JOHN COOPER, MAYOR



METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

July 30, 2020

Derek Martin American Constructors 2900 Vanderbilt Place Nashville TN 37212

Re: RFQ 54078 Mill Ridge and Ravenwood Regional Park Construction

Dear Mr. Martin:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above *RFQ 54078 Mill Ridge and Ravenwood Regional Park Construction*. This letter hereby notifies you of Metro's intent to award to **American Constructors**, contingent upon successful contract negotiations. Please provide a certificate of Insurance indicating all applicable coverages within 15 business days of the receipt of this letter.

If the Equal Business Opportunity (EBO) Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification.

Additionally, the awardee will be required to submit evidence of participation of and contractor's payment to all Small, Minority, and Women Owned Businesses participation in any resultant contract. This evidence shall be submitted monthly and include copies of subcontracts or purchase orders, the Prime Contractor's Application for Payment, or invoices, and cancelled checks or other supporting payment documents. Should you have any questions concerning this requirement, please contact **Evans Cline**, BAO Representative, at **615-862-6137** or at **evans.cline@nashville.gov**.

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Buyer **Christina Alexander** by email at <u>christina.alexander@nashville.gov</u> Monday through Friday between 8:30am and 3:30pm.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

Michelle A. Hernandez Lane

Michelle A. Hernandez Lane Purchasing Agent

Cc: Solicitation File, Other Offerors

Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.

A. Right to Protest. Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.
Procurement Division

Solicitation Title & Number			RFP Cost Points	RFP SBE/SDV Points	Total Cost Points
RFQ 54078 Mill Ridge & Ravenwood Park Construction			28	7	35
Offeror's Name	Total Bid Amount	SBE/SDV Participation Amount	RFP Cost Points	RFP SBE/SDV Points	Total Cost Points
Dowdle Construction Group	\$18,382,690.62	\$5,156,417.00	24.00	7.00	31.00
American Constructors	\$15,756,593.55	\$1,054,203.00	32.00	1.43	33.43

RFQ# 54078 Mill Ridge and Ravenwood Park Construction Evaluation Team Score Sheet				
Offeror	American Constructors	Dowdle Construction		
Contract Acceptance (Yes/No)	Yes	Yes		
Cost (35)	33.43	31.00		
Project Approach & Methodology (25)	23.00	22.00		
Experience on Similar Projects (20)	20.00	16.00		
Team Qualifications (20)	16.00	19.00		
Total Evaluation Scores	92.43	88.00		

Evaluation Comments

American Constructors

Strengths

Firm's proposal demonstrated firm's understanding of scope of work for projects. Proposal demonstrated reference projects of similar size, scope and complexity. Firm's proposal demonstrated firm's qualification's and ability to accomplish the required outcome of scope of work for this solicitation. Firm's proposal demonstrated and provided all other required information with the exception of the weaknesses noted below.

Weaknesses

Firm failed to provide required executive summary. Firm's proposal lacked detail for warranty coverage, as stated does not meet Metro's required coverage. Firm's proposal suggested unusual timing of project trades, to include seasonal tasks. Firm's proposal failed to demonstrate communications plan for playground equipment vendors. Firm's proposal failed to include subcontractors information under team qualification.

Dowdle Construction

Strengths

Firm's proposal identified proposed team members. Firm's provided reference projects were on time and under budget. Firm provided detailed organizational chart. Firm's proposal demonstrated and provided all other required information with the exception of the weaknesses noted below.

Weaknesses

Firm's proposed project length was longer than Metro anticipated. Firm's proposal suggested unusual timing of project trades, to include seasonal tasks. Firm's proposed risk management lacked detail. Firm's proposal lacked detail for communications plan for playground equipment vendors. Firm's proposal lacked detail for communications plan for TDOT. Firm's provided reference projects were not of similar size, scope or complexity of scope of work for this solicitation. Firm failed to provide resumes for key professionals for this project.

	BAO SB	E Assessn	nent Sho	eet	
BAO Specialist: Cline, Evans					
Contract Specialist: Alexander, Christina					
7/22/2020					
Department Name: Metro Parks					
RFP/ITB Number: 54078					
Project Name: Mill Ridge & Ravenwood Pa	ark Construction				
Primary Contractor*	Prime Bid Amount	Total Proposed SBE (\$)	SBE Subs approved?	SBE (%)	Comments
American Constructors	\$15,756,593.55	\$1,054,203.00	Yes		American Constructors is not a Metro- approved SBE and has proposed Metro- approved SBEs Big Visual Group at 0.41% and Reed Land and Hardscaping at 6.28%.
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Statement of M/WBE L	Jtilization
Proposer's/Firm's Name: American Constructors, Inc.	Proposer's Phone #: 615.329.0123
Solicitation Title: Mill Ridge and Ravenwood Park Construction	Proposer's Email Address: derekm@americanconstructors.us
Solicitation #: 54078	Amount Self-performed :
Proposer's/Firm's Ownership: Non-M/WBE	Total Bid Amount: 15,756,593.55
Proposed EBO Goal (%): <u>10</u> MBE% <u>6</u> WBE%	EBO Goal Met? (Y/N) Select

The following MWBE* subcontractor(s)/supplier(s) will be utilized for the performance of this project:

MBE/WBE Firm Name	MBE/WBE Firm Address	Phone/E-Mail	Certificate Type (MBE or WBE)	* MBE/WBE Group Type *	Code # UNSPS/NAICS	Description of Work	MBE/WBE Dollars (\$)	Percent of Total Contract
McInerney & Associates				1	30170000	Glazing		0.47%
2			Select	Select				
3			Select	Select				
4			Select	Select				
5			Select	Select				
6			Select	Select				
7			Select	Select				
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I am the duly authorized representative and certify t		this form and support	ting documents are tru	ue and correct.	A			
Authorized Representative (Printed Name/Title/Signature) Date Derek Martin, Vice President of Marketing 06/09					06/09/2020			
*Note: MWBE is defined as business enterprise maintaining a signific	*Note: MWBE is defined as business enterprise maintaining a significant business prescience in the Program Area & performing a commercial useful function that is owned by one or more of the following: (1) African Americans, (3) Hispanic Americans, (4) Asian Americans, and (5) Women.							omen.
Has Prime Complied with EBO Goal? NO For Internal Office Use ONLY If No, Good Faith Efforts Met? YES								
BAO Representative: Evans Cline	l				Date: 07/22/20			
Total MBE Subcontracting Total WBE Subcontracting Total MBE/WBE Participation:	0.47 % 0 %	\$ 73,748 \$ 0 \$ 73,748						



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