

JOHN COOPER, MAYOR

DEPARTMENT OF FINANCE

**METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY**

11/18/2020 | 6:05 PM CST

Morgan Paris  
Kiewit Infrastructure S. Co.  
160 Inverness Drive W., Ste. #110  
Englewood, CO 80112

**Re: RFQ 72151 Madison Station Blvd. Road Construction**

Dear Morgan Paris:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above **RFQ 72151 Madison Station Blvd. Road Construction**. This letter hereby notifies you of Metro's intent to award to **Kiewit Infrastructure S. Co.**, contingent upon successful contract negotiations. Please provide a certificate of Insurance indicating all applicable coverages within 15 business days of the receipt of this letter.

If the Equal Business Opportunity (EBO) Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification.

Additionally, the awardee will be required to submit evidence of participation of and contractor's payment to all Small, Minority, and Women Owned Businesses participation in any resultant contract. This evidence shall be submitted monthly and include copies of subcontracts or purchase orders, the Prime Contractor's Application for Payment, or invoices, and cancelled checks or other supporting payment documents. Should you have any questions concerning this requirement, please contact **Joe Ann Carr**, BAO Representative, at **615-880-2338** or at [Joeann.carr@nashville.gov](mailto:Joeann.carr@nashville.gov).

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Buyer **Christina Alexander** by email at [christina.alexander@nashville.gov](mailto:christina.alexander@nashville.gov) Monday through Friday between 8:30am and 3:30pm.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

*Michelle A. Hernandez Lane*

Michelle A. Hernandez Lane  
Purchasing Agent

Cc: Solicitation File, Other Offerors

**Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.**

**A. Right to Protest.** Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

Procurement Division

730 Second Avenue South, Suite 112  
P.O. Box 196300  
Nashville, Tennessee 37219-6300

[www.Nashville.gov](http://www.Nashville.gov)  
Phone: 615-862-6180  
Fax: 615-862-6179

## RFQ# 72151 Madison Station Blvd. Road Construction Evaluation Committee Score Sheet

Offeror	Kiewit Infrastructure S Co.	Sessions Paving Co.
Contract Acceptance	Yes	Yes
Cost (45 Points)	45.00	35.17
Qualification and Experience (30 Points)	30.00	28.00
Methodology and Approach (25 Points)	24.00	24.00
<b>Total Evaluation Scores</b>	<b>99.00</b>	<b>87.17</b>

### Evaluation Comments

Kiewit Infrastructure S Co.
<b>Strengths</b>
Firm's proposal demonstrated firm's knowledge and understanding of scope of work. Firm's proposal demonstrated firm's familiarity with Metro's requirements, process and standards. Firm demonstrated local presence. Firm proposed Green features for low impact development. Firm's proposal focused on detailed safety measures. Firm's proposal demonstrated a detailed schedule for project. Firm's proposal demonstrated and provided all other required information with the exception of the weaknesses noted below.
<b>Weaknesses</b>
Firm's proposal suggests a heavy reliance on subcontractors, no local presence.

Sessions Paving Co.
<b>Strengths</b>
Firm's proposal demonstrated firm's knowledge and understanding of scope of work. Firm's proposal demonstrated firm's familiarity with Metro's requirements, process and standards. Firm demonstrated local presence. Firm's proposal demonstrated and provided all other required information with the exception of the weaknesses noted below.
<b>Weaknesses</b>
Firm's proposed project manager has limited experience for scope of work. Firm's proposed project schedule lacked detail.

Solicitation Title & Number			RFP Cost Points	RFP SBE/SDV Points	Total Cost Points
Madison Station Blvd. Road Construction; RFQ# 72151			36	9	45
Offeror's Name	Total Bid Amount	SBE/SDV Participation Amount	RFP Cost Points	RFP SBE/SDV Points	Total Cost Points
Sessions Paving	\$8,785,197.30	\$0.00	35.17	0.00	35.17
Kiewit Infrastructure	\$8,583,032.30	\$1,369,424.00	36.00	9.00	45.00

## BAO Small Business Assessment Sheet

BAO Specialist: JoeAnn Carr

Contract Specialist: Christina Alexander

Date: 11/12/2020

Department Name: Public Works

RFP/ITB Number: 72151

Project Name: Madison Station Blvd. Road Construction

Primary Contractor*	Prime Bid Amount	Total Proposed SBE (\$)	Acknowledged SBE Requirement ?	SBE (%)	Comments
Kiewit Infrastructure	\$ 8,583,032.30	\$ 1,369,424.00	Yes	16.10%	The proposed prime is not a Metro-approved SBE, has acknowledged the SBE program participation expectations and consequences of misrepresentation and proposed to utilize Metro-approved SBEs; Mid-State Mobile Concrete Inc @ 2.37%, Retaining Walls of TN, Inc @ 1.85%, Raven Security & Traffic Control, LLC @ 2.00%, True Line Coring & Cutting @ .04%, and Jerry B Young Construction, Inc @ 9.84%



