

JOHN COOPER, MAYOR

DEPARTMENT OF FINANCE

**METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY**

11/4/2020 | 2:27 PM CST

Terry Scott
Blakley Construction Services
1402 Lebanon Pike
Nashville TN 37210

Re: **RFQ 66153 Dry Creek Waste Water Treatment Plant New Ultra Violet Disinfection System**

Dear Terry Scott:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above **RFQ 66153 Dry Creek Waste Water Treatment Plant New Ultra Violet Disinfection System**. This letter hereby notifies you of Metro's intent to award to **Blakley Construction Services**, contingent upon successful contract negotiations. Please provide a certificate of Insurance indicating all applicable coverages within 15 business days of the receipt of this letter.

If the Equal Business Opportunity (EBO) Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification.

Additionally, the awardee will be required to submit evidence of participation of and contractor's payment to all Small, Minority, and Women Owned Businesses participation in any resultant contract. This evidence shall be submitted monthly and include copies of subcontracts or purchase orders, the Prime Contractor's Application for Payment, or invoices, and cancelled checks or other supporting payment documents. Should you have any questions concerning this requirement, please contact **Joe Ann Carr**, BAO Representative, at **615-880-2338** or at Joeann.carr@nashville.gov.

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Buyer **Christina Alexander** by email at christina.alexander@nashville.gov Monday through Friday between 8:30am and 3:30pm.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

Michelle A. Hernandez Lane

Michelle A. Hernandez Lane
Purchasing Agent

Cc: Solicitation File, Other Offerors

Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.

A. Right to Protest. Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

Procurement Division

730 Second Avenue South, Suite 112
P.O. Box 196300
Nashville, Tennessee 37219-6300

www.Nashville.gov
Phone: 615-862-6180
Fax: 615-862-6179

RFQ# 66153
Evaluation Committee Score Sheet

Offeror	Blakley Construction Services	Cumberland Valley Constructors
Contract Acceptance	Yes	Yes
Cost (50)	50.00	44.55
Company Information (20)	20.00	19.00
Experience on Similar Projects (30)	23.00	29.00
Total Evaluation Scores	93.00	92.55

Evaluation Comments

Blakley Construction Services

Strengths

Firm's proposal demonstrated a consistently low EMR score. Firm's proposal proposed detailed chlorine abandonment plan. Firm's proposal demonstrated the importance of OSHA and CPR training for employees. Firm's proposal identified firm's plan for the use of chlorine gas. Firm's proposal provided a detailed plan for working in flood zones/planes and landings. Firm's proposal demonstrated and provided all other required information with the exception of the weaknesses noted below.

Weaknesses

Two (2) of firm's reference projects lacked detail to determine similarity in scope. Metro project firm listed as a reference project lacks detail for firm's duties and responsibilities. Firm's proposal lack detail for team member's involved on similar projects as it relates to proposed subcontractors.

Cumberland Valley Constructors

Strengths

Firm's proposal demonstrated a consistently low EMR score. Firm's proposal demonstrated scope of work experience. Firm's provided reference projects included two (2) projects that are identical to the scope of work for this solicitation. Firm's proposal demonstrated and provided all other required information with the exception of the weaknesses noted below.

Weaknesses

Firm's proposal lacked detail demonstrating experience on the specific tasks for scope of work for this solicitation. Firm's proposal failed to provide information for experience working within flood zones/planes. One (1) of the three (3) reference projects was not of similar scope.

Solicitation Title & Number			RFP Cost Points	Total Cost Points
Dry Creek WWTP New UV Disinfection System; RFQ# 66153			50	50
Offeror's Name	Total Bid Amount	SBE/SDV Participation Amount	RFP Cost Points	Total Cost Points
Blakley Consturction	\$4,965,200.00	\$3,856,200.00	50.00	50.00
Cumberland Valley Constructors	\$5,572,000.00	\$2,843,254.00	44.55	44.55

BAO Small Business Assessment Sheet

BAO Specialist: JoeAnn Carr/ Jeremy Frye

Contract Specialist:Christina Alexander

Date: 10/16/2020

Department Name: Metro Water Services

RFP/ITB Number: 66153

Project Name: Dry Creek WWTP New UV Disinfection System

Primary Contractor*	Prime Bid Amount	Total Proposed SBE (\$)	Acknowledged SBE Requirement ?	SBE (%)	Comments
Blakley Construction Services, LLC	\$ 4,965,200.00	\$ 3,940,200.00	Yes	79%	The prime an approved SBE and acknowledge the 10% SBE requirement over the life of the contract. Proposed to utilize:Engineering Solutions \$75,000/1.5%, Jerry B. Young \$67,000/1.3%, and Archangel \$84,000/1.6%



