



METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

July 22, 2020

Ryan Gutridge
Cumberland Valley Constructors
2518 Plum Street
Nashville, TN 37207

Re: **RFQ# 52056, Davidson Branch – Pump Station and Equalization Facility**

Dear Mr. Gutridge:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ# 52056, Davidson Branch – Pump Station and Equalization Facility. This letter hereby notifies you of Metro's intent to award to **Cumberland Valley Constructors**, contingent upon successful contract negotiations. Please provide a certificate of Insurance indicating all applicable coverages within 15 business days of the receipt of this letter.

If the Equal Business Opportunity (EBO) Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification.

Additionally, the awardee will be required to submit evidence of participation of and contractor's payment to all Small, Minority, and Women Owned Businesses participation in any resultant contract. This evidence shall be submitted monthly and include copies of subcontracts or purchase orders, the Prime Contractor's Application for Payment, or invoices, and cancelled checks or other supporting payment documents. Should you have any questions concerning this requirement, please contact **Jeremy Frye**, BAO Representative, at **615-862-6638** or at **jeremy.frye@nashville.gov**.

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Buyer **Scott Ferguson** by email at **scott.ferguson@nashville.gov** Monday through Friday between 8:30am and 3:30pm.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

A handwritten signature in blue ink, reading "Michelle A. Hernandez Lane", is positioned above the typed name.

Michelle A. Hernandez Lane
Purchasing Agent

Cc: Solicitation File, Other Offerors

Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.

A. Right to Protest. Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

Procurement Division

730 Second Avenue South, Suite 112
P.O. Box 196300
Nashville, Tennessee 37219-6300

www.Nashville.gov
Phone: 615-862-6180
Fax: 615-862-6179

Davidson Branch - Pump Station and Equalization Facility; RFQ 52056	Min. SBE/SDV Participation	Incentive Percentage	Incentive Calculator	Lowest Bid	MACP	Winning Bid
	0.0%	1.63%	98.37%	\$29,777,000.00	\$30,262,365.10	\$29,777,000.00
Offeror's Name	Bids	SBE	Participation Requirement	Participation Incentive	Incentive Evaluation Amount	Status of ITB Award
Cumberland Valley Constructors	\$ 29,777,000.00	\$ 25,426,487.00	\$0	25,012,035	\$ 4,764,965	Awarded
J. Cumby Construction, Inc.	\$ 32,261,000.00	\$ 1,200,000.00	\$0	(0)	\$ 32,261,000	Exceeds MACP
Smith Contractors, Inc.	\$ 33,416,000.00	\$ 105,000.00	\$0	(0)	\$ 33,416,000	Exceeds MACP
The Lane Construction Corporation	\$ 33,483,707.00	\$ 1,738,876.00	\$0	(0)	\$ 33,483,707	Exceeds MACP
Crowder Construction Company	\$ 35,663,755.00	\$ 4,627,000.00	\$0	(0)	\$ 35,663,755	Exceeds MACP
* Blakely Construction Services deemed non-responsive						

Ferguson, Scott (Finance)

From: Frye, Jeremy (Finance)
Sent: Friday, July 10, 2020 3:22 PM
To: Ferguson, Scott (Finance)
Subject: RFQ#52056 Davidson Branch Pump Station and EQ Final Assessment
Attachments: 52056 Davidson Branch Pump EQ.pdf; 52056 Davidson Branch PS & EQ.pdf

Scott,

Please accept this as my final assessment for the referenced RFQ. The awardee is compliant with the EBO program providing satisfactory GFE summary sheets. There is a difference of \$1,075,000 in the SBE amount. After reviewing the subcontractor form I determined that GeoFirma LLC is not an approved SBE. Please see attachments.

Jeremy R. Frye
Contract Administrator
Department of Finance
[Office of Minority and Women Business Assistance \(BAO\)](#)
Metropolitan Nashville Davidson County Government
730 2nd Avenue South, 1st Floor; PO Box 196300
Nashville, TN 37219-6300
(p) 615-862-6638 (f) 615-862-6175



Statement of M/WBE Utilization

Proposer's/Firm's Name: Cumberland Valley Constructors, Inc.		Proposer's Phone #: 615-730-6182 ext 113	
Solicitation Title: Davidson Branch PS and EQ		Proposer's Email Address: rgutridge@cvcbuilds.com	
Solicitation #: RFQ 52056		Amount Self-performed : N/A	
Proposer's/Firm's Ownership: Non-M/WBE		Total Bid Amount: 29,777,000	
Proposed EBO Goal (%): 6 MBE% 5 WBE%		EBO Goal Met? (Y/N) NO	

The following MWBE* subcontractor(s)/supplier(s) will be utilized for the performance of this project:

				Certificate	* MBE/WBE	Code #		MBE/WBE	Percent
				Type	Group Type *	UNSPS/NAICS	Description of Work	Dollars (\$)	of Total Contract
				(MBE or WBE)					
MBE/WBE Firm Name	MBE/WBE Firm Address	Phone/E-Mail							
1 Liberty Waste LLC	1650 54th Ave Nashville TN	6159240498 / sommer@libertyws	+	MBE	3	42211600	Port a lets and holding tanks	13,800	0.05%
2 Cobra LLC	109 holiday ct Franklin TN	6156911691stacey@cobralc.net		WBE	5	78101800	Trucking	40,100	0.14%
3 BAC Paving	3672 Central Pike Hermitage TN	6158853555 bacpaving@comcast	+	WBE	5	72141100	Paving	138,000	0.47%
4 Gilley Construction Inc.	6085 Murfreesboro Hwy Manchester TN	9317283296scott@gilley constru	+	WBE	5	72101700	Rebar Install	51,000	0.17%
5				Select	Select				
6				Select	Select				
7				Select	Select				

I am the duly authorized representative and certify the facts and representations contained in this form and supporting documents are true and correct.

Authorized Representative (Printed Name/Title/Signature)	Date
Ryan Gutridge Treasurer	06/11/2020

*Note: MWBE is defined as business enterprise maintaining a significant business presence in the Program Area & performing a commercial useful function that is owned by one or more of the following: (1) African Americans, (2) Native Americans, (3) Hispanic Americans, (4) Asian Americans, and (5) Women.

Has Prime Complied with EBO Goal?	NO	For Internal Office Use ONLY	YES
		If No, Good Faith Efforts Met?	

BAO Representative: Jeremy Frye

Date: 07/10/20

Total MBE Subcontracting	.05	%	\$ 13,800
Total WBE Subcontracting	.77	%	\$ 229,100
Total MBE/WBE Participation:	.82	%	\$ 242,900

BAO Small Business Assessment Sheet

BAO Specialist: Jeremy Frye

Contract Specialist: Scott Ferguson

Date: 07/10/2020

Department Name: Metro Water Services

RFP/ITB Number: 52056

Project Name: Davidson Branch - Pump Station and Equalization Facility

Primary Contractor*	Prime Bid Amount	Total Proposed SBE (\$)	SBE Subs approved?	SBE (%)	Comments
Cumberland Valley Constructors	\$ 29,777,000.00	\$ 25,426,487.00	Yes	85%	The prime is an approved SBE and will utilize the following SBE subcontractors: Middle Tennessee Infrastructure \$2,886,202/9.86%, JSJ Construction, LLC \$6,791,086/23.2%, BAC Paving 138,000/.47%, PowerTek LLC \$882,847/3%, Cobra LLC \$40,100/.14%, Nedrow & Associates \$1,775,000/6.06%, Eco-Tech, Inc. \$199,000/.68%.