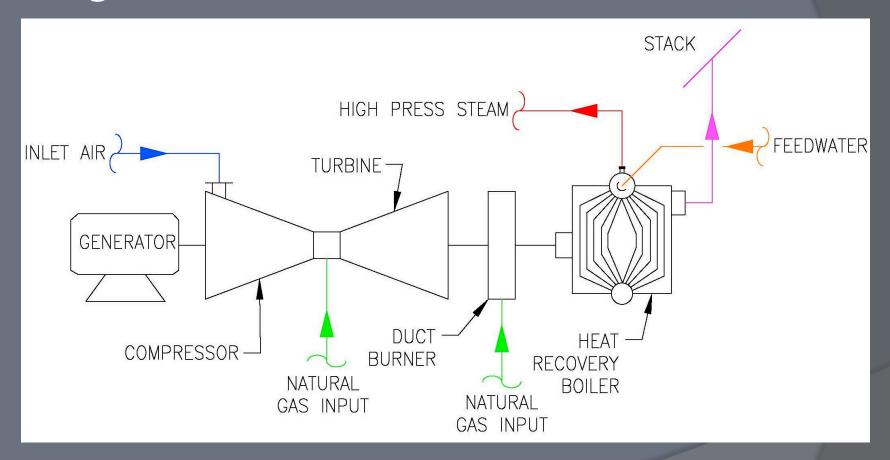


Equipment Expansion at EGF





Cogeneration



Existing Boilers = 1.401 dt/Mlb; \$6.51/Mlb (2011 values) New HRSG + Boilers = 0.47 dt/Mlb; \$2.15/Mlb



Considerations

- Capital Recovery
- Increased Customer Demand
- Increased Maintenance Costs (Operator)
- Operating Costs
 - ❖ Electric Demand Reduction
 - ❖ Time of Day Rates
 - Efficiency Improvements



New Board Member Items

10. Adjourn

- > Advisory Board Meeting Schedule
- > FY13 2nd Quarter Meeting February 21, 2013
- > FY13 3rd Quarter Meeting May 16, 2013
- > FY13 4th Quarter Meeting August 25, 2013
- > FY14 1st Quarter Meeting November 20, 2013