



## METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

1/4/2021 | 5:32 PM CST

Joe Cowgill  
Tekwell Services  
1301 Galway St NE  
Knoxville, TN 37917

Re: **RFQ# 75146, E-One, Red Valve, Grundos, Peerless, Limatorque: Products, Parts and Services**

Dear Mr. Cowgill:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ# 75146, E-One, Red Valve, Grundos, Peerless, Limatorque: Products, Parts and Services. This letter hereby notifies you of Metro's intent to award to **Tekwell Services** upon successful contract negotiations. Please provide a certificate of Insurance indicating all applicable coverages within 15 business days of the receipt of this letter.

If the Equal Business Opportunity (EBO) Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification.

Additionally, the awardee will be required to submit evidence of participation of and contractor's payment to all Small, Minority, and Women Owned Businesses participation in any resultant contract. This evidence shall be submitted monthly and include copies of subcontracts or purchase orders, the Prime Contractor's Application for Payment, or invoices, and cancelled checks or other supporting payment documents. Should you have any questions concerning this requirement, please contact **Christopher Wood**, BAO Representative, at [Christopher.wood@nashville.gov](mailto:Christopher.wood@nashville.gov).

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Buyer **Marissa Conklin** by email at [Marissa.conklin@nashville.gov](mailto:Marissa.conklin@nashville.gov) Monday through Friday between 8:30am and 3:30pm.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

*Michelle A. Hernandez Lane*

Michelle A. Hernandez Lane  
Purchasing Agent

Cc: Solicitation File, Other Offerors

Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.

**A. Right to Protest.** Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

Procurement Division

730 Second Avenue South, Suite 112  
P.O. Box 196300  
Nashville, Tennessee 37219-6300

[www.Nashville.gov](http://www.Nashville.gov)  
Phone: 615-862-6180  
Fax: 615-862-6179

Enter Solicitation Title & Number Below						
E-One, Red Valve, Grundos, Peerless, Limatorque: Products, Parts and Services; RFQ# 75146	Min. SBE/SDV Participation	Incentive Percentage	Incentive Calculator	Lowest Bid	MACP	Winning Bid
	0.0%	3.00%	97.00%	\$437,000.00	\$450,110.00	\$437,000.00
Offeror's Name	Bids	SBE	Participation Requirement	Participation Incentive	Incentive Evaluation Amount	Status of ITB Award
Tekwell Services	\$ 437,000.00	\$0.00	\$0	\$0.00	\$437,000.00	Awarded

## Conklin, Marissa (Finance-Procurement)

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**From:** Lane, Michelle (Finance - Procurement)  
**Sent:** Monday, December 14, 2020 5:08 PM  
**To:** Conklin, Marissa (Finance-Procurement)  
**Subject:** RE: RFQ# 75146 E-One, Red Valve - Single Offer Approval

Award to a Single offer is approved.

Michelle A. Hernandez Lane  
Chief Procurement Officer/Purchasing Agent  
Department of Finance  
Procurement Division  
Metropolitan Nashville Davidson County  
730 2<sup>nd</sup> Avenue South, Ste. 101  
Nashville, TN 37201  
Office- 615.862.5471

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**From:** Conklin, Marissa (Finance-Procurement) <Marissa.Conklin@nashville.gov>  
**Sent:** Monday, December 14, 2020 4:48 PM  
**To:** Lane, Michelle (Finance - Procurement) <Michelle.Lane@nashville.gov>  
**Subject:** FW: RFQ# 75146 E-One, Red Valve - Single Offer Approval

Michelle,

RFQ# 75146 closed with a single bidder, E-One, Red Valve, Grundfos, Peerless, Limitorque: Products, Parts and Services. The department considers the single offer as fair and reasonable and are in agreement to move forward in awarding to Tekwell Services. This ITB was solicited to registered vendors under the commodity code 47100000. An adequate pool of offerors had an opportunity to submit a response to the solicitation. Please review this single offer for approval.

Thank You.

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**From:** Ashford, Walter (WS) <[Walter.Ashford@nashville.gov](mailto:Walter.Ashford@nashville.gov)>  
**Sent:** Monday, December 14, 2020 1:38 PM  
**To:** Conklin, Marissa (Finance-Procurement) <[Marissa.Conklin@nashville.gov](mailto:Marissa.Conklin@nashville.gov)>  
**Subject:** RE: RFQ# 75146 E-One, Red Valve - Single Offer Approval

This looks fair and reasonable.

Thanks,

PJ

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**From:** Conklin, Marissa (Finance-Procurement) <[Marissa.Conklin@nashville.gov](mailto:Marissa.Conklin@nashville.gov)>  
**Sent:** Friday, December 11, 2020 3:22 PM  
**To:** Ashford, Walter (WS) <[Walter.Ashford@nashville.gov](mailto:Walter.Ashford@nashville.gov)>  
**Subject:** RFQ# 75146 E-One, Red Valve - Single Offer Approval

PJ,

Please review the attached bid form for the above solicitation. This was a single bid, therefore, do you find the offer fair and reasonable?

Thank You.

Marissa Conklin  
Procurement  
Department of Finance  
Procurement Division  
Metropolitan Nashville Davidson County  
730 2<sup>nd</sup> Avenue South, Ste. 101  
Nashville, TN 37210