

JOHN COOPER, MAYOR

DEPARTMENT OF FINANCE

**METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY**

9/23/2020 | 8:42 PM CDT

Robin Carroll
Middle Tennessee Infrastructure, Inc.
105 Homewood Drive
Murfreesboro, TN 37127

Re: RFQ 64157 Annex Avenue Sidewalk Improvements

Dear Robin Carroll:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ 64157 Annex Avenue Sidewalk Improvements. This letter hereby notifies you of Metro's intent to award to Middle Tennessee Infrastructure, Inc, contingent upon successful contract negotiations. Please provide a certificate of Insurance indicating all applicable coverages within 15 business days of the receipt of this letter.

If the Equal Business Opportunity (EBO) Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification.

Additionally the awardee will be required to submit evidence of participation of and contractor's payment to all Small, Minority, and Women Owned Businesses participation in any resultant contract. This evidence shall be submitted monthly and include copies of subcontracts or purchase orders, the Prime Contractor's Application for Payment, or invoices, and cancelled checks or other supporting payment documents. Should you have any questions concerning this requirement, please contact Cierra Rowe at 615-862-6136 or at Cierra.Rowe@nashville.gov.

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Buyer, Daniel Drumwright, by email at Daniel.Drumwright2@nashville.gov Monday through Friday between 8:30am and 3:30pm.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

Michelle A. Hernandez Lane

Michelle A. Hernandez Lane
Purchasing Agent
Cc: Solicitation File, Other Offerors

Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.

A. Right to Protest. Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

Procurement Division

730 Second Avenue South, Suite 112
P.O. Box 196300
Nashville, Tennessee 37219-6300

www.Nashville.gov
Phone: 615-862-6180
Fax: 615-862-6179

Enter Solicitation Title & Number Below						
RFQ 64157 Annex Avenue Sidewalk Improvements	Min. SBE/SDV Participation	Incentive Percentage	Incentive Calculator	Lowest Bid	MACP	Winning Bid
	0.0%	9.40%	90.60%	\$1,367,818	\$1,496,392	\$1,465,647.00
Offeror's Name	Bids	SBE	Participation Requirement	Participation Incentive	Incentive Evaluation Amount	Status of ITB Award
Middle Tennessee Infrastructure, Inc.	\$1,465,647.00	\$1,465,647.00	\$0	\$1,327,876	\$137,771	Awarded
Walker Building Group	\$1,367,817.50	\$217,383.80	\$0	\$196,950	\$1,170,868	Evaluated
Sessions nPaving Co.	\$1,538,769.30	\$138,851.00	\$0	\$0	\$1,538,769	Exceeds MACP
Jarrett Builders, Inc.	\$3,923,469.00	\$209,479.00	\$0	\$0	\$3,923,469	Exceeds MACP
Grade A Construction, LLC	\$1,517,723.35	\$46,414.00	\$0	\$0	\$1,517,723	Exceeds MACP
Civil Constructors, LLC	\$1,502,344.69	\$507,627.00	\$0	\$0	\$1,502,345	Exceeds MACP

BAO Small Business Assessment Sheet

BAO Specialist: Cierra Rowe

Contract Specialist: Daniel Drumwright

Date: 9/21/2020

Department Name: Public Works & Water Services

RFP/ITB Number: 64157

Project Name: Annex Avenue Sidewalk Improvement

Primary Contractor*	Prime Bid Amount	Total Proposed SBE (\$)	SBE Subs approved?	SBE (%)	Comments
Middle Tennessee Infrastructure, Inc.	\$1,465,647	\$1,465,647	Yes	100%	The prime is an approved SBE and will utilize SBE subcontractors Raven Security and Traffic Control, Inc. \$54,900/3.75%, BAC Paving \$175,991/12.01%, and JR Construction \$132,000/9%



Statement of M/WBE Utilization

Proposer's/Firm's Name: Middle Tennessee Infrastructure, Inc	Proposer's Phone #: 615-907-3999
Solicitation Title: Annex Ave Sidewalk Improvements	Proposer's Email Address: midtni@comcast.net
Solicitation #: 64157	Amount Self-performed : 1,102,756.00
Proposer's/Firm's Ownership: Non-M/WBE	Total Bid Amount: 1,465,647.00
Proposed EBO Goal (%) : <u>9</u> MBE% <u>8</u> WBE%	EBO Goal Met? (Y/N) YES

The following MWBE* subcontractor(s)/supplier(s) will be utilized for the performance of this project:

			Certificate		* MBE/WBE Group Type *	Code # UNSPS/NAICS	Description of Work	MBE/WBE Dollars (\$)	Percent of Total Contract
			Type (MBE or WBE)						
1	MBE/WBE Firm Name	MBE/WBE Firm Address	Phone/E-Mail						
	BAC Paving Co., Inc.	PO Box 7 Hermitage	615-394-5	WBE	5	72131701	Asphalt	175951	12.01
2	JR Construction of Ten	4957 Drakes Branch	615-642-2	MWBE	1	72131701	Concrete	132000	9.00
3	Raven Security & Traffic, LLC	2618 Locust St. Nashville	615-920-2569	WBE	5	72131701	Officers	54900	3.75
4				Select	Select				
5				Select	Select				
6				Select	Select				
7				Select	Select				

I am the duly authorized representative and certify the facts and representations contained in this form and supporting documents are true and correct.

Authorized Representative (Printed Name/Title/Signature)	Date
Dean Carroll /Secretary/	09/16/2020

*Note: MWBE is defined as business enterprise maintaining a significant business prescience in the Program Area & performing a commercial useful function that is owned by one or more of the following: (1) African Americans (2) Native Americans, (3) Hispanic Americans, (4) Asian Americans, and (5) Women.

Has Prime Complied with EBO Goal?	YES	For Internal Office Use ONLY	BAO Only
		If No, Good Faith Efforts Met?	

BAO Representative: Cierra Rowe

Date: 09/21/20

Total MBE Subcontracting	9	%	\$ 132,000
Total WBE Subcontracting	15.75	%	\$ 230,891
Total MBE/WBE Participation:	24.75	%	\$ 362,891