

JOHN COOPER, MAYOR

DEPARTMENT OF FINANCE

**METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY**

2/1/2021 | 4:34 PM CST

Ms. Kathy Haskins
Lebanon Chemicals Co. Inc.
533 Badour Parkway
Lebanon, TN 37087

RFQ 98164 Industrial Laundry Detergent, Facility Cleaning, and Floor Care Products

Dear Ms. Haskins:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ 98164 Industrial Laundry Detergent, Facility Cleaning, and Floor Care Products. This letter hereby notifies you of Metro's intent to award to Lebanon Chemicals Co. Inc. contingent upon successful contract negotiations. Please provide a certificate of Insurance indicating all applicable coverages within 15 business days of the receipt of this letter.

If the Equal Business Opportunity (EBO) Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification.

Additionally, the awardee will be required to submit evidence of participation of and contractor's payment to all Small, Minority, and Women Owned Businesses participation in any resultant contract. This evidence shall be submitted monthly and include copies of subcontracts or purchase orders, the Prime Contractor's Application for Payment, or invoices, and cancelled checks or other supporting payment documents. Should you have any questions concerning this requirement, please contact Cierra Rowe at 615-862-6136 or at Cierra.Rowe@nashville.gov.

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Buyer, Daniel Drumwright, by email at Daniel.Drumwright2@nashville.gov Monday through Friday between 8:30am and 3:30pm.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

Michelle A. Hernandez Lane

Michelle A. Hernandez Lane
Purchasing Agent

cc: Solicitation File, Other Offerors

Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.

A. Right to Protest. Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

Procurement Division

730 Second Avenue South, Suite 112
P.O. Box 196300
Nashville, Tennessee 37219-6300

www.Nashville.gov
Phone: 615-862-6180
Fax: 615-862-6179

Enter Solicitation Title & Number Below						
RFQ98164 Industrial Laundry Detergent, Facility Cleaning, and Floor Care Products	Min. SBE/SDV Participation	Incentive Percentage	Incentive Calculator	Lowest Bid	MACP	Winning Bid
	0.0%	5.00%	95.00%	\$131,617.57	\$138,198	\$131,617.57
Offeror's Name	Bids	SBE	Participation Requirement	Participation Incentive	Incentive Evaluation Amount	Status of ITB Award
Lebanon Chemicals Co. Inc.	\$131,617.57	\$131,617.57	\$0	\$125,037	\$6,581	Awarded
Turner Supply Company	\$182,628.52	\$0.00	\$0	\$0	\$182,629	Exceeds MACP








Enter Solicitation Title & Number Below		
RFQ 98164 Industrial Laundry Detergent, Facility Cleaning, and Floor Care Products	Evaluation of Samples	
Offeror's Name	Date Sample received	Sample Received on time?
Lebanon Chemicals Co. Inc.	1/17/2020	Yes
Specification Industrial Laundry Liquid Detergent	Meets Specification	Does not meet Specification
• 55-Gallon "Plastic" Drum, use for various temperature wash cycles	✓	
• For Proper Operation with Current Industrial Laundry Automated Dispensing System, at a Minimum; Physical/Chemical Properties must not exceed Volatile % = 64.9%, Specific Gravity = 1.060, and pH value no greater than 8.5	✓	
• Mild or Unscented	✓	
• SDS and Product Information/Spec Sheet must be provided by vendor as a Sample	✓	
• Non-Carcinogenic, Must not list higher than "MODERATE" (#2) HEALTH, "MINIMAL" (#0) FLAMMABILITY, "SLIGHT" (#1) REACTIVITY Precautionary Handling Hazard	✓	
Specification Industrial Laundry Liquid Distainer (Bleach Agent)	Meets Specification	Does not meet Specification
• 55-Gallon "Plastic" Drum, use for various temperature wash cycles	✓	
• Deodorizes/Removes stains from white undergarments and linens	✓	
• SDS and Product Information/Spec Sheet must be provided by vendor as an Sample	✓	
• Non-Carcinogenic, Must not list higher than "MODERATE" (#2) HEALTH, "MINIMAL" (#0) FLAMMABILITY, "SLIGHT" (#1) REACTIVITY Precautionary Handling Hazard	✓	
Specification Powder Laundry Detergent	Meets Specification	Does not meet Specification
• Citrus or Unscented use for various temperature wash cycles	✓	
• For both Industrial & Commercial use	✓	
• Blue or Whit Powder	✓	
• 40 pound Tub or Box	✓	
• Deodorizes/Removes stains from white undergarments and linens	✓	
• SDS and Product Information/Spec Sheet must be provided by vendor as an Sample	✓	
• Non-Carcinogenic, Must not list higher than "MODERATE" (#2) HEALTH, "MINIMAL" (#0) FLAMMABILITY, "SLIGHT" (#1) REACTIVITY Precautionary Handling Hazard	✓	

