

JOHN COOPER, MAYOR

DEPARTMENT OF FINANCE

**METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY**

11/13/2020 | 11:32 AM CST

Michael Wood
Jarrett Builders, Inc.
1106 Lebanon Pike
Nashville, TN 37210

Re: RFQ 82148 Infrared Asphalt Repair

Dear Michael Wood:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ 82148 Infrared Asphalt Repair. This letter hereby notifies you of Metro's intent to award to Jarrett Builders, Inc, contingent upon successful contract negotiations. Please provide a certificate of Insurance indicating all applicable coverages within 15 business days of the receipt of this letter.

If the Equal Business Opportunity (EBO) Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification.

Additionally the awardee will be required to submit evidence of participation of and contractor's payment to all Small, Minority, and Women Owned Businesses participation in any resultant contract. This evidence shall be submitted monthly and include copies of subcontracts or purchase orders, the Prime Contractor's Application for Payment, or invoices, and cancelled checks or other supporting payment documents. Should you have any questions concerning this requirement, please contact Cierra Rowe at 615-862-6136 or at Cierra.Rowe@nashville.gov.

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Buyer, Daniel Drumwright, by email at Daniel.Drumwright2@nashville.gov Monday through Friday between 8:30am and 3:30pm.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

Michelle A. Hernandez Lane

Michelle A. Hernandez Lane
Purchasing Agent
Cc: Solicitation File, Other Offerors

Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.

A. Right to Protest. Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

Procurement Division

730 Second Avenue South, Suite 112
P.O. Box 196300
Nashville, Tennessee 37219-6300

www.Nashville.gov
Phone: 615-862-6180
Fax: 615-862-6179

Enter Solicitation Title & Number Below						
RFQ 82148 Infrared Asphalt Repair	Min. SBE/SDV Participation	Incentive Percentage	Incentive Calculator	Lowest Bid	MACP	Winning Bid
	0.0%	5.00%	95.00%	\$7,560,450	\$7,938,473	\$7,560,450.00
Offeror's Name	Bids	SBE	Participation Requirement	Participation Incentive	Incentive Evaluation Amount	Status of ITB Award
Jarrett Builders, Inc.	\$7,560,450.00	\$0.00	\$0	\$0	\$7,560,450	Awarded
Pavement Restorations Inc	\$10,154,060.57	\$110,000.00	\$0	\$0	\$10,154,061	Exceeds MACP
Sessions Paving Co.	\$10,563,301.45	\$750,000.00	\$0	\$0	\$10,563,301	Exceeds MACP



Statement of M/WBE Utilization

Proposer's/Firm's Name: Jarrett Builders, Inc.		Proposer's Phone #: 615-515-1270	
Solicitation Title: Infrared Asphalt Repair		Proposer's Email Address: mike@jarrettbuildersinc.com	
Solicitation #: 74439		Amount Self-performed : 81.75%	
Proposer's/Firm's Ownership: Non-M/WBE		Total Bid Amount: \$7,560,450.00	
Proposed EBO Goal (%): 1 MBE% 27 WBE%		EBO Goal Met? (Y/N) NO	

The following MWBE* subcontractor(s)/supplier(s) will be utilized for the performance of this project:

				Certificate Type	* MBE/WBE Group Type *	Code # UNSPS/NAICS	Description of Work	MBE/WBE Dollars (\$)	Percent of Total Contract	
MBE/WBE Firm Name		MBE/WBE Firm Address		Phone/E-Mail	(MBE or WBE)					
1	Flournoy Tough Security	3820 Atwell Drive, Nashville, TN		615-593-8824	MBE	1	92121504	Uniformed Police Officer	\$146,250	1.9%
2	HireQuest Direct	535 Spence Lane, Nashville, TN		615-504-2061	WBE	5	80111618	Traffic Control	\$480,000	6.35%
3					Select	Select				
4					Select	Select				
5					Select	Select				
6					Select	Select				
7					Select	Select				

I am the duly authorized representative and certify the facts and representations contained in this form and supporting documents are true and correct.

Authorized Representative (Printed Name/Title/Signature)	Date
Mike Wood, Senior Project Manager	10/13/2020
<i>Mike Wood</i>	

*Note: MWBE is defined as business enterprise maintaining a significant business presence in the Program Area & performing a commercial useful function that is owned by one or more of the following: (1) African Americans (2) Native Americans, (3) Hispanic Americans, (4) Asian Americans, and (5) Women.

