



METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

August 14, 2020

Danny Gardner
Blink Marketing, Inc.
604 W Main ST STE 104
Franklin, TN 37064

Re: **RFQ# 64164, Cloth Face Masks**

Dear Mr. Gardner:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above **RFQ# 64164, Cloth Face Masks**. This letter hereby notifies you of Metro's intent to award to **Blink Marketing, Inc.** contingent upon successful contract negotiations. Please provide a certificate of Insurance indicating all applicable coverages within 15 business days of the receipt of this letter.

If the Equal Business Opportunity (EBO) Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification.

Additionally the awardee will be required to submit evidence of participation of and contractor's payment to all Small, Minority, and Women Owned Businesses participation in any resultant contract. This evidence shall be submitted monthly and include copies of subcontracts or purchase orders, the Prime Contractor's Application for Payment, or invoices, and cancelled checks or other supporting payment documents. Should you have any questions concerning this requirement, please contact **Christopher Wood**, BAO Representative, at Christopher.wood@nashville.gov.

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Buyer **Marissa Conklin** by email at Marissa.conklin@nashville.gov Monday through Friday between 8:30am and 3:30pm.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

Michelle A. Hernandez Lane

Michelle A. Hernandez Lane
Purchasing Agent

Cc: Solicitation File, Other Offerors

Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.

A. Right to Protest. Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

Procurement Division

730 Second Avenue South, Suite 112
P.O. Box 196300
Nashville, Tennessee 37219-6300

www.Nashville.gov
Phone: 615-862-6180
Fax: 615-862-6179

Enter Solicitation Title & Number Below						
Cloth Face Masks; RFQ# 64164	Min. SBE/SDV Participation	Incentive Percentage	Incentive Calculator	Lowest Bid	MACP	Winning Bid
	0.0%	0.00%	100.00%	\$1.20	\$1.20	\$1.20
Offeror's Name	Bids	SBE	Participation Requirement	Participation Incentive	Incentive Evaluation Amount	Status of ITB Award
Beacon Factors, LLC	\$2.60	\$0.00	\$0	\$0.00	\$2.60	Evaluated
Bentley Miller & Company, Inc.	\$2.00	\$0.00	\$0	\$0.00	\$2.00	Evaluated
Blink Marketing, Inc.*	\$1.20	\$0.00	\$0	\$0.00	\$1.20	Awarded
G&G Outfitters	\$1.95	\$0.00	\$0	\$0.00	\$1.95	Evaluated
SBC Product Solutions	\$4.00	\$0.00	\$0	\$0.00	\$4.00	Evaluated
Specworks*	\$1.85	\$0.00	\$0	\$0.00	\$1.85	Awarded
Unisync Group Limited	\$1.90	\$0.00	\$0	\$0.00	\$1.90	Evaluated

Offers Deemed Non-Responsive:

VENDORS	REASON
American Paper & Twine Co.	No sample received by deadline established in the solicitation
Boomer Naturals Holdings	Did not meet specifications
Fashion for Globe	Did not meet specifications
Guy Brown Products	Did not meet specifications
Hitex Marketing	No sample received by deadline established in the solicitation
Imagination Branding	No sample received by deadline established in the solicitation
J&G Trybus Corporation	No sample received by deadline established in the solicitation
K & K Resources LLC	No sample received by deadline established in the solicitation
Los Angeles Rubber Company Inc.	Did not meet specifications
Medworks Advantage	No sample received by deadline established in the solicitation
Native International LLC	No sample received by deadline established in the solicitation
NashvilleTN Store	No sample received by deadline established in the solicitation
Pacific Retail Corporation	No sample received by deadline established in the solicitation
Staples	No sample received by deadline established in the solicitation
Twin Vision Activewear	No sample received by deadline established in the solicitation
Vertex Packaging Supplies	No sample received by deadline established in the solicitation
Wells Hosiery Mills Inc.	Did not meet specifications
Windsor Neckwear	Did not meet specifications
Zhantis, LLC	No sample received by deadline established in the solicitation

***NOTE:** Metro will first fulfill orders from contractor that provided the lowest bid. Metro will fulfill orders from contractor that provided the next lowest bid if the first contractor is unable to fulfill Metro's needs.