Specification RINSE-FREE Liquid Floor Stripper	Meets Specification	Does not meet Specification
• 5-Gallon PLASTIC PAIL	✓	
• Clear Liquid, Mint fragrance	✓	
• SDS and Product Information/Spec Sheet must be provided by vendor as an Sample.	✓	
• Non-Carcinogenic, Must Not List Higher Than "MODERATE" (#2) HEALTH / "MINIMAL" (#0) FLAMMABILITY / "SLIGHT" (#1) REACTIVITY Precautionary Handling Hazard	✓	
Specification Liquid Floor Finish (Wax)	Meets Specification	Does not meet Specification
• 5-Gallon Plastic PAIL	✓	
• Translucent (milky) Emulsion, Slight Ammonia Odor	✓	
• SDS and Product Information/Spec Sheet must be provided by vendor as an Sample	✓	
• Non-Carcinogenic, Must Not List Higher Than "MODERATE" (#2) HEALTH / "MINIMAL" (#0) FLAMMABILITY / "SLIGHT" (#1) REACTIVITY Precautionary Handling Hazard	✓	
Specification Liquid Spray Buffing/Polishing Compound	Meets Specification	Does not meet Specification
• 32 ounce (Quart) Spray Bottle w/Trigger, Product information listed on Bottles	✓	
• Milky Light Liquid, Slight Odor	✓	
• SDS and Product Information/Spec Sheet must be provided by vendor as an Sample	✓	
• Non-Carcinogenic, Must Not List Higher Than "MODERATE" (#2) HEALTH / "MINIMAL" (#0) FLAMMABILITY / "SLIGHT" (#1) REACTIVITY Precautionary Handling Hazard	✓	
Specification Floor Maintenance Striping/Buffering/Polishing Pads	Meets Specification	Does not meet Specification
• 5 pads per case, 3 basic styles each	✓	
• Measuring exactly 20 inches width/1 inch thick	✓	
• STRIPING PAD = BLACK	✓	
• BUFFING PAD = NATURAL FIBER	✓	
• POLISHING PAD = WHITE/HI-GLOSS or CHAMPAGNE	✓	
Specification 30 inch Hi-Impact Plastic Floor Squeegee	Meets Specification	Does not meet Specification
• All Plastic Frame Design	✓	
• 30 inches long, able to connect to Threaded Wood Handle	✓	
• NO METAL PART	✓	
Specification 32 Ounce DECK MOP (JAIL) / COTTON and RAYON	Meets Specification	Does not meet Specification

• Wood handle not to exceed 5 foot in length (excluding the mop head)	✓	
• Not to exceed 5 foot in length (excluding the mop head)	✓	
• NO METAL WIRE OR PARTS, including on Mop Head	✓	
Specification 24” Black Tampico Floor Sweep Head	Meets Specification	Does not meet Specification
• Tampico Natural Material	✓	
Floor Maintenance Striping/Buffering/Polishing Pads (CASE)	✓	
• Trim 2.50 inch	✓	
• Hardwood Blocks	✓	
• NO METAL WIRE OR PARTS	✓	

Enter Solicitation Title & Number Below		
RFQ 98164 Industrial Laundry Detergent, Facility Cleaning, and Floor Care Products	Evaluation of Samples	
Offeror's Name	Date Sample received	Sample Received on time?
Turner Supply Company	1/18/2020	Yes
Specification Industrial Laundry Liquid Detergent	Meets Specification	Does not meet Specification
• 55-Gallon "Plastic" Drum, use for various temperature wash cycles		
• For Proper Operation with Current Industrial Laundry Automated Dispensing System, at a Minimum; Physical/Chemical Properties must not exceed Volatile % = 64.9%, Specific Gravity = 1.060, and pH value no greater than 8.5		
• Mild or Unscented		
• SDS and Product Information/Spec Sheet must be provided by vendor as a Sample		
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• For both Industrial & Commercial use		
• Blue or Whit Powder		
• 40 pound Tub or Box		
• Deodorizes/Removes stains from white undergarments and linens		
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<ul style="list-style-type: none"> • 30 inches long, able to connect to Threaded Wood Handle 		

• NO METAL PART		
Specification 32 Ounce DECK MOP (JAIL) / COTTON and RAYON	Meets Specification	Does not meet Specification
• Wood handle not to exceed 5 foot in length (excluding the mop head)		
• Not to exceed 5 foot in length (excluding the mop head)		
• NO METAL WIRE OR PARTS, including on Mop Head		
Specification 24" Black Tampico Floor Sweep Head	Meets Specification	Does not meet Specification
• Tampico Natural Material		
Floor Maintenance Striping/Buffering/Polishing Pads (CASE)		
• Trim 2.50 inch		
• Hardwood Blocks		
• NO METAL WIRE OR PARTS		

BAO Small Business Assessment Sheet

BAO Specialist: Cierra Rowe

Contract Specialist: Daniel Drumwright

Date: 1/19/2021

Department Name: Sherrif's Office

RFP/ITB Number: 98164

Project Name: Industrial Laundry Detergent, Facility Cleaning, and Floor Care Products

Primary Contractor*	Prime Bid Amount	Total Proposed SBE (\$)	SBE Subs approved?	SBE (%)	Comments
Lebanon Chemicals Co. Inc.	\$131,617.57	\$131,617.57	No	100%	The prime is an approved SBE and will perform 100% of the work