

JOHN COOPER, MAYOR

DEPARTMENT OF FINANCE

**METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY**

3/2/2021 | 4:34 PM CST

Brad Fanta
Perkins Eastman DPC
One Thomas Circle NW, Suite 200
Washington, DC 20005

Re: RFQ # 98178, East Bank Area - Plans and Technical Studies

Dear Mr. Fanta:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ # 98178 for East Bank Area - Plans and Technical Studies. This letter hereby notifies you of Metro's intent to award to Perkins Eastman DPC, contingent upon successful contract negotiations. Please provide a certificate of Insurance indicating all applicable coverages within 15 business days of the receipt of this letter.

If the Equal Business Opportunity (EBO) Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification.

Additionally, the awardee will be required to submit evidence of participation of and contractor's payment to all Small, Minority, and Women Owned Businesses participation in any resultant contract. This evidence shall be submitted monthly and include copies of subcontracts or purchase orders, the Prime Contractor's Application for Payment, or invoices, and cancelled checks or other supporting payment documents. Should you have any questions concerning this requirement, please contact Jeremy Fry, BAO Representative, at 615-862-6638 or at jeremy.fry@nashville.gov.

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Scott Ferguson by email at scott.ferguson@nashville.gov Monday through Friday between 8:30am and 3:30pm.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

Michelle A. Hernandez Lane

Michelle A. Hernandez Lane
Purchasing Agent

Cc: Solicitation File, Other Offerors

Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.

A. Right to Protest. Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

Procurement Division

730 Second Avenue South, Suite 112
P.O. Box 196300
Nashville, Tennessee 37219-6300

www.Nashville.gov
Phone: 615-862-6180
Fax: 615-862-6179

| RFQ# 98178 - East Bank Area - Plans and Technical Studies | | | | | | | | | | | | | |
|-----------------------------------------------------------|--------------|-------------------------|-----------------------|--------------------------------------------|----------------------------------|---------------|---------------------|-------------------------------------|--------------------------------|-------------------------------|--------------|-------------------------------------------------|-------------------------|
| Evaluation Criteria | camiros ltd | Cooper Carry Architects | Design Workshops, Inc | Gensler Architecture, Design& Planning, PC | Goody, Clancy & Associates, Inc. | GRESHAM SMITH | Perkins Eastman DPC | PORT Architecture and Urbanism, LLC | Skidmore, Owings & Merrill LLP | Southeast Venture Design, LLC | Stantec | Town Planning & Urban Design Collaborative, LLC | Urban Design Associates |
| Round 1 | | | | | | | | | | | | | |
| Contract Acceptance | Yes | Exceptions | Yes | Yes | Yes | Yes | Exceptions | Yes | Exceptions | Yes | Yes | Yes | Yes |
| Solicitation Acceptance | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes |
| EBO Documentation | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes |
| ISA Questionnaire Completed and Terms Accepted | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes |
| Team Qualifications and Experience (45 Points) | 35.00 | 38.00 | 40.00 | 42.00 | 36.00 | 34.00 | 44.00 | 32.00 | 43.00 | 33.00 | 34.00 | 33.00 | 40.00 |
| Business Plan (55 Points) | 30.00 | 45.00 | 44.00 | 52.00 | 43.00 | 48.00 | 53.00 | 40.00 | 51.00 | 37.00 | 41.00 | 44.00 | 46.00 |
| Totals | 65.00 | 83.00 | 84.00 | 94.00 | 79.00 | 82.00 | 97.00 | 72.00 | 94.00 | 70.00 | 75.00 | 77.00 | 86.00 |

**** Special Note - Round 1 was re-scored for three suppliers based on follow up questions in discussions that each of these suppliers, Gensler Architecture, Design&Planning, Perkins Eastman DPC and Skidmore, Owings&Merrill LLP were asked. The other 10 suppliers were notified their offers were unacceptable after Round 1 and were not short listed.**

Strengths & Weaknesses

camiros, ltd

Strengths: (This firm was not short listed.)

Weaknesses: Team's key individuals who will be involved in providing the services defined within the scope of work. The three (3) references of projects of like size, scope, complexity, and scheduling as this project do not demonstrates the team's ability to deliver projects within established schedules and budgets. The underlying philosophy of the firm to provide the requested service/product and understanding of the contract scope and desired deliverables not adequate. Proposed team and role to be played member of the proposed team, team organizational structure, interrelationships and interactions not adequate. Project Schedule / Gantt Chart, identifying the timeline and flow of this project, based on the information provided within the scope of work not adequate. Proposed quality assurance plan your firm will conduct to ensure the performance of contract deliverables not adequate. Potential risks associated with the execution of this contract and how your firm proposes mitigating those risks not adequate.

Cooper Carry Architects

Strengths: (This firm was not short listed.)

