



METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

July 20, 2020

Rachael Daschner
Xylem Dewatering Solutions, Inc
84 Floodgate Rd
Bridgeport, NJ 08014

Re: **RFQ# 57112, New Trailer Mounted 4" and 6" Submersible Hydraulic Pumps Units**

Dear Mrs. Daschner:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ# 57112, New Trailer Mounted 4" and 6" Submersible Hydraulic Pumps Units. This letter hereby notifies you of Metro's intent to award to **Xylem Dewatering Solutions, Inc**, contingent upon successful contract negotiations. Please provide a certificate of Insurance indicating all applicable coverages within 15 business days of the receipt of this letter.

If the Equal Business Opportunity (EBO) Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification.

Additionally the awardee will be required to submit evidence of participation of and contractor's payment to all Small, Minority, and Women Owned Businesses participation in any resultant contract. This evidence shall be submitted monthly and include copies of subcontracts or purchase orders, the Prime Contractor's Application for Payment, or invoices, and cancelled checks or other supporting payment documents. Should you have any questions concerning this requirement, please contact **Christopher Wood**, BAO Representative, at Christopher.wood@nashville.gov.

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Buyer **Marissa Conklin** by email at Marissa.conklin@nashville.gov Monday through Friday between 8:30am and 3:30pm.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

A handwritten signature in blue ink, reading "Michelle A. Hernandez Lane".

Michelle A. Hernandez Lane
Purchasing Agent

Cc: Solicitation File, Other Offerors

Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.

A. Right to Protest. Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

Procurement Division

730 Second Avenue South, Suite 112
P.O. Box 196300
Nashville, Tennessee 37219-6300

www.Nashville.gov
Phone: 615-862-6180
Fax: 615-862-6179

Enter Solicitation Title & Number Below						
New Trailer Mounted 4" and 6" Submersible Hydraulic Pumps Units; RFQ# 57112	Min. SBE/SDV Participation	Incentive Percentage	Incentive Calculator	Lowest Bid	MACP	Winning Bid
	0.0%	1.00%	99.00%	\$323,006.00	\$326,236.06	\$323,006.00
Offeror's Name	Bids	SBE	Participation Requirement	Participation Incentive	Incentive Evaluation Amount	Status of ITB Award
Xylem Dewatering Solutions, Inc	\$ 323,006.00	\$0.00	\$0	\$0.00	\$323,006.00	Awarded

BAO Small Business Assessment Sheet

BAO Specialist: Cierra Rowe

Contract Specialist: Marissa Conklin

Date: 7/15/2020

Department Name: General Services

RFP/ITB Number: 57112

Project Name: New Trailer Mounted 4" and 6" Submersible Hydraulic Pumps Units

Primary Contractor*	Prime Bid Amount	Total Proposed SBE (\$)	SBE Subs approved?	SBE (%)	Comments
Xylem Dewatering Solutions, Inc dba Godwin Pumps of America	\$323,006	\$0	No	0%	The prime is not an approved SBE and will self-performr 100% of the work.

Conklin, Marissa (Finance-Procurement)

From: Lane, Michelle (Finance - Procurement)
Sent: Monday, July 13, 2020 10:45 AM
To: Conklin, Marissa (Finance-Procurement)
Subject: RE: RFQ# 57112 New Trailer Mounted 4" and 6" Submersible Hydraulic Pumps Units

Award to a single offeror is approved.

Michelle A. Hernandez Lane
Chief Procurement Officer/Purchasing Agent
Department of Finance
Procurement Division
Metropolitan Nashville Davidson County
730 2nd Avenue South, Ste. 101
Nashville, TN 37201
Office- 615.862.5471

From: Conklin, Marissa (Finance-Procurement) <Marissa.Conklin@nashville.gov>
Sent: Monday, July 13, 2020 10:29 AM
To: Lane, Michelle (Finance - Procurement) <Michelle.Lane@nashville.gov>
Subject: FW: RFQ# 57112 New Trailer Mounted 4" and 6" Submersible Hydraulic Pumps Units

RFQ# 57112 closed with a single bidder, New Trailer Mounted 4" and 6" Submersible Hydraulic Pumps Units. The department considers the single offer as fair and reasonable and are in agreement to move forward in awarding to Xylem Dewatering Solutions, Inc. This ITB was solicited to registered vendors under the commodity code 40150000 . An adequate pool of offerors had an opportunity to submit a response to the solicitation. Please review this single offer for approval.

Thanks.

Marissa

From: Yancey, Charles (Fleet Management) <Charles.Yancey@nashville.gov>
Sent: Friday, July 10, 2020 3:22 PM
To: Conklin, Marissa (Finance-Procurement) <Marissa.Conklin@nashville.gov>
Subject: RE: RFQ# 57112 New Trailer Mounted 4" and 6" Submersible Hydraulic Pumps Units

The bids appear to be fair and reasonable. Thanks

From: Conklin, Marissa (Finance-Procurement) <Marissa.Conklin@nashville.gov>
Sent: Friday, July 10, 2020 2:57 PM
To: Yancey, Charles (Fleet Management) <Charles.Yancey@nashville.gov>
Subject: RE: RFQ# 57112 New Trailer Mounted 4" and 6" Submersible Hydraulic Pumps Units

See the attached bid form

From: Conklin, Marissa (Finance-Procurement) <Marissa.Conklin@nashville.gov>
Sent: Friday, July 10, 2020 2:31 PM
To: Yancey, Charles (Fleet Management) <Charles.Yancey@nashville.gov>
Subject: RE: RFQ# 57112 New Trailer Mounted 4" and 6" Submersible Hydraulic Pumps Units

Chuck,

Please see the attached minimum specs sheet. There was a single bid and the total price for all 3 pumps listed was 323,006.00.

Please review and let me know if you find this bid fair and reasonable?

Thank You.

Marissa
