

JOHN COOPER, MAYOR

DEPARTMENT OF FINANCE

**METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY**

4/9/2021 | 5:28 PM CDT

Cliff Steger  
CD Steger Construction, Inc  
PO Box 1953  
Brentwood, TN 37027

Re: **RFQ# 108228, Metro Demolition**

Dear Mr. Steger:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ# 108228, Metro Demolition. This letter hereby notifies you of Metro's intent to award to **CD Steger Construction, Inc**, for 5914 Lickton Pike upon successful contract negotiations. Please provide a certificate of Insurance indicating all applicable coverages within 15 business days of the receipt of this letter.

If the Equal Business Opportunity (EBO) Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification.

Additionally, the awardee will be required to submit evidence of participation of and contractor's payment to all Small, Minority, and Women Owned Businesses participation in any resultant contract. This evidence shall be submitted monthly and include copies of subcontracts or purchase orders, the Prime Contractor's Application for Payment, or invoices, and cancelled checks or other supporting payment documents. Should you have any questions concerning this requirement, please contact **Cierra Rowe**, BAO Representative, at [Cierra.rowe@nashville.gov](mailto:Cierra.rowe@nashville.gov).

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Buyer **Marissa Conklin** by email at [Marissa.conklin@nashville.gov](mailto:Marissa.conklin@nashville.gov) Monday through Friday between 8:30am and 3:30pm.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

*Michelle A. Hernandez Lane*

Michelle A. Hernandez Lane  
Purchasing Agent

Cc: Solicitation File, Other Offerors

**Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.**

**A. Right to Protest.** Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

Procurement Division

730 Second Avenue South, Suite 112  
P.O. Box 196300  
Nashville, Tennessee 37219-6300

[www.Nashville.gov](http://www.Nashville.gov)  
Phone: 615-862-6180  
Fax: 615-862-6179

Metro Demolition, RFQ# 108228 (SBE/SDV Set-Aside)		Winning Bid
1132 Bellshire Dr		<b>\$11,445.00</b>
Offeror's Name	Bids	Status of ITB Award
CD Steger Construction, Inc	\$13,570.00	<b>Evaluated</b>
Modern Day Wrecking Co	\$11,445.00	<b>Awarded</b>
DR&M Demolition is deemed Non-Responsive as they have not been approved for entry in the Small Business Reserve Program (SBR).		

Metro Demolition, RFQ# 108228 (SBE/SDV Set-Aside)		Winning Bid
3712 Moss Rose Dr		<b>\$14,440.00</b>
Offeror's Name	Bids	Status of ITB Award
CD Steger Construction, Inc	\$14,260.00	<b>Evaluated</b>
Modern Day Wrecking Co	\$12,440.00	<b>Awarded</b>
DR&M Demolition is deemed Non-Responsive as they have not been approved for entry in the Small Business Reserve Program (SBR).		

Metro Demolition, RFQ# 108228 (SBE/SDV Set-Aside)		Winning Bid
5914 Lickton Pike		<b>\$6,900.00</b>
Offeror's Name	Bids	Status of ITB Award
CD Steger Construction, Inc	6,900.00	<b>Awarded</b>
Modern Day Wrecking Co.	\$7,500.00	<b>Evaluated</b>
DR&M Demolition is deemed Non-Responsive as they have not been approved for entry in the Small Business Reserve Program (SBR).		

Metro Demolition, RFQ# 108228 (SBE/SDV Set-Aside)		Winning Bid
5921 Lickton Pike		<b>\$10,280.00</b>
Offeror's Name	Bids	Status of ITB Award
CD Steger Construction, Inc	\$27,600.00	<b>Evaluated</b>
Modern Day Wrecking Co	\$10,280.00	<b>Awarded</b>
DR&M Demolition is deemed Non-Responsive as they have not been approved for entry in the Small Business Reserve Program (SBR).		

Metro Demolition, RFQ# 108228 (SBE/SDV Set-Aside)		Winning Bid
1300 Old Hickory Blvd		<b>\$14,890.00</b>
Offeror's Name	Bids	Status of ITB Award
CD Steger Construction, Inc	\$21,275.00	<b>Evaluated</b>
Modern Day Wrecking Co	\$14,890.00	<b>Awarded</b>
DR&M Demolition is deemed Non-Responsive as they have not been approved for entry in the Small Business Reserve Program (SBR).		

## BAO Small Business Assessment Sheet

BAO Specialist: Cierra Rowe

Contract Specialist: Marissa Conklin

Date: 3/18/2021

Department Name: Codes & Building Safety

RFP/ITB Number: 108228

Project Name: 5914 Lickton Pike Metro Demolition

Primary Contractor*	Prime Bid Amount	Total Proposed SBE (\$)	Prime Approved SBE?	SBE (%)	Comments
CD Steger Construction, Inc.	\$6,900	\$897	Yes	13%	The prime is an SBR participant and will self-perform \$690/10% and utilize SBE subcontractor JR Construction \$207/3%.



