

JOHN COOPER, MAYOR

DEPARTMENT OF FINANCE

**METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY**

9/29/2020 | 4:58 PM CDT

Mr. Richie Bawcum
Ferguson Enterprises
1708 Elm Hill Pike
Nashville, TN 37210

Re: **RFQ# 81163, Gaiter Mask Coverings**

Dear Mr. Bawcum:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ# 81163, Gaiter Mask Coverings. This letter hereby notifies you of Metro's intent to award to **Ferguson Enterprises** contingent upon successful contract negotiations. Please provide a certificate of Insurance indicating all applicable coverages within 15 business days of the receipt of this letter.

If the Equal Business Opportunity (EBO) Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification.

Additionally, the awardee will be required to submit evidence of participation of and contractor's payment to all Small, Minority, and Women Owned Businesses participation in any resultant contract. This evidence shall be submitted monthly and include copies of subcontracts or purchase orders, the Prime Contractor's Application for Payment, or invoices, and cancelled checks or other supporting payment documents. Should you have any questions concerning this requirement, please contact **Christopher Wood**, BAO Representative, at **615-862-6710** or at **Christopher.Wood@nashville.gov**.

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Buyer, **Terri Ray**, by email at **Terri.Ray@nashville.gov** Monday through Friday between 8:30am and 3:30pm.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

A handwritten signature in cursive script that reads "Michelle A. Hernandez Lane".

Michelle A. Hernandez Lane
Purchasing Agent

Cc: Solicitation File, Other Offerors

Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.

A. Right to Protest. Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

Procurement Division

730 Second Avenue South, Suite 112
P.O. Box 196300
Nashville, Tennessee 37219-6300

www.Nashville.gov
Phone: 615-862-6180
Fax: 615-862-6179

Enter Solicitation Title & Number Below						
RFQ 81163 - Gaiter Mask Coverings	Min. SBE/SDV Participation	Incentive Percentage	Incentive Calculator	Lowest Bid	MACP	Winning Bid
	0.0%	0.00%	100.00%	\$1,824,810	\$1,824,810	Multiple
Offeror's Name	Bids	SBE	Participation Incentive Threshold	Participation Incentive	Incentive Evaluation Amount	Status of ITB Award
Ferguson Enterprises	\$3,984,479.08	\$0	\$0	\$0	\$3,984,479	Awarded
Urban Nation Apparel	\$1,824,810.25	\$0	\$0	\$0	\$1,824,810	Awarded

Offerors Deemed Non-Responsive

Offeror Name	Reason
G&G Outfitters	Required sample not received by Procurement by deadline as stated in the solicitation
Grainger Industrial Supply	Required sample not received by Procurement by deadline as stated in the solicitation
Course of Trade Manufacturing LLC	No specification sheet provided as required in the solicitation
NashvilleTN Store	No specification sheet provided as required in the solicitation
Pecata Enterprises, Inc.	No specification sheet provided as required in the solicitation
Staples Inc	No specification sheet provided as required in the solicitation
Kalci Soccer LLC	Specification Sheet does not align with delivery requirements within the solicitation
KAN Heritage Inc	Specification Sheet does not align with specification requirements within the solicitation
Maitri LLC	Specification Sheet does not align with specification requirements within the solicitation
Avaza Language Services Corp.	Specification Sheet does not align with specification requirements within the solicitation
Blink Marketing, Inc.	Sample received failed to demonstrate compliance with specification requirements within the solicitation
Revelae Group LLC	Sample received failed to demonstrate compliance with specification requirements within the solicitation

No Formal Offer Received

ByLove	Sample Received but no Quote Received in ORACLE/iSupplier as required by the solicitation
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METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

9/29/2020 | 4:58 PM CDT

Minh Nguyen
Avaza Language Services Corp.
5209 Linbar Drive, Suite 603
Nashville, TN 37211

m.nguyen@avaza.co - SENT VIA EMAIL

RFQ 81163 – Gaiter Mask Coverings

Dear Minh Nguyen:

The Metropolitan Government of Nashville and Davidson County has completed its evaluation of submitted responses to the above solicitation and unfortunately, has determined that your submission was not minimally responsive to the requirements of the solicitation.

Specifically, the submitted bid was non-responsive due to the provided specification sheet failing to demonstrate compliance with the minimum specifications section as listed within the solicitation.

Thank you for participating in Metro's competitive procurement process.