Statement of M/WBE Utilization

Proposer's/Firm's Name: Blakley Construction Services, LLC		Proposer's Phone #: 615-642-8981	
Solicitation Title: Dry Creek WWTP New UV Disinfection System		Proposer's Email Address: LSoeters@blakleyservices.com	
Solicitation #: 66153		Amount Self-performed : N/A	
Proposer's/Firm's Ownership: Non-M/WBE		Total Bid Amount: \$4,965,200.00	
Proposed EBO Goal (%): 5 MBE% 5 WBE%		EBO Goal Met? (Y/N) YES	

The following MWBE* subcontractor(s)/supplier(s) will be utilized for the performance of this project:

				Certificate	* MBE/WBE Group Type *	Code #	Description of Work	MBE/WBE	Percent		
MBE/WBE Firm Name			MBE/WBE Firm Address	Phone/E-Mail		Type (MBE or WBE)		UNSPS/NAICS	Dollars (\$)	of Total Contract	
1	Archangel Protective Services			444 Metroplex Drive; Suite B-201; Nashville, TN 37211	615-712-9759	MBE	1	72130000	Launder Covers	\$84,000	1.6%
2	Jerry B. Young			115 Stumpy Lane; Lebanon, TN 37090	615-443-0493	MBE	1	238910	Sitework	\$67,000	1.3%
3	Utopia Building Group			13707 Old Hickory Blvd; Antioch, TN 37013	615-642-6435	MBE	1	31330000	Steel Erection	\$99,000	2.0%
4	D. Nickell Company			407 Cemetery Avenue; Columbia, TN 38401	931-388-3644	WBE	5	72131701	Paving	\$36,000	0.7%
5	IN2 Electric, LLC			100 Needham Lane; Burns, TN 37029	615-760-5896	WBE	5	72102200	Electrical	\$590,000	11.8%
6	Music City Tru-Line Masonry			525 Green Lane White Creek, TN 37189	615-876-8715	WBE	5	72151905	Masonry	175,000	3.52%
7						Select	Select				

I am the duly authorized representative and certify the facts and representations contained in this form and supporting documents are true and correct.

Authorized Representative (Printed Name/Title/Signature)	Date
Lloyd Soeters / Owner /	09/03/2020

*Note: MWBE is defined as business enterprise maintaining a significant business presence in the Program Area & performing a commercial useful function that is owned by one or more of the following: (1) African Americans (2) Native Americans, (3) Hispanic Americans, (4) Asian Americans, and (5) Women.

Has Prime Complied with EBO Goal?	YES	For Internal Office Use ONLY	BAO Only
		If No, Good Faith Efforts Met?	

BAO Representative: JoeAnn Carr/Jeremy Frye Date: 10/16/20

Total MBE Subcontracting	5	%	\$ 250,000
Total WBE Subcontracting	16	%	\$ 801,000
Total MBE/WBE Participation:	21	%	\$ 1,051,000

Certificate Of Completion

Envelope Id: E772D4C000514C47ACA4385D593CBF24	Status: Completed
Subject: Intent to Award - RFQ #66153 Dry Creek WWTP New UV Disinfection System	
Source Envelope:	
Document Pages: 6	Signatures: 1
Certificate Pages: 1	Initials: 0
AutoNav: Enabled	Envelope Originator:
Envelopeld Stamping: Enabled	Procurement Resource Group
Time Zone: (UTC-06:00) Central Time (US & Canada)	730 2nd Ave. South 1st Floor
	Nashville, TN 37219
	prg@nashville.gov
	IP Address: 170.190.198.185

Record Tracking

Status: Original	Holder: Procurement Resource Group	Location: DocuSign
10/30/2020 11:56:25 AM	prg@nashville.gov	

Signer Events

Signature	Timestamp
Michelle A. Hernandez Lane michelle.lane@nashville.gov Chief Procurement Officer/Purchasing Agent Metro Security Level: Email, Account Authentication (None)	Sent: 10/30/2020 12:00:21 PM Viewed: 11/3/2020 3:34:02 PM Signed: 11/4/2020 2:27:43 PM
Signature Adoption: Pre-selected Style Using IP Address: 170.190.198.185	

Electronic Record and Signature Disclosure:
Not Offered via DocuSign

In Person Signer Events

Signature	Timestamp
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Editor Delivery Events

Status	Timestamp
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Agent Delivery Events

Status	Timestamp
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Intermediary Delivery Events

Status	Timestamp
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Certified Delivery Events

Status	Timestamp
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Carbon Copy Events

Christina Alexander christina.alexander@nashville.gov Security Level: Email, Account Authentication (None)	COPIED	Sent: 11/4/2020 2:27:44 PM Viewed: 11/4/2020 2:29:19 PM
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Electronic Record and Signature Disclosure:
Not Offered via DocuSign

Witness Events

Signature	Timestamp
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Notary Events

Signature	Timestamp
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Envelope Summary Events

Status	Timestamps
Envelope Sent	10/30/2020 12:00:21 PM
Certified Delivered	11/3/2020 3:34:02 PM
Signing Complete	11/4/2020 2:27:43 PM
Completed	11/4/2020 2:27:44 PM

Payment Events

Status	Timestamps
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