

JOHN COOPER, MAYOR

DEPARTMENT OF FINANCE

**METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY**

2/17/2021 | 12:55 PM CST

Shirley Arnold
L & G Construction Co., Inc
2614 Hart ST
Nashville, TN 37207

Re: **RFQ# 88152, Installation of 36-inch Water Main near Division Street**

Dear Mrs. Arnold:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above **RFQ# 88152, Installation of 36-inch Water Main near Division Street**. This letter hereby notifies you of Metro's intent to award to **L & G Construction Co., Inc** on successful contract negotiations. Please provide a certificate of Insurance indicating all applicable coverages within 15 business days of the receipt of this letter.

If the Equal Business Opportunity (EBO) Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification.

Additionally the awardee will be required to submit evidence of participation of and contractor's payment to all Small, Minority, and Women Owned Businesses participation in any resultant contract. This evidence shall be submitted monthly and include copies of subcontracts or purchase orders, the Prime Contractor's Application for Payment, or invoices, and cancelled checks or other supporting payment documents. Should you have any questions concerning this requirement, please contact **Cierra Rowe**, BAO Representative, at Cierra.Rowe@nashville.gov.

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Buyer **Marissa Conklin** by email at Marissa.conklin@nashville.gov Monday through Friday between 8:30am and 3:30pm.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

Michelle A. Hernandez Lane
Michelle A. Hernandez Lane
Purchasing Agent

cc: Solicitation File, Other Offerors

Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.

A. Right to Protest. Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

Procurement Division

730 Second Avenue South, Suite 112
P.O. Box 196300
Nashville, Tennessee 37219-6300

www.Nashville.gov
Phone: 615-862-6180
Fax: 615-862-6179

Enter Solicitation Title & Number Below						
Installation of 36-Inch Water Main near Division Street RFQ# 88152	Min. SBE/SDV Participation	Incentive Percentage	Incentive Calculator	Lowest Bid	MACP	Winning Bid
	22.0%	0.00%	0.00%	\$1,774,154	\$1,926,731	\$1,774,154
Offeror's Name	Bids	SBE	Participation Requirement	Participation Incentive	Incentive Evaluation Amount	Status of ITB Award
Civil Constructors, LLC	\$ 2,929,891.55	\$644,576.00	\$ 644,576	\$0	\$2,929,892	Exceeds MACP
Cleary Construction, Inc	\$ 1,934,196.00	\$427,588.00	\$ 425,523	\$0	\$1,934,196	Exceeds MACP
Garney Companies, Inc	\$ 2,556,470.00	\$562,423.00	\$ 562,423	\$0	\$2,556,470	Exceeds MACP
L & G Construction Co., Inc	\$ 1,774,154.00	\$390,314.00	\$ 390,314	\$0	\$1,774,154	Awarded
Middle Tennessee Infrastruture, Inc	\$ 2,855,500.00	\$2,425,500.00	\$ 628,210	\$0	\$2,855,500	Exceeds MACP
SBW Constructors, LLC	\$ 3,607,646.00	\$3,162,646.00	\$ 793,682	\$0	\$3,607,646	Exceeds MACP

BAO SBE Assessment Sheet**BAO Specialist: Cierra Rowe****Contract Specialist: Marissa Conklin****Date: 1/28/2021****Department Name: Water Services****RFP/ITB Number: 88152****Project Name: Installation of 36-inch Water Main near Division Street**

SBE/SDV Requirement Acknowledged?				
Primary Contractor	Bid Amount	SBE/SDV Requirement Acknowledged?	Total Proposed SBE (\$)	Comments
L & G Construction Co., Inc.	\$1,774,154	Yes	\$390,314	Proposer acknowledged the 22% SBE/SDV participation expectations over the life of the project as required by the solicitation and consequences of misrepresentation.



Statement of M/WBE Utilization

Proposer's/Firm's Name: L&G Construction Company Inc	Proposer's Phone #: 615-227-1775
Solicitation Title: Installation of 36 inch Water Main Near Division Street	Proposer's Email Address: slgc@comcast.net
Solicitation #: RFQ 88152	Amount Self-performed : 1,484,238.61
Proposer's/Firm's Ownership: WBE	Total Bid Amount: 1649,154.00
Proposed EBO Goal (%): 3 MBE% 7 WBE%	EBO Goal Met? (Y/N) YES

The following MWBE* subcontractor(s)/supplier(s) will be utilized for the performance of this project:

MBE/WBE Firm Name		MBE/WBE Firm Address	Phone/E-Mail	Certificate Type (MBE or WBE)	* MBE/WBE Group Type *	Code # UNSPS/NAICS	Description of Work	MBE/WBE Dollars (\$)	Percent of Total Contract
1	Pantegan Protective Services	3504 Dalsey Trail Antioch Tennessee 37013	615-712-9174	MBE	1		Traffic Control	49,474.61	3%
2	BAC Paving Inc.	3672 Central Pike Hermitage, TN 37076	615-885-3555	WBE	5		Paving	115,440.78	7%
3				Select	Select				
4				Select	Select				
5				Select	Select				
6				Select	Select				
7				Select	Select				

I am the duly authorized representative and certify the facts and representations contained in this form and supporting documents are true and correct.

Authorized Representative (Printed Name/Title/Signature)

Shirley Arnold

President

Date

01/12/2021

*Note: MWBE is defined as business enterprise maintaining a significant business presence in the Program Area & performing a commercial useful function that is owned by one or more of the following: (1) African Americans (2) Native Americans, (3) Hispanic Americans, (4) Asian Americans, and (5) Women.

Has Prime Complied with EBO Goal? YES

For Internal Office Use ONLY
If No, Good Faith Efforts Met?

BAO Only

BAO Representative: Cierra Rowe

Date: 01/28/21

Total MBE Subcontracting	3	%	\$ 49,474.61
Total WBE Subcontracting	7	%	\$ 115,440.78
Total MBE/WBE Participation:	100	%	\$ 1,649,154