Kind Regards,

Michelle A. Hernandez Lane

Michelle A. Hernandez Lane
Chief Procurement/Purchasing Agent
Metropolitan Government of Nashville & Davidson County

cc: Solicitation Files



METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

9/29/2020 | 4:58 PM CDT

Danny Gardner
Blink Marketing, Inc.
318 Seaboard Lane, Ste 101
Franklin, TN 37067

danny@blinkmarketing.com - SENT VIA EMAIL

RFQ 81163 – Gaiter Mask Coverings

Dear Danny Gardner:

The Metropolitan Government of Nashville and Davidson County has completed its evaluation of submitted responses to the above solicitation and unfortunately, has determined that your submission was not minimally responsive to the requirements of the solicitation.

Specifically, the submitted bid was non-responsive due to provided sample failing to meet minimum specifications outlined within the solicitation.

Thank you for participating in Metro's competitive procurement process.

Kind Regards,

Michelle A. Hernandez Lane

Michelle A. Hernandez Lane
Chief Procurement/Purchasing Agent
Metropolitan Government of Nashville & Davidson County

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METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

9/29/2020 | 4:58 PM CDT

Libby Mattern
Course of Trade Manufacturing LLC
32 33rd Street
Unit 13, 5th Floor
Brooklyn, NY 11232

libby@courseoftrade.com - SENT VIA EMAIL

RFQ 81163 – Gaiter Mask Coverings

Dear Libby Mattern:

The Metropolitan Government of Nashville and Davidson County has completed its evaluation of submitted responses to the above solicitation and unfortunately, has determined that your submission was not minimally responsive to the requirements of the solicitation.

Specifically, the submitted bid was non-responsive due to a failure to submit a specification sheet demonstrating compliance with the minimum specifications section as listed within the solicitation.

Thank you for participating in Metro's competitive procurement process.

Kind Regards,

Michelle A. Hernandez Lane

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Chief Procurement/Purchasing Agent
Metropolitan Government of Nashville & Davidson County

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METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

9/29/2020 | 4:58 PM CDT

Trisha Burgan
G&G Outfitters
4901 Forbes Blvd
Lanham, MD 20706

tburgan@ggoutfitters.com - SENT VIA EMAIL

RFQ 81163 – Gaiter Mask Coverings

Dear Trisha Burgan:

The Metropolitan Government of Nashville and Davidson County has completed its evaluation of submitted responses to the above solicitation and unfortunately, has determined that your submission was not minimally responsive to the requirements of the solicitation.

Specifically, the submitted bid was non-responsive due to a failure to submit a sample demonstrating compliance with the minimum specifications section as listed within the solicitation.

Thank you for participating in Metro's competitive procurement process.

Kind Regards,

Michelle A. Hernandez Lane

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9/29/2020 | 4:58 PM CDT

Shannon LeFevé
Grainger Industrial Supply
1021 Charlotte Ave
Nashville, TN 37210

Shannon.LeFevé@grainger.com - SENT VIA EMAIL

RFQ 81163 – Gaiter Mask Coverings

Dear Shannon LeFevé:

The Metropolitan Government of Nashville and Davidson County has completed its evaluation of submitted responses to the above solicitation and unfortunately, has determined that your submission was not minimally responsive to the requirements of the solicitation.

Specifically, the submitted bid was non-responsive due to a failure to submit a sample demonstrating compliance with the minimum specifications section as listed within the solicitation.

Thank you for participating in Metro's competitive procurement process.

Kind Regards,

Michelle A. Hernandez Lane

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Chief Procurement/Purchasing Agent
Metropolitan Government of Nashville & Davidson County

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METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY



9/29/2020 | 4:58 PM CDT

Ahmed Khawaja
Kalci Soccer LLC
4741 Charter Ct
Woodbridge, Virginia 22192

info@kalcisoccer.com - SENT VIA EMAIL

RFQ 81163 – Gaiter Mask Coverings

Dear Ahmed Khawaja:

The Metropolitan Government of Nashville and Davidson County has completed its evaluation of submitted responses to the above solicitation and unfortunately, has determined that your submission was not minimally responsive to the requirements of the solicitation.

Specifically, the submitted bid was non-responsive due to failure to meet delivery requirements outlined within the solicitation.

Thank you for participating in Metro's competitive procurement process.