## Statement of M/WBE Utilization

Proposer's/Firm's Name: CD Steger Construction, Inc.	Proposer's Phone #: 615-370-7024
Solicitation Title: Metro Demolition	Proposer's Email Address: cliff@cdscinc.com
Solicitation #: 108228/86660	Amount Self-performed : 8405
Proposer's/Firm's Ownership: MBE <input checked="" type="checkbox"/>	Total Bid Amount: 83,605
Proposed EBO Goal (%): 12 MBE% 8 WBE%	EBO Goal Met? (Y/N) NO

The following MWBE\* subcontractor(s)/supplier(s) will be utilized for the performance of this project:

MBE/WBE Firm Name		MBE/WBE Firm Address	Phone/E-Mail	Certificate Type (MBE or WBE)	* MBE/WBE Group Type *	Code # UNSPS/NAICS	Description of Work	MBE/WBE Dollars (\$)	Percent of Total Contract
1	Beneath the Earth Excavating LLC	108 N Shadowhaven Way-Hendersonville, TN 37075	615-290-0212	MBE <input type="checkbox"/>	1 <input type="checkbox"/>	7210	Building Demolition, Hauling Grading	72,700	87
2	J R Construction TN, Inc.	4957 Drakes Branch Road, Nashville, TN 37218	615-642-2210	MBE <input type="checkbox"/>	1 <input type="checkbox"/>	7210	Seed & Straw	2500	3
3				Select <input type="checkbox"/>	Select <input type="checkbox"/>				
4				Select	Select				
5				Select	Select				
6				Select	Select				
7				Select	Select				

I am the duly authorized representative and certify the facts and representations contained in this form and supporting documents are true and correct.

Authorized Representative (Printed Name/Title/Signature)

Cliff Steger/President/

Cliff Steger

Date

03/01/2021

\*Note: MWBE is defined as business enterprise maintaining a significant business presence in the Program Area & performing a commercial useful function that is owned by one or more of the following: (1) African Americans (2) Native Americans, (3) Hispanic Americans, (4) Asian Americans, and (5) Women.

Has Prime Complied with EBO Goal? NO

For Internal Office Use ONLY  
If No, Good Faith Efforts Met?

YES

BAO Representative: Cierra Rowe

Date: 03/18/21

Total MBE Subcontracting	90	%	\$ 75,200
Total WBE Subcontracting	0	%	\$ 0
Total MBE/WBE Participation:	100	%	\$ 83,605

## BAO Small Business Assessment Sheet

**BAO Specialist:** Cierra Rowe

**Contract Specialist:** Marissa Conklin

**Date:** 3/18/2021

**Department Name:** Codes & Building Safety

**RFP/ITB Number:** 108228

**Project Name:** Metro Demolition

Primary Contractor*	Prime Bid Amount	Total Proposed SBE (\$)	SBE Subs approved?	SBE (%)	Comments
Modern Day Wrecking					The prime is an SBR participant and will perform 100% of the work
	\$ 11,445	\$ 11,445	No	100%	1132 Bellshire Dr
	\$ 12,440	\$ 12,440	No	100%	3712 Moss Rose Dr
	\$ 10,280	\$ 10,280	No	100%	5921 Lickton Pike
	\$ 14,890	\$ 14,890	No	100%	1300 Old Hickory Blvd



## Statement of M/WBE Utilization

Proposer's Firm's Name:	Modern Day Wrecking	Proposer's Phone #:	615-533-0750
Solicitation Title:	Metro Demolition	Proposer's Email Address:	modernday@comcast.net
Solicitation #:	RFQ: 108228, 1	Amount Self-performed :	\$56,550.00
Proposer's Firm's Ownership:	MBE <input checked="" type="checkbox"/>	Total Bid Amount:	\$56,550.00
Proposed EBO Goal (%):	0 MBE% 0 WBE%	EBO Goal Met? (Y/N)	NO <input type="checkbox"/>

The following MWBE\* subcontractor(s)/supplier(s) will be utilized for the performance of this project:

Certificate		Type				* MBE/WBE		Code #		Description of Work		MBE/WBE		Percent	
		(MBE or WBE)		Phone/E-Mail				UNSPS/NAICS				Dollars (\$)		of Total Contract	
1		Select				Select									
2		Select				Select									
3		Select				Select									
4		Select				Select									
5		Select				Select									
6		Select				Select									
7		Select				Select									

I am the duly authorized representative and certify the facts and representations contained in this form and supporting documents are true and correct.

Authorized Representative (Printed Name/Title/Signature)

Date

\*Note: MWBE is defined as business enterprise maintaining a significant business presence in the Program Area & performing a commercial useful function that is owned by one or more of the following: (1) African Americans (2) Native Americans, (3) Hispanic Americans, (4) Asian Americans, and (5) Women.

Has Prime Complied with EBO Goal? NO

For Internal Office Use ONLY  
If No, Good Faith Efforts Met?

YES

BAO Representative: Cierra Rowe

Date: 03/19/21

Total MBE Subcontracting	0	%	\$ 0
Total WBE Subcontracting	0	%	\$ 0
Total MBE/WBE Participation:	100	%	\$ 56,550