

**METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY**

11/18/2020 | 7:51 AM CST

Chuck Roberts
Stansell Electric Co.
860 Visco Drive
Nashville, TN 37210

Re: **RFQ #77157, K.R. Harrington Water Treatment Plant Utility Transformer Replacement**

Dear Mr. Roberts,

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ #77157, K.R. Harrington Water Treatment Plant Utility Transformer Replacement. This letter hereby notifies you of Metro's intent to award to **Stansell Electric Co.**, contingent upon successful contract negotiations. Please provide a certificate of Insurance indicating all applicable coverages within 15 business days of the receipt of this letter.

If the Equal Business Opportunity (EBO) Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification.

Additionally, the awardee will be required to submit evidence of participation of and contractor's payment to all Small, Minority, and Women Owned Businesses participation in any resultant contract. This evidence shall be submitted monthly and include copies of subcontracts or purchase orders, the Prime Contractor's Application for Payment, or invoices, and cancelled checks or other supporting payment documents. Should you have any questions concerning this requirement, please contact **Evans Cline**, BAO Representative, at **(615) 862-6137** or at evans.cline@nashville.gov.

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Buyer **Brad Wall** by email at brad.wall@nashville.gov Monday through Friday between 8:30am and 3:30pm.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

Michelle A. Hernandez Lane

Michelle A. Hernandez Lane
Purchasing Agent

Cc: Solicitation File, Other Offerors

Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.

A. Right to Protest. Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

Procurement Division

730 Second Avenue South, Suite 112
P.O. Box 196300
Nashville, Tennessee 37219-6300

www.Nashville.gov
Phone: 615-862-6180
Fax: 615-862-6179

Enter Solicitation Title & Number Below						
K.R. Harrington Water Treatment Plant Utility Transformer Replacement; RFQ #77157	Min. SBE/SDV Participation	Incentive Percentage	Incentive Calculator	Lowest Bid	MACP	Winning Bid
	0.00%	9.40%	90.60%	\$1,234,048.00	\$1,350,048.51	\$1,234,048.00
Offeror's Name	Bids	SBE	Participation Requirement	Participation Incentive	Incentive Evaluation Amount	Status of ITB Award
Stansell Electric Co.	\$1,234,048.00	\$0.00	\$0.00	\$0.00	\$1,234,048.00	Awarded

Note:
Rains Electric Co. was deemed nonresponsive to the solicitation.

Statement of M/WBE Utilization

Proposer's/Firm's Name: Stansell Electric Company, Inc.		Proposer's Phone #: 615-329-4944	
Solicitation Title: K.R. Harrington Water Treatment Plant Utility Transformer Replacement		Proposer's Email Address: croberts@stansellelectric.com	
Solicitation #: 77157		Amount Self-performed : \$1,108,844	
Proposer's/Firm's Ownership: Non-M/WBE		Total Bid Amount: \$1,203,048	
Proposed EBO Goal (%): 4 MBE% 9 WBE%		EBO Goal Met? (Y/N) NO	

The following MWBE* subcontractor(s)/supplier(s) will be utilized for the performance of this project:

	MBE/WBE Firm Name	MBE/WBE Firm Address	Phone/E-Mail	Certificate Type (MBE or WBE)	* MBE/WBE Group Type *	Code # UNSPS/NAICS	Description of Work	MBE/WBE Dollars (\$)	Percent of Total Contract
1	Emerald Resources, LLC	315 10th Ave. North, Suite 122, Nashville, TN 37203	615-244-5848leper@emeraldres.com	WBE	5	423610	Material Supply	\$897,480	74.60%
2	Emerald Resources, LLC	315 10th Ave. North, Suite 122, Nashville, TN 37203	615-244-5848leper@emeraldres.com	WBE	5	238210	Fiber Optic Installation	\$8,454	0.70%
3				Select	Select				
4				Select	Select				
5				Select	Select				
6				Select	Select				
7				Select	Select				

I am the duly authorized representative and certify the facts and representations contained in this form and supporting documents are true and correct.

Authorized Representative (Printed Name/Title/Signature)	Date
Charles E. Roberts, Jr. Senior Estimator	10/21/2020

*Note: MWBE is defined as business enterprise maintaining a significant business presence in the Program Area & performing a commercial useful function that is owned by one or more of the following: (1) African Americans (2) Native Americans, (3) Hispanic Americans, (4) Asian Americans, and (5) Women.

For Internal Office Use ONLY	
Has Prime Complied with EBO Goal? No	If No, Good Faith Efforts Met? Yes

BAO Representative: Evans Cline Date: 11/13/20

Total MBE Subcontracting	0	%	\$ 0
Total WBE Subcontracting	75.3	%	\$ 905934
Total MBE/WBE Participation:	75.3	%	\$ 905934

METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

John Cooper
Mayor

Kevin Crumbo
Director of Finance

11/5/2020 | 2:32 PM CST

All Proposers on RFQ 77157 K.R. Harrington Water Treatment Plant Utility Transformer Replacement

Dear Offerors:

Please note that as Purchasing Agent, I am exercising discretion under the Metropolitan Procurement Code and Procurement Regulations and consistent with the provisions of the solicitation itself, to reject a part of the offers presented by all offerors.

Specifically, the portion of the offer that is being rejected is the small business offer and requirement acknowledgement, as the small business requirement methodology engaged for this solicitation was not appropriate; instead of the use of a small business requirement, a small business cost incentive should have been applied to this solicitation.

The submitted bids will be reviewed excluding consideration of this requirement.

Respectfully,

Michelle A. Hernandez Lane

Michelle A. Hernandez Lane
Chief Procurement Officer/Purchasing Agent
Metropolitan Government of Nashville & Davidson County

cc: Solicitation Files

Procurement Division

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METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

10/29/2020 | 1:51 PM CDT

David Rains
Rains Electric Co.
PO Box 1303
Nashville, TN 37116

drains@rainselectric.com – SENT VIA EMAIL

Re: K.R. Harrington Water Treatment Plant Utility Transformer Replacement

Dear Offeror:

The Metropolitan Government of Nashville and Davidson County has completed its evaluation of the submitted responses to the above solicitation and unfortunately, determined that your submission was non-responsive to the solicitation requirements.

The submitted response was non-responsive due to your failure to submit the required MWBE Utilization form.

Thank you for participating in Metro's competitive procurement process.

Respectfully,

Michelle A. Hernandez Lane

Michelle A. Hernandez Lane
Chief Procurement Officer/Purchasing Agent

Cc: Solicitation File