Kind Regards,

Michelle A. Hernandez Lane

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Chief Procurement/Purchasing Agent
Metropolitan Government of Nashville & Davidson County

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METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

9/29/2020 | 4:58 PM CDT

Abhishek Agrawal
KAN Heritage INC.
7620 Folsom Auburn Rd
Folsom, CA 95630

kanheritage@gmail.com - SENT VIA EMAIL

RFQ 81163 – Gaiter Mask Coverings

Dear Abhishek Agrawal:

The Metropolitan Government of Nashville and Davidson County has completed its evaluation of submitted responses to the above solicitation and unfortunately, has determined that your submission was not minimally responsive to the requirements of the solicitation.

Specifically, the submitted bid was non-responsive due to failure to meet minimum specifications outlined within the solicitation.

Thank you for participating in Metro's competitive procurement process.

Kind Regards,

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Chief Procurement/Purchasing Agent
Metropolitan Government of Nashville & Davidson County

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9/29/2020 | 4:58 PM CDT

Zachary Vuong
Maitri LLC
1717 W 34th Street, Suite 600-145
Houston, TX 77018

houston@pindolife.com - SENT VIA EMAIL

RFQ 81163 – Gaiter Mask Coverings

Dear Zachary Vuong:

The Metropolitan Government of Nashville and Davidson County has completed its evaluation of submitted responses to the above solicitation and unfortunately, has determined that your submission was not minimally responsive to the requirements of the solicitation.

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Kind Regards,

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Metropolitan Government of Nashville & Davidson County

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METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

9/29/2020 | 4:58 PM CDT

Timothy Gerst
NashvilleTN Store
701 Murfreesboro Pike, Suite 200
Nashville, Tennessee 37210

tim@atnashvilletn.com - SENT VIA EMAIL

RFQ 81163 – Gaiter Mask Coverings

Dear Timothy Gerst:

The Metropolitan Government of Nashville and Davidson County has completed its evaluation of submitted responses to the above solicitation and unfortunately, has determined that your submission was not minimally responsive to the requirements of the solicitation.

Specifically, the submitted bid was non-responsive due to a failure to submit a specification sheet demonstrating compliance with the minimum specifications section as listed within the solicitation.

Thank you for participating in Metro's competitive procurement process.

Kind Regards,

Michelle A. Hernandez Lane

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Metropolitan Government of Nashville & Davidson County

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METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

9/29/2020 | 4:58 PM CDT

Lenny Kutner
Pecata Enterprises, Inc
18 Market Street
Paterson, NJ 07501

lkutner@pecata.com - SENT VIA EMAIL

RFQ 81163 – Gaiter Mask Coverings

Dear Lenny Kutner:

The Metropolitan Government of Nashville and Davidson County has completed its evaluation of submitted responses to the above solicitation and unfortunately, has determined that your submission was not minimally responsive to the requirements of the solicitation.

Specifically, the submitted bid was non-responsive due to a failure to submit a specification sheet that demonstrating compliance with the minimum specifications section as listed within the solicitation.

Thank you for participating in Metro's competitive procurement process.

Kind Regards,

Michelle A. Hernandez Lane

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Chief Procurement/Purchasing Agent
Metropolitan Government of Nashville & Davidson County

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METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

9/29/2020 | 4:58 PM CDT

Andy Wallace
Revelae Group LLC
2567 E Garwood Road
Hayden, Idaho 83835

wallaceaj0@gmail.com - SENT VIA EMAIL

RFQ 81163 – Gaiter Mask Coverings

Dear Andy Wallace:

The Metropolitan Government of Nashville and Davidson County has completed its evaluation of submitted responses to the above solicitation and unfortunately, has determined that your submission was not minimally responsive to the requirements of the solicitation.

Specifically, the submitted bid was non-responsive due to provided sample failing to meet minimum specifications outlined within the solicitation.

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Kind Regards,

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9/29/2020 | 4:58 PM CDT

Jessica Rice
Staples, Inc
PO Box 930257
Atlanta, GA 31193

Jessica.rice@hitouchbusinessservices.com - SENT VIA EMAIL

RFQ 81163 – Gaiter Mask Coverings

Dear Jessica Rice:

The Metropolitan Government of Nashville and Davidson County has completed its evaluation of submitted responses to the above solicitation and unfortunately, has determined that your submission was not minimally responsive to the requirements of the solicitation.

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