Weaknesses: Team's key individuals who will be involved in providing the services defined within the scope of work. The three (3) references of projects of like size, scope, complexity, and scheduling as this project do not demonstrates the team's ability to deliver projects within established schedules and budgets. Proposed team and role to be played member of the proposed team, team organizational structure, interrelationships and interactions not adequate. Proposed quality assurance plan your firm will conduct to ensure the performance of contract deliverables not adequate. Potential risks associated with the execution of this contract and how your firm proposes mitigating those risks not adequate.

Design Workshops Inc

Strengths: (This firm was not short listed.)

Weaknesses: Team's key individuals who will be involved in providing the services defined within the scope of work. The three (3) references of projects of like size, scope, complexity, and scheduling as this project do not demonstrates the team's ability to deliver projects within established schedules and budgets. The underlying philosophy of the firm to provide the requested service/product and understanding of the contract scope and desired deliverables not adequate. Proposed team and role to be played member of the proposed team, team organizational structure, interrelationships and interactions not adequate.

Gensler Architecture, Design & Planning, P.C.

Strengths: Team's key individuals who will be involved in providing the services defined within the scope of work.

Weaknesses: The three (3) references of projects of like size, scope, complexity, and scheduling as this project do not demonstrates the team's ability to deliver projects within established schedules and budgets. The underlying philosophy of the firm to provide the requested service/product and understanding of the contract scope and desired deliverables not adequate. Detailed plan of your firm's proposed approach (including major tasks and sub-tasks) not adequate.

Goody, Clancy & Associates, Inc.

Strengths: (This firm was not short listed.)

Weaknesses: Team's key individuals who will be involved in providing the services defined within the scope of work. The three (3) references of projects of like size, scope, complexity, and scheduling as this project do not demonstrates the team's ability to deliver projects within established schedules and budgets. The underlying philosophy of the firm to provide the requested service/product and understanding of the contract scope and desired deliverables not adequate.

GRESHAM SMITH

Strengths: (This firm was not short listed.)

Weaknesses: The three (3) references of projects of like size, scope, complexity, and scheduling as this project do not demonstrates the team's ability to deliver projects within established schedules and budgets. Detailed plan of your firm's proposed approach (including major tasks and sub-tasks) not adequate. Proposed team and role to be played member of the proposed team, team organizational structure, interrelationships and interactions not adequate. Project Schedule / Gantt Chart, identifying the timeline and flow of this project, based on the information provided within the scope of work not adequate

Perkins and Eastman DPC

Strengths: The three (3) references of projects of like size, scope, complexity, and scheduling as this project demonstrates the team's ability to deliver projects within established schedules and budgets. Proposed team and role to be played member of the proposed team, team organizational structure, interrelationships and interactions. Detailed plan of your firm's proposed approach (including major tasks and sub-tasks).

Weaknesses: Firm's and subcontractors' (if applicable) qualifications to produce the required outcomes, including their ability, skill, financial strength, and number of years' experience in providing the required services.

Port Architecture and Urbanism, LLC

Strengths: (This firm was not short listed.)

Weaknesses: Team's key individuals who will be involved in providing the services defined within the scope of work. The three (3) references of projects of like size, scope, complexity, and scheduling as this project do not demonstrates the team's ability to deliver projects within established schedules and budgets. The underlying philosophy of the firm to provide the requested service/product and understanding of the contract scope and desired deliverables not adequate. Proposed team and role to be played member of the proposed team, team organizational structure, interrelationships and interactions not adequate. Detailed plan of your firm's proposed approach (including major tasks and sub-tasks) not adequate. Project Schedule / Gantt Chart, identifying the timeline and flow of this project, based on the information provided within the scope of work not adequate. Proposed quality assurance plan your firm will conduct to ensure the performance of contract deliverables not adequate.

Skidmore, Owings & Merrill LLP

Strengths: The three (3) references of projects of like size, scope, complexity, and scheduling as this project demonstrates the team's ability to deliver projects within established schedules and budgets. Detailed plan of your firm's proposed approach (including major tasks and sub-tasks).

Weaknesses: Team's key individuals who will be involved in providing the services defined within the scope of work. Assumptions that are being made to successfully achieve this schedule or otherwise state that there are no included assumptions.

Southeast Venture Design, LLC

Strengths: (This firm was not short listed.)

Weaknesses: Team's key individuals who will be involved in providing the services defined within the scope of work. The three (3) references of projects of like size, scope, complexity, and scheduling as this project do not demonstrates the team's ability to deliver projects within established schedules and budgets. The underlying philosophy of the firm to provide the requested service/product and understanding of the contract scope and desired deliverables not adequate. Proposed team and role to be played member of the proposed team, team organizational structure, interrelationships and interactions not adequate. Detailed plan of your firm's proposed approach (including major tasks and sub-tasks) not adequate. Assumptions that are being made to successfully achieve this schedule or otherwise state that there are no included assumptions.