Has Prime Complied with EBO Goal?	NO	For Internal Office Use ONLY	YES
		If No, Good Faith Efforts Met?	

BAO Representative: Cierra Rowe

Date: 10/26/20

Total MBE Subcontracting	1.9	%	\$ 146,250
Total WBE Subcontracting	6.35	%	\$ 480,000
Total MBE/WBE Participation:	8.25	%	\$ 626,250

BAO Small Business Assessment Sheet

BAO Specialist: Cierra Rowe

Contract Specialist: Daniel Drumwright

Date: 10/26/2020

Department Name: Public Works

RFP/ITB Number: 82148

Project Name: Infrared Asphalt Repair

Primary Contractor*	Prime Bid Amount	Total Proposed SBE (\$)	SBE Subs approved?	SBE (%)	Comments
Jarrett Builders	\$7,560,450	\$0	No	0%	The prime is not an approved SBE and did not propose to utilize any SBE subcontractors.

METROPOLITAN GOVERNMENT OF NASHVILLE - DAVIDSON COUNTY

M/WBE SUBCONTRACTORS GOOD FAITH EFFORTS

SUMMARY SHEET

THIS DOCUMENT MUST BE ACCURATELY COMPLETED, SIGNED AND SUBMITTED WITH THE BID OR PROPOSAL (Due with Bid Submission if Applicable)		
Project Name: Infrared Asphalt Repair	Project Number: 74439	
Company Name: Jarrett Builders, Inc.	Date Submitted: 10/13/2020	Total Contract Value: \$7,560,450.00
Address: 1106 Lebanon Pike, Nashville, TN	Federal Tax ID# 62-1689424	
Contact Person: Mike Wood	Email:	Phone #: 615-515-1270

GOOD FAITH EFFORTS SUMMARY SHEET

Number	Bidder Action(s)	BAO Only
1.	<p>Solicitation and written notice to available and certified MWBEs: Soliciting specific individual MWBEs whose availability as potential sources of goods or services can be reasonably ascertained. This measure includes sending letters or making other personal contacts with specific certified MWBEs including those that the Bidder has contracted with in the past as well as other MWBEs with which the Bidder may be unfamiliar, but whose identities can be ascertained from a directory of certified MWBEs maintained by the BAO.</p> <p>The written notices contain:</p> <ul style="list-style-type: none"> I. Enough information about the plans, specs, and terms & conditions of the solicitation; II. A contact person knowledgeable of the project documents available to answer questions about the condition of the contract; III. Information regarding the Bidder's bonding requirements; IV. The deadline for submission of price quotations. 	Pass

For each MBE/WBE firm contacted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.

Company Name/Address/Contact Person/Phone/Email	Type of Business	Type of Work/Service(s) Solicited	How Business was contacted (i.e. email, phone, letter, etc.?)	Response to Solicitation (i.e. will submit bid, no response, not interested)	Bid/Quote Amount	Company Selected (Write Yes or NO)
Flournoy Tough Security / 3820 Atwell Drive, Nashville, TN / Paul Flournoy Sr. / 615-593-8824 / flournoytough@comcast.net	MBE	Uniformed Police Officer	Phone	Bid	\$39.00 / hr.	YES
HireQuest Direct / 535 Spence Lane, Nashville, TN / Brooke Hale / 615-504-2061 / bhale@hqdirect.com	WBE	Traffic Control	Phone	Bid	\$24.00 / hr.	YES

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GOOD FAITH EFFORTS SUMMARY SHEET CHECKLIST		
Number	Bidder Action(s)	BAO Only
2.	Meetings: Attended or held informational meetings to update potential subcontractors or vendors of subcontracting or supply opportunities.	N/A

List all information requested below related to the above project. If additional space is required, this form may be duplicated.

Company Name/Address/Contact Person/Phone Number/Email	Description of Meeting Notices for M/W/SDVEs	Date M/W/SDVE Attended, if applicable
Jarrett Builders, Inc. / 1106 Lebanon Pike, Nashville, TN / Michael Wood / 615-515-1270 / michael@jarrettbuildersinc.com	Attended project pre-offer meeting	09/29/2020
Quality Labor Management / 1451 Elm St. #100	Phone meeting to discuss re	10/12/2020
HireQuest Direct / 535 Spence Lane, I	Phone meeting to discuss pricing & answer any questions	10/13/2020

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Contact Person: MIKE VWOOD	Email:	Phone #: 615-515-1270
GOOD FAITH EFFORTS SUMMARY SHEET CHECKLIST		
Number	Bidder Action(s)	BAO Only
3.	Unbundling. Divided the contract, in accordance with normal industry practice, into small, economically feasible segments that could be performed by MWBEs. Under no circumstances, however, shall a bidder segment work solely for the purpose of utilizing MWBEs as subcontractors where such segmentation is not in accordance with common and accepted industry practices relating to the utilization of other firms as subcontractors.	Pass

What Scope of Project Was Divided?

