

JOHN COOPER, MAYOR

DEPARTMENT OF FINANCE

**METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY**

1/5/2021 | 1:21 PM CST

Rachelle Reigard
Grade A Construction, LLC
200A Nonaville Road
Mt. Juliet, TN 37122

Re: RFQ #71145, Roadway Reconstruction

Dear Rachelle Reigard:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ #71145, Roadway Reconstruction. This letter hereby notifies you of Metro's intent to award to **Grade A Construction, LLC**, contingent upon successful contract negotiations. Please provide a certificate of Insurance indicating all applicable coverages within 15 business days of the receipt of this letter.

If the Equal Business Opportunity (EBO) Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification.

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Buyer **Jonathan Meadows** by email at jonathan.meadows@nashville.gov Monday through Friday between 8:30am and 3:30pm.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

Michelle A. Hernandez Lane

Michelle A. Hernandez Lane
Purchasing Agent

cc: Solicitation File
Other Offerors

Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.

A. Right to Protest. Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

Procurement Division

730 Second Avenue South, Suite 112
P.O. Box 196300
Nashville, Tennessee 37219-6300

www.Nashville.gov
Phone: 615-862-6180
Fax: 615-862-6179

RFQ 71145 Roadway Reconstruction Evaluation Team/Review Board Score Sheet

Offeror	Grade A Construction, LLC	Jarrett Builders, Inc	Walker Building Group
Methodology and Approach (30 Points)	28.00	25.00	29.00
Qualifications and Experience (40 Points)	37.00	35.00	39.00
Cost (30 points)	30.00	20.78	27.16
Total Evaluation Scores (100 Points)	95.00	80.78	95.16

Evaluation Comments

Grade A Construction, LLC
Strengths
Offeror provided detailed team member experience. Provided detailed examples of projects completed of similar scope. Provided strong examples of safety record.
Weaknesses
Offeror did not clearly define Emergency methods. Examples provided did not include smaller projects similar to scope fo services. Did not include final dollar amounts for examples comparing original proposed cost to final cost. Employee experience was partially applicable. No

Jarrett Builders, Inc
Strengths
Provided good examples of emergency work completed. Provided organizaiton chart. Strong description of tree removal process. Provided extensive list of employees and resumes. Provided detailed examples of previous projects.
Weaknesses

Explanations of innovation and cost savings lacked details. Risk mitigation lacked details. Approach to safety lacked details. Resumes were generalized and lacked detail. No acknowledgement of key staff for this project. Subcontractors lacked demonstrated experience in relation to scope of services. Examples provided were not directly related to scope of services requested. Offeror did not provide competitive pricing.

Walker Building Group	
Strengths	
Provided strong examples of how Metro projects will be prioritized. Provided strong, relevant projects and explanations. Exhibited strong relationship with subcontractors. Provided detailed resumes for key personnel.	
Weaknesses	
Description of permit process is vague. Proposal did not state all key personnel assigned to project. Some examples provided were not directly related to scope of services described in the solicitation.	

Solicitation Title & Number	SBE/SDV Participation Requirement	RFP Cost Points
RFQ 71145; Roadway Reconstruction	15%	30
Offeror's Name	Total Bid Amount	RFP Cost Points
Grade A Construction, LLC	\$16,072,387.98	30.00
Walker Building Group	\$17,750,754.33	27.16
Jarrett Builders, Inc	\$23,202,159.75	20.78



Statement of M/WBE Utilization

Proposer's/Firm's Name: Grade A Construction, LLC (WBE)		Proposer's Phone #: 615-444-8133	
Solicitation Title: Roadway Restoration		Proposer's Email Address: rachelle.reigard@gradeaservices.com	
Solicitation #: 71145		Amount Self-performed : 13,488,208.60	
Proposer's/Firm's Ownership: WBE		Total Bid Amount: 16,072,387.98	
Proposed EBO Goal (%): 6.11 MBE% 8.04 WBE%		EBO Goal Met? (Y/N) YES	

The following MWBE* subcontractor(s)/supplier(s) will be utilized for the performance of this project:

			Certificate						
			Type	* MBE/WBE	Code #			MBE/WBE	Percent
			(MBE or WBE)	Group Type *	UNSPS/NAICS	Description of Work	MBE/WBE	Dollars (\$)	of Total Contract
MBE/WBE Firm Name	MBE/WBE Firm Address	Phone/E-Mail							
1 Pantegon, LLC	PO BOX 280825	615-712-9174	MBE	1		Traffic Control	70,754.85	.44	
2 Smart Scapes LLC	832 W. Hillwood Dr	615-356-0139	WBE	5		Pavers	50,569.52	.31	
3 Pavement Restorations, Inc.	10162 Stinson Street	731-707-0731	WBE	5		Pavement Misc	982,190.12	6.11	
4 Raven Traffic Control	Business Park Drive	615-920-2569	WBE	5		Traffic Control	259,722.92	1.62	
5 JR Construction	4957 Drakes Branch Road	615-642-2210	MBE	1		Concrete	911,578.62	5.67	
6			Select	Select					
7			Select	Select					

I am the duly authorized representative and certify the facts and representations contained in this form and supporting documents are true and correct.

Authorized Representative (Printed Name/Title/Signature)		Date
Rachelle Reigard, President		09/24/2020
Rachelle Reigard, President		

*Note: MWBE is defined as business enterprise maintaining a significant business prescience in the Program Area & performing a commercial useful function that is owned by one or more of the following: (1) African Americans (2) Native Americans, (3) Hispanic Americans, (4) Asian Americans, and (5) Women.

Has Prime Complied with EBO Goal?	YES	For Internal Office Use ONLY	BAO Only
		If No, Good Faith Efforts Met?	

BAO Representative: Cierra Rowe

Date: 12/18/20

Total MBE Subcontracting	6.11	%	\$ 982,333.47
Total WBE Subcontracting	9.94	%	\$ 1,292,482.56
Total MBE/WBE Participation:	98	%	\$ 15,763,024.63

BAO Small Business Assessment Sheet

BAO Specialist: Cierra Rowe

Contract Specialist: Jonathan Meadows

Date: 12/18/2020

Department Name: Public Works

RFP/ITB Number: 71145

Project Name: Roadway Reconstruction

Primary Contractor*	Prime Bid Amount	Total Proposed SBE (\$)	SBE Subs approved?	SBE (%)	Comments
Grade A Construction, LLC	\$16,072,387.98	\$1,242,056	Yes	7.7%	The prime is not an approved SBE and will utilize SBE subcontractors Pantegon, LLC \$70,755/0.44%, Raven Security and Traffic Control, LLC \$259,723/1.62% & JR Construction Tennessee INC \$911,579/5.67%