Statement of M/WBE Utilization

Proposer's/Firm's Name: Kiewit Infrastructure South Co.		Proposer's Phone #: 505-980-4526	
Solicitation Title: Madison Station Blvd Road Construction		Proposer's Email Address: Christopher.Friberg@Kiewit.com	
Solicitation #: 72151		Amount Self-performed : 3,842,971	
Proposer's/Firm's Ownership: Non-M/WBE		Total Bid Amount: \$8,508,032.3	
Proposed EBO Goal (%): 7.0 MBE% 11.0 WBE%		EBO Goal Met? (Y/N) YES	

The following MWBE\* subcontractor(s)/supplier(s) will be utilized for the performance of this project:

			Certificate						
			Type	* MBE/WBE	Code #			MBE/WBE	Percent
			(MBE or WBE)	Group Type *	UNSPS/NAICS	Description of Work		Dollars (\$)	of Total Contract
1	Retaining Walls of Tennessee	1071 Bradley Rd, Gallatin, TN 37066	615-451-0095	WBE	5	238110	Retaining Walls	157,033	1.85
2	Jerry B Young	2150 Philadelphia Rd, Lebanon, TN 37087	615-443-0493	MBE	1	484110	Drainage	837,390	9.84
3	Raven Security and Traffic Control, LLC	2618 Locust St. Nashville, TN 37027	615-804-0829	WBE	5	4561990	Traffic Control and Signs	169,737	2.00
4	D. Nickell Company, LLC	407 Cemetery Ave, Columbia, TN 38401	931-388-3644	WBE	5	237310	Flatwork Concrete	938,855	11.03
5	Lojac, LLC	1401 Toshiba Drive Lebanon, TN 37087	615-449-1415	MBE	2	561990	Utility Potholing	80,000	.94
6				Select	Select				
7				Select	Select				

I am the duly authorized representative and certify the facts and representations contained in this form and supporting documents are true and correct.

Authorized Representative (Printed Name/Title/Signature)	Date
Morgan Paris, Senior Engineer	10/28/2020

\*Note: MWBE is defined as business enterprise maintaining a significant business prescience in the Program Area & performing a commercial useful function that is owned by one or more of the following: (1) African Americans (2) Native Americans, (3) Hispanic Americans, (4) Asian Americans, and (5) Women.

Has Prime Complied with EBO Goal?	YES	For Internal Office Use ONLY	BAO Only
		If No, Good Faith Efforts Met?	

BAO Representative: JoeAnn Carr

Date: 11/12/20

Total MBE Subcontracting	10.78	%	\$ 917,390.00
Total WBE Subcontracting	14.88	%	\$ 1,265,625.00
Total MBE/WBE Participation:	25.66	%	\$ 2,183,015.00

## Certificate Of Completion

Envelope Id: E4E2E2B5F6824C54825AE805FBEAB49C

Status: Completed

Subject: Intent to Award - RFQ #72151 Madison Station Blvd Road Construction - Kiewit

Source Envelope:

Document Pages: 5

Signatures: 1

Envelope Originator:

Certificate Pages: 1

Initials: 0

Procurement Resource Group

AutoNav: Enabled

730 2nd Ave. South 1st Floor

Envelopeld Stamping: Enabled

Nashville, TN 37219

Time Zone: (UTC-06:00) Central Time (US & Canada)

prg@nashville.gov

IP Address: 170.190.198.185

## Record Tracking

Status: Original

Holder: Procurement Resource Group

Location: DocuSign

11/16/2020 7:51:00 AM

prg@nashville.gov

## Signer Events

Michelle A. Hernandez Lane

michelle.lane@nashville.gov

Chief Procurement Officer/Purchasing Agent  
Metro

Security Level: Email, Account Authentication  
(None)

## Signature



Signature Adoption: Pre-selected Style  
Using IP Address: 170.190.198.185

## Timestamp

Sent: 11/16/2020 7:54:46 AM

Viewed: 11/16/2020 12:56:50 PM

Signed: 11/18/2020 6:05:19 PM

## Electronic Record and Signature Disclosure:

Not Offered via DocuSign

## In Person Signer Events

## Signature

## Timestamp

## Editor Delivery Events

## Status

## Timestamp

## Agent Delivery Events

## Status

## Timestamp

## Intermediary Delivery Events

## Status

## Timestamp

## Certified Delivery Events

## Status

## Timestamp

## Carbon Copy Events

## Status

## Timestamp

Christina Alexander

christina.alexander@nashville.gov

Security Level: Email, Account Authentication  
(None)

COPIED

Sent: 11/18/2020 6:05:21 PM

Viewed: 11/19/2020 9:07:20 AM

## Electronic Record and Signature Disclosure:

Not Offered via DocuSign

## Witness Events

## Signature

## Timestamp

## Notary Events

## Signature

## Timestamp

## Envelope Summary Events

## Status

## Timestamps

Envelope Sent

Hashed/Encrypted

11/16/2020 7:54:46 AM

Certified Delivered

Security Checked

11/16/2020 12:56:50 PM

Signing Complete

Security Checked

11/18/2020 6:05:19 PM

Completed

Security Checked

11/18/2020 6:05:21 PM

## Payment Events

## Status

## Timestamps