1. Traffic Control	2. Uniformed Police Officer
3. Striping	4. Infrared Asphalt
5.	6.

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GOOD FAITH EFFORTS SUMMARY SHEET CHECKLIST		
Number	Bidder Action(s)	BAO Only
4.	Rejection: Provided a written explanation for rejection of any potential subcontractor or vendor to the Bidder, including the name of the firm awarded the subcontract or supply agreement.	Pass

For each MBE/WBE firm contacted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.

M/WBE Firm Name/Address/Contact Person/Phone Number/Email	Description of Proposed Work	Reason for Rejection
No SMWBEs Rejected		

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Contact Person: MIKE VVOOD		Email:	Phone #: 615-515-1270

GOOD FAITH EFFORTS SUMMARY SHEET CHECKLIST

Number	Bidder Action(s)	BAO Only
5.	Non-discrimination: Providing a non-discriminatory work site. Maintaining a work environment free of harassment, intimidation and coercion at all construction sites, offices and other facilities at which the Bidder's employees are assigned to work. The Bidder shall specifically ensure that all labor supervisors, superintendents, and other on-site supervisory personnel are aware of and carry out the Bidder's obligation to maintain a non-discriminatory work environment.	Pass

For each training, list the type of training and date.

Type of Training	Date of Training
Non-Discrimination Training @ At-Hire Orientation	
Non-Discrimination Toolbox Talks (Frequent)	09/21/2020
Non-Discrimination Talk @ Weekly Job Meetings	10/19/2020

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Number	Bidder Action(s)	BAO Only
6.	Community and Other Organizational Services Support: Advertising in trade publications of general circulation in the Program Area. The advertisement shall identify and describe the specific subcontracting or other opportunity in reasonable detail.	Pass

For each MBE/WBE firm contacted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.

Publication Name	Date of Publication	Please provide copy.
Craigslist Advertisement	10/12/2020	Attached
Contacted AGC, TRBA, NAWIC	10/12/2020	Emails attached
Twitter & Linked-In Post	10/13/2020	Attached

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Number	Bidder Action(s)	BAO Only	
7.	Assistance: Bonding/Lines of Credit/Insurance: Providing reasonable assistance to a MWBE in need of equipment, supplies, bonding, letters of credit and/or insurance.	N/A	

For each MBE/WBE firm contacted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.

Company Name/Address/Contact Person/Phone Number/Email	Type of Assistance
No Assistance Requested	

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8.	Database Utilization Accessed all reasonable and available means to include, but not limited to the following examples: https://www.nashville.gov/Finance/Procurement/Business-Assistance-Office/SMWBE-Lists-and-Forms.aspx or https://nashville.diversitycompliance.com/	Pass

For each MBE/WBE firm contacted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.

Database Accessed	Date of Access	Results
Nashville Diversity Compliance Directory	09/23/20	Found Prime Security; Greene Military
Nashville Diversity Compliance Directory	9/29/2020	Found M&P Services; Jerry B. Young Construction;
Nashville Diversity Compliance Directory	10/8/2020	Found Pavement Restorations, Inc.
Nashville Diversity Compliance Directory	10/12/2020	Found Speedy Line Striping; Straight Line Striping of TN

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9.	Mentor Protégé' Relationship/Technical Assistance: Providing reasonable technical assistance to a MWBEs to ameliorate any deficiencies of technical knowledge or advance skill, where such assistance is undertaken by the Bidder to facilitate the MWBE's successful participation on a project or contract.	N/A	

For each MBE/WBE firm assisted, list the name(s) and all information requested below related to the above project. If additional space is required, this form may be duplicated.

Company Name	Type of Assistance	If Mentor Protégé' Agreement Reached, Please Provide Copy.
No Assistance Requested		

It is hereby certified that the above firms were contacted and offered an opportunity to respond on the above project. We further certify that the above statements are a true account of all firms' responses to our solicitation. Copies of all bids and/or quotes will be made available upon request.

Signature: Mike Wood Print Name: Mike Wood Title: Senior Project Manager