



## METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

July 10, 2020

OASIS IRRIGATION INC  
340 WILHAGAN RD  
NASHVILLE, TN 37217

Re: **RFQ# 63134, Repair Shelby Golf Course Irrigation System**

Dear Mr. Rodgers:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ# 63134 , Repair Shelby Golf Course Irrigation System. This letter hereby notifies you of Metro's intent to award to OASIS IRRIGATION INC, contingent upon successful contract negotiations. Please provide a certificate of Insurance indicating all applicable coverages within 15 business days of the receipt of this letter.

If the Equal Business Opportunity (EBO) Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification.

Additionally the awardee will be required to submit evidence of participation of and contractor's payment to all Small, Minority, and Women Owned Businesses participation in any resultant contract. This evidence shall be submitted monthly and include copies of subcontracts or purchase orders, the Prime Contractor's Application for Payment, or invoices, and cancelled checks or other supporting payment documents. Should you have any questions concerning this requirement, please contact **Joanne Carr**, BAO Representative, at **615-880-2338** or at **joeanne.carr@nashville.gov**.

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Buyer **Scott Ferguson** by email at **scott.ferguson@nashville.gov** Monday through Friday between 8:30am and 3:30pm.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

A handwritten signature in blue ink, reading "Michelle A. Hernandez Lane".

Michelle A. Hernandez Lane  
Purchasing Agent

Cc: Solicitation File, Other Offerors

**Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.**

**A. Right to Protest.** Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

Procurement Division

730 Second Avenue South, Suite 112  
P.O. Box 196300  
Nashville, Tennessee 37219-6300

[www.Nashville.gov](http://www.Nashville.gov)  
Phone: 615-862-6180  
Fax: 615-862-6179

Enter Solicitation Title & Number Below						
Repair Shelby Golf Course Irrigation System; RFQ# 63134	Min. SBE/SDV Participation	Incentive Percentage	Incentive Calculator	Lowest Bid	MACP	Winning Bid
	0.0%	12.50%	87.50%	\$385,000.00	\$433,125.00	\$385,000.00
Offeror's Name	Bids	SBE	Participation Requirement	Participation Incentive	Incentive Evaluation Amount	Status of ITB Award
OASIS IRRIGATION INC	\$385,000.00	\$341,500.00	\$0	\$298,812.50	\$86,187.50	Awarded
Duininck, Inc.	\$448,000.00	\$0.00	\$0	\$0.00	\$448,000.00	Evaluated

## Ferguson, Scott (Finance)

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**From:** Carr, Joe Ann (Finance - Contract Compliance)  
**Sent:** Monday, July 6, 2020 3:28 PM  
**To:** Ferguson, Scott (Finance)  
**Cc:** Frye, Jeremy (Finance); Wood, Christopher (Finance - Procurement)  
**Subject:** RE: Final BAO compliance review for ITB# 63134 - Shelby Golf Course Irrigation Repair  
**Attachments:** 63134 Utilization Form Oasis.pdf; RFQ#63134 SBE Assessment.pdf

Scott,

Please see the attached EBO Utilization Form and the SBE Assessment. The bidder is compliant with the goals applied relevant to the EBO Program and is an approved-Metro SBE which proposes to self-perform a portion of this project. Contact me with questions. Thanks!

Regards,  
Department of Finance  
JoeAnn Carr  
Office of Minority and Women Business Assistance (BAO)  
Metropolitan Nashville Davidson County Government  
<https://www.nashville.gov/Finance/Procurement/Business-Assistance-Office.aspx>  
730 2<sup>nd</sup> Avenue South, 1<sup>st</sup> Floor  
PO Box 196300  
Nashville, TN 37219-6300  
(v) 615.880.2338 (f) 615.862.6175  
[Register for Business Opportunities Today!](#)  
<http://www.nashville.gov/Finance/Procurement/iProcurement-and-iSupplier.aspx>

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**From:** Ferguson, Scott (Finance) <Scott.Ferguson@nashville.gov>  
**Sent:** Monday, July 6, 2020 3:04 PM  
**To:** Carr, Joe Ann (Finance - Contract Compliance) <JoeAnn.Carr@nashville.gov>  
**Cc:** Lane, Michelle (Finance - Procurement) <Michelle.Lane@nashville.gov>  
**Subject:** Final BAO compliance review for ITB# 63134 - Shelby Golf Course Irrigation Repair

JoeAnn,

This ITB closed 6/26/2020 at 2:00pm Central. Will you conduct the final BAO compliance review?