Stantec

Strengths: (This firm was not short listed.)

Weaknesses: Team's key individuals who will be involved in providing the services defined within the scope of work. The three (3) references of projects of like size, scope, complexity, and scheduling as this project do not demonstrates the team's ability to deliver projects within established schedules and budgets. The underlying philosophy of the firm to provide the requested service/product and understanding of the contract scope and desired deliverables not adequate. Proposed team and role to be played member of the proposed team, team organizational structure, interrelationships and interactions not adequate. Detailed plan of your firm's proposed approach (including major tasks and sub-tasks) not adequate. Proposed quality assurance plan your firm will conduct to ensure the performance of contract deliverables not adequate. Potential risks associated with the execution of this contract and how your firm proposes mitigating those risks not adequate.

Town Planning & Urban Design Collaborative LLC

Strengths: (This firm was not short listed.)

Weaknesses: Team's key individuals who will be involved in providing the services defined within the scope of work. The three (3) references of projects of like size, scope, complexity, and scheduling as this project do not demonstrates the team's ability to deliver projects within established schedules and budgets. The underlying philosophy of the firm to provide the requested service/product and understanding of the contract scope and desired deliverables not adequate. Proposed team and role to be played member of the proposed team, team organizational structure, interrelationships and interactions not adequate. Detailed plan of your firm's proposed approach (including major tasks and sub-tasks) not adequate. Proposed quality assurance plan your firm will conduct to ensure the performance of contract deliverables not adequate. Potential risks associated with the execution of this contract and how your firm proposes mitigating those risks not adequate.

Urban Design Associates

Strengths: (This firm was not short listed.)

Weaknesses: Team's key individuals who will be involved in providing the services defined within the scope of work. The three (3) references of projects of like size, scope, complexity, and scheduling as this project do not demonstrates the team's ability to deliver projects within established schedules and budgets. The underlying philosophy of the firm to provide the requested service/product and understanding of the contract scope and desired deliverables not adequate. Detailed plan of your firm's proposed approach (including major tasks and sub-tasks) not adequate. Project Schedule / Gantt Chart, identifying the timeline and flow of this project, based on the information provided within the scope of work not adequate.

Ferguson, Scott (Finance)

From: Frye, Jeremy (Finance)
Sent: Thursday, February 25, 2021 3:10 PM
To: Ferguson, Scott (Finance)
Cc: Lane, Michelle (Finance - Procurement)
Subject: RFQ#98178 East Bank Area Plan and Study Final BAO Assessment
Attachments: 98178 East Bank Area Plan and Study.pdf; 98178 East Bank Area Plans and Tech Study.pdf

Scott,

Please accept this as my final assessment for the referenced RFQ#. The respondent is compliant with the EBO Program and SBE/SDV requirement having acknowledged goals. Consistent with the Procurement Code, actual dollar amounts will be confirmed upon contract award. **This contract will require monitoring in B2Gnow.**

Jeremy R. Frye
Contract Administrator
Department of Finance
[Office of Minority and Women Business Assistance \(BAO\)](#)
Metropolitan Nashville Davidson County Government
730 2nd Avenue South, 1st Floor; PO Box 196300
Nashville, TN 37219-6300
(p) 615-862-6638 (f) 615-862-6175

EBO Compliance Results From

Department Name: Planning
RFP/ITB Number: RFQ #: 98178
Project Name: East Bank Area – Plans and Technical Studies

| Primary Contractor | EBO Compliant (Yes/No) | Determination Comments/% of Participation Proposed or Bid |
|---------------------------|-------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Perkin Eastman DPC | Yes | Proposer is compliant with the Equal Business Opportunity Program requirements having acknowledged the 3% MBE and 7% WBE subcontracting goals as required by the Procurement Code. Proposed the engagement of the following M/WBEs: Varallo (WBE) and Pillar Developmental LLC (MBE). Consistent with the Procurement Code, actual dollar amounts will be confirmed upon contract award. |

Date: 2/25/2021

Metro Buyer: Scott Ferguson

BAO Rep: Jeremy Frye

BAO SBE Assessment Sheet**BAO Specialist: Jeremy Frye****Contract Specialist: Scott Ferguson****Date: 02/25/2021****Department Name: Planning****RFP/ITB Number: 98178****Project Name: East Bank Area – Plans and Technical Studies**

| SBE/SDV Requirement Acknowledged? | | |
|------------------------------------------|------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Primary Contractor | SBE/SDV Requirement Acknowledged? | Comments |
| Perkin Eastman DPC | Yes | Proposer acknowledged the 7% SBE/SDV requirement participation expectation over the life of the project as required by the solicitation. Proposed the engagement of SBE firms: Varallo, Pillar Developmental LLC, and HDLA . Consistent with the Procurement Code, actual dollar amounts will be confirmed upon contract award. |