

**METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY**

3/24/2021 | 10:12 AM CDT

Dylan Kriz  
Midland Scientific East LLC  
224 Town Center Parkway, Suite #2077  
Spring Hill, TN 37174

Re: **RFQ #99228, Two (2) CEM Smart 6 Moisture Solids Analyzers or Equivalent**

Dear Christine Bradley:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ #99228, Two (2) CEM Smart 6 Moisture Solids Analyzers or Equivalent. This letter hereby notifies you of Metro's intent to award to **Midland Scientific East LLC**, contingent upon successful contract negotiations. Please provide a certificate of Insurance indicating all applicable coverages within 15 business days of the receipt of this letter.

If the Equal Business Opportunity (EBO) Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification.

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Buyer **Jonathan Meadows** by email at [jonathan.meadows@nashville.gov](mailto:jonathan.meadows@nashville.gov) Monday through Friday between 8:30am and 3:30pm.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

*Michelle A. Hernandez Lane*

Michelle A. Hernandez Lane  
Purchasing Agent

cc: Solicitation File  
Other Offerors

**Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.**

**A. Right to Protest.** Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

Procurement Division

730 Second Avenue South, Suite 112  
P.O. Box 196300  
Nashville, Tennessee 37219-6300

[www.Nashville.gov](http://www.Nashville.gov)  
Phone: 615-862-6180  
Fax: 615-862-6179

Enter Solicitation Title & Number Below						
Two (2) CEM Smart 6 Moisture Solids Analyzers; RFQ# 99228	Min. SBE/SDV Participation	Incentive Percentage	Incentive Calculator	Lowest Bid	MACP	Winning Bid
	0.0%	0.00%	0.00%	\$31,100.00	N/A	\$31,100.00
Offeror's Name	Bids	SBE	Participation Requirement	Participation Incentive	Incentive Evaluation Amount	Status of ITB Award
Midland Scientific East	\$31,100.00	\$0.00	\$0	\$0.00	\$31,100.00	Awarded

**From:** [Lane, Michelle \(Finance - Procurement\)](#)  
**To:** [Meadows, Jonathan \(Finance - Purchasing\)](#)  
**Subject:** RE: Single-Offer Approval for RFQ 99228 Two (2) CEM Smart 6 Moisture Solids Analyzers or Equivalent  
**Date:** Thursday, March 11, 2021 9:23:03 PM

---

Award to a single offeror is approved.

Michelle A. Hernandez Lane  
Chief Procurement Officer/Purchasing Agent  
Department of Finance  
Procurement Division  
Metropolitan Nashville Davidson County  
730 2<sup>nd</sup> Avenue South, Ste. 101  
Nashville, TN 37201  
Office- 615.862.5471

---

**From:** Meadows, Jonathan (Finance - Purchasing) <[Jonathan.Meadows@nashville.gov](mailto:Jonathan.Meadows@nashville.gov)>  
**Sent:** Wednesday, March 3, 2021 11:23 AM  
**To:** Lane, Michelle (Finance - Procurement) <[Michelle.Lane@nashville.gov](mailto:Michelle.Lane@nashville.gov)>  
**Subject:** Single-Offer Approval for RFQ 99228 Two (2) CEM Smart 6 Moisture Solids Analyzers or Equivalent

Michelle,

RFQ #99228 closed with a single bidder, Midland Scientific East. The department considers the single offer as fair and reasonable and are in agreement to move forward in awarding to Midland Scientific East. This ITB was solicited to registered vendors under the commodity code 4110 0000. An adequate pool of offerors had an opportunity to submit a response to the solicitation. Please review this single offer for approval.

Thank you,

**Jonathan Meadows**  
Procurement Officer II  
Department of Finance, Procurement Division  
Metropolitan Nashville Davidson County  
730 2nd Avenue South, Ste. 101  
Nashville, TN 37210  
Office- 615-862-6672

---

**From:** McNeal, Taft (WS) <[Taft.McNeal@nashville.gov](mailto:Taft.McNeal@nashville.gov)>  
**Sent:** Friday, February 26, 2021 4:34 PM  
**To:** Meadows, Jonathan (Finance - Purchasing) <[Jonathan.Meadows@nashville.gov](mailto:Jonathan.Meadows@nashville.gov)>  
**Subject:** RE: RFQ 99228 Two (2) CEM Smart 6 Moisture Solids Analyzers or Equivalent

The pricing is fair and reasonable.

Taft McNeal, P.E.  
Biosolids and DCWRF Site Engineer  
Metro Water Services  
1810 Cement Plant Road  
Nashville, Tn. 37208  
615-294-7509 (cell)  
[taft.mcneal@nashville.gov](mailto:taft.mcneal@nashville.gov)

---

**From:** Meadows, Jonathan (Finance - Purchasing) <[Jonathan.Meadows@nashville.gov](mailto:Jonathan.Meadows@nashville.gov)>  
**Sent:** Friday, February 26, 2021 4:15 PM  
**To:** McNeal, Taft (WS) <[Taft.McNeal@nashville.gov](mailto:Taft.McNeal@nashville.gov)>  
**Subject:** RE: RFQ 99228 Two (2) CEM Smart 6 Moisture Solids Analyzers or Equivalent

Taft,

I've attached the submitted pricing from our offeror for the 2 CEM Analyzers. Please let me know if this pricing is fair and reasonable. If so, I will request the PA to approve the single offer for award.

Thank you,

**Jonathan Meadows**  
Procurement Officer II  
Department of Finance, Procurement Division  
Metropolitan Nashville Davidson County  
730 2nd Avenue South, Ste. 101  
Nashville, TN 37210  
Office- 615-862-6672