

JOHN COOPER, MAYOR

DEPARTMENT OF FINANCE



METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

10/8/2020 | 2:43 PM CDT

Tyler Bloomfield
McPherson Oil Fuelz
5051 Cardinal Street
Trussville, AL 35173

Re: **RFQ# 58139, Fuel Card Program**

Dear Mr. Bloomfield:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ# 58139, Fuel Card Program. This letter hereby notifies you of Metro's intent to award to **McPherson Oil Fuelz**, contingent upon successful contract negotiations. Please provide a certificate of Insurance indicating all applicable coverages within 15 business days of the receipt of this letter.

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Buyer **Scott Ferguson** by email at **scott.ferguson@nashville.gov** Monday through Friday between 8:30am and 3:30pm.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

Michelle A. Hernandez Lane

Michelle A. Hernandez Lane
Purchasing Agent

Cc: Solicitation File, Other Offerors

Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.

A. Right to Protest. Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

Procurement Division

730 Second Avenue South, Suite 112
P.O. Box 196300
Nashville, Tennessee 37219-6300

www.Nashville.gov
Phone: 615-862-6180
Fax: 615-862-6179

RFQ# 58139 - Fuel Card Program		
Evaluation Criteria (Max Points)	U.S. Bank N.A.	McPherson Oil Fuelz
Contract Acceptance	Exceptions	Yes
Solicitation Acceptance	Yes	Yes
ISA Questionnaire Completed and Terms Accepted	Yes	Yes
Fuel Card Mandatory Requirements	Yes	Yes
Fuel Card Technical Requirements (20 Points)	11	20
Qualifications and Experience (25 Points)	14	22
Service and Delivery (20 Points)	10	15
Cost Criteria (35 Points)	29.5	35
Total (100 Points)	64.50	92.00
Strengths & Weaknesses		

U.S. Bank, N.A.

Strengths: The firm could provide fuel cards that customized to card specific limits. The firm described their plan to ensure effective related training.

Weaknesses: The firm was not able to demonstrate the ability to invoice Metro by means of electronic billing with automatic deduction of federal, state and local taxes. The firm was not able to provide fuel card replacements within 24 hours upon authorized request from Friday evenings until Sunday evenings. The firm was not able to ensure that all existing, authorized fuel card users are properly set up an enrolled as current fuel card users within 15 days of contract start date. The firm did not demonstrate their ability to deliver the goods and services sought in this solicitation. The firm did not describe in detail their experience for providing these services to the same or similar as those sought in this solicitation.

McPherson Oil Fuelz

Strengths: The firm was able to demonstrate the ability to invoice Metro by means of electronic billing with automatic deduction of federal, state and local taxes. The firm could provide fuel cards that customized to card specific limits. The firm was able to provide fuel card replacements within 24 hours upon authorized request. The firm is able to ensure that all existing, authorized fuel card users are properly set up an enrolled as current fuel card users within 15 days of contract start date. The firm demonstrated their ability to deliver the goods and services sought in this solicitation. The firm described in detail their experience for providing these services to the same or similar as those sought in this solicitation.

Weaknesses: The firm did not describe their plan to ensure effective related training.

Solicitation Title & Number			RFP Cost Points	RFP SBE/SDV Points	Total Cost Points
Fuel Card Program, RFQ# 58139			35	0	35
Offeror's Name	Total Bid Amount	SBE/SDV Participation Amount	RFP Cost Points	RFP SBE/SDV Points	Total Cost Points
U.S. Bank, N.A.	\$169,625.00	\$0.00	29.50	0.00	29.50
McPherson Oil Fuelz	\$201,250.00	\$0.00	35.00	0.00	35.00

** WEX Bank was not minimumly responsive.