Please let me know if you need additional information.

Thanks!

***Scott Ferguson***

Procurement Officer III

Department of Finance  
Procurement Division  
<https://www.nashville.gov/Finance/Procurement.aspx>



## Statement of M/WBE Utilization

Proposer's/Firm's Name: <b>Central Controller Installation</b>	Proposer's Phone #: <b>24500.00</b>
Solicitation Title: <b>Shelby Golf Course</b>	Proposer's Email Address: <b>Oasisirrigation@aol.com</b>
Solicitation #: <b>63134,2</b>	Amount Self-performed : <b>341500.00</b>
Proposer's/Firm's Ownership: <b>Non-M/WBE</b>	Total Bid Amount: <b>385000.00</b>
<b>Proposed EBO Goal (%)</b> : <u>6.30</u> <b>MBE%</b> <u>5.00</u> <b>WBE%</b>	EBO Goal Met? (Y/N) <b>YES</b>

The following MWBE\* subcontractor(s)/supplier(s) will be utilized for the performance of this project:

	MBE/WBE Firm Name	MBE/WBE Firm Address	Phone/E-Mail	Certificate Type (MBE or WBE)	* MBE/WBE Group Type *	Code # UNSPS/NAICS	Description of Work	MBE/WBE Dollars (\$)	Percent of Total Contract
1	Beard Prperty Maintenance	2808 Foster Ave Nashville, TN 37210	615-405-9279	MBE	1	21102500	Central Controller Installastion	24500.00	6.30
2	KVG Studios	1200 Clinton Street #229 Nashville, TN 37203	615-414-9690	WBE	1	94101600	Cad Work & GPS Drawings	19000.00	5.00
3				Select	Select				
4				Select	Select				
5				Select	Select				
6				Select	Select				
7				Select	Select				

*I am the duly authorized representative and certify the facts and representations contained in this form and supporting documents are true and correct.*

Authorized Representative (Printed Name/Title/Signature) <b>Robert H Rogers - President</b>	Date <b>06/25/2020</b>
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\*Note: MWBE is defined as business enterprise maintaining a significant business prescience in the Program Area & performing a commercial useful function that is owned by one or more of the following: (1) African Americans, (2) Native Americans, (3) Hispanic Americans, (4) Asian Americans, and (5) Women.

Has Prime Complied with EBO Goal?	<b>YES</b>	<b>For Internal Office Use ONLY</b>	<b>BAO Only</b>
		<i>If No, Good Faith Efforts Met?</i>	

**BAO Representative:** JoeAnn Carr

**Date:** 07/02/20

Total MBE Subcontracting	6.30	%	\$ 24,500
Total WBE Subcontracting	5.00	%	\$ 19,000
Total MBE/WBE Participation:	11.30	%	\$ 43,500

## BAO SBE Assessment Sheet

BAO Specialist: Carr, JoeAnn

Contract Specialist: Ferguson, Scott

7/2/2020

Department Name: Parks and Recreation

RFP/ITB Number: 63134

Project Name: Shelby Golf Course Irrigation System

Primary Contractor*	Prime Bid Amount	Total Proposed SBE (\$)	SBE Subs approved?	SBE (%)	Comments
Oasis Irrigation, LLC	\$385,000.00	\$341,500.00	No	88.7	Prime-bidder is an approved-Metro SBE and proposes to self-perform 